# Methods of Identification in Social Networks

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#### **Abstract**

Social and economic networks are ubiquitous, serving as contexts for job search, technology diffusion, the accumulation of human capital, and even the formulation of norms and values. The systematic empirical study of network formation—the process by which agents form, maintain, and dissolve links—within economics is recent, is associated with extraordinarily challenging modeling and identification issues, and is an area of exciting new developments, with many open questions. This article reviews prominent research on the empirical analysis of network formation, with an emphasis on contributions made by economists.

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#### 1. INTRODUCTION

Iob seekers often receive help from family and acquaintances when conducting searches (e.g., Loury 2006). Likewise, individuals learn about new products and technologies from friends and colleagues (e.g., Baneriee et al. 2013). The actions and attributes of an adolescent's peer group predict her initiation of sexual activity, drug use, and academic performance, among other behaviors (Case & Katz 1991, Gaviria & Raphael 2001). Even the exchange of goods and services may occur within a network. For example, electronic producers may utilize different, but overlapping, sets of manufacturers to assemble finished products, sharing valuable technology and know-how with each (e.g., Kranton & Minehart 2001).

The ubiquitousness of networks, along with their ability to predict many social and economic behaviors, motivates their academic study. In particular, the correlation between the actions of individuals (firms) and the attributes and actions of those with whom they are connected raises at least two questions. First, how do networks form and evolve? Second, do the actions and attributes of one's peers—the set of agents to which one is connected—influence one's own actions? This review focuses on the first question, specifically on the empirical analysis of network formation. Blume et al. (2011) review recent research organized around the second question (i.e., on peer group effect analysis).

Jackson & Wolinsky (1996) introduced the notion of a strategic model of network formation, in which pairs of agents form, maintain, or sever links in a decentralized way to maximize utility. Choices are interdependent, as the utility an agent attaches to a particular link may vary with the presence or absence of other links in the network. This approach to network formation, with agents maximizing utility in a decentralized way, is a natural one for economists. Formulating an empirical model with these features is difficult.

Since McFadden (1973) and Manski (1975), economists have modeled single-agent discrete choice problems using random utility models. These models provide a principled way of inferring the distribution of preferences from the observed distribution of choice. Unfortunately, as is familiar from the literature on games (e.g., Bresnahan & Reiss 1991, Tamer 2003), when agents' choices are interdependent, as may be the case in network formation, several econometric challenges arise. These challenges are compounded by the scale of the network formation problem.

In an undirected network with N agents, a total of  $2^{\binom{N}{2}}$  configurations of links are possible.

Section 2 describes methods for summarizing network data. Just as the analysis of the distribution of a single random variable typically begins with the calculation of a sample mean, or one on the association between two random variables with that of a correlation coefficient, the analysis of network data generally begins with a summary of various features of a network's architecture. This material also serves as a vehicle to establish some basic notation and to review some stylized facts on social networks.

Section 3 selectively reviews empirical models of network formation. Section 4 ends with some thoughts about future directions for research.

#### 2. DESCRIBING NETWORKS

Figure 1 provides a visual representation of a set of risk-sharing links, measured in the year 2000, among 119 households residing in Nyakatoke, a small village in Tanzania. These data are described and analyzed by De Weerdt (2004) and De Weerdt & Fafchamps (2011). Individuals were asked for lists of people who they could "personally rely on for help." A list of undirected links between all households was constructed using responses to this question. Each point in the figure represents a household, and the lines between points are links.

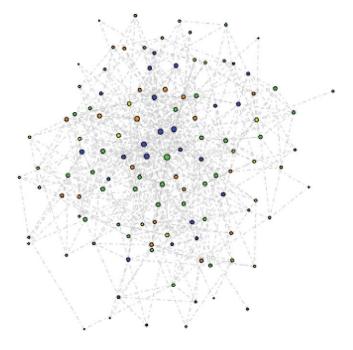


Figure 1

Nyakatoke risk-sharing network. Node size is proportional to household degree. Yellow nodes represent households with land and livestock wealth below 150,000 Tanzanian shillings, orange those with wealth between 150,000 and 300,000 shillings, green those with wealth between 300,000 and 600,000 shillings, and blue those with wealth of 600,000 shillings or more. Following Comola & Fafchamps (2014), land was valued at 300,000 shillings per acre. The network was plotted using the igraph package in R (see http://igraph.org/r/). Data taken from De Weerdt (2004) and author's calculations.

Graphical representations of network data like Figure 1 have historically played an important role in empirical analysis and continue to do so (Freeman 2000). Although certain features of a network can often be intuited from a visual representation, it is also valuable to have a suite of standard network summary statistics. This section describes methods for summarizing network data. There are many basic references for the material surveyed here, including Wasserman & Faust (1994), Newman (2003), Jackson (2008), and Kolaczyk (2009). A few minor results presented below, mostly of pedagogical significance, are new.

The mathematical language of networks is that of discrete math and, specifically, graph theory. An undirected graph  $G(\mathcal{N}, \mathcal{E})$  consists of a set of nodes  $\mathcal{N} = \{1, ..., N\}$  and a list of unordered pairs of nodes called edges  $\mathcal{E} = \{\{i, j\}, \{k, l\}, ...\}$  for  $i, j, k, l \in \mathcal{N}$ . A graph is conveniently represented by its adjacency matrix  $\mathbf{D} = [D_{ij}]$ , where

$$D_{ij} = \begin{cases} 1 & \text{if } \{i, j\} \in \mathcal{E} \\ 0 & \text{otherwise} \end{cases}$$
 (1)

A node, depending on the context, may be called a vertex, agent, or player. Likewise, edges may be called links, friendships, connections, or ties. Because self-ties are ruled out, and the nodes in edges are unordered, the adjacency matrix is a symmetric binary matrix with a diagonal of so-called structural zeros (i.e.,  $D_{ij} = D_{ji}$  and  $D_{ii} = 0$ ).

Networks may also be directed such that each link has an ego (sender) and alter (receiver) ordering. The focus on undirected networks here is solely for pedagogical reasons.

A social network consists of a set of agents (nodes) and ties (edges) between them. A social network can be conveniently represented by its node and edge list or by its adjacency matrix. I utilize the adjacency matrix representation in most of what follows. Two examples of undirected network adjacency matrices are

$$\mathbf{D}_{ex1} = \begin{pmatrix} 0 & 1 & 1 & 1 & 1 \\ 1 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 \end{pmatrix}, \ \mathbf{D}_{ex2} = \begin{pmatrix} 0 & 1 & 1 & 0 & 0 \\ 1 & 0 & 1 & 0 & 0 \\ 1 & 1 & 0 & 1 & 1 \\ 0 & 0 & 1 & 0 & 1 \\ 0 & 0 & 1 & 1 & 0 \end{pmatrix}.$$

These two networks are graphically depicted in Figure 2. The first network,  $D_{ex1}$ , takes a so-called star configuration, in which a central agent is linked to all other agents. The second network,  $D_{ex2}$ , consists of two triangles, which share a single agent in common.

In summarizing the structure of a social network, it is convenient to define network statistics at the level of individual agents, at the level of pairs of agents or dyads, and at the level of triples of agents or triads.

## 2.1. Network Statistics Involving Single Agents and Paths Through the Network

The total number of links belonging to agent *i*, or her degree, is  $D_{i+} = \sum_{i} D_{ij}$ . The degree frequency distribution of a network, simply known as the degree distribution, consists of the frequency of each possible agent-level degree count  $\{0, 1, \dots, N\}$  in the network. An important component of the literature on networks takes the degree distribution as its primitive object of interest (e.g., Barabási & Albert 1999, Albert & Barabási 2002). This focus is motivated by the fact that many other topological features of a network are fundamentally constrained by its degree distribution (see Faust 2007). I discuss the connection between a network's degree sequence and its other topological features further below.

The density of a network equals the frequency with which any randomly drawn dyad is linked:

$$P_N = {N \choose 2}^{-1} \sum_{i=1}^{N} \sum_{j < i} D_{ij}.$$
 (2)

Note that  $(N-1)P_N$  coincides with the average degree. The density of the Nyakatoke network is 0.0698. The density of  $D_{\text{ex}1}$  is 0.4 and that of  $D_{\text{ex}2}$  is 0.6.

Consider the matrix product

$$\mathbf{D}^{2} = \begin{pmatrix} D_{1+} & \sum_{i} D_{1i} D_{2i} & \cdots & \sum_{i} D_{1i} D_{Ni} \\ \sum_{i} D_{1i} D_{2i} & D_{2+} & \cdots & \sum_{i} D_{2i} D_{Ni} \\ \vdots & \vdots & \ddots & \vdots \\ \sum_{i} D_{1i} D_{Ni} & \sum_{i} D_{2i} D_{Ni} & \cdots & D_{N+} \end{pmatrix}.$$

The *i*-th diagonal element of  $D^2$  equals the number of agent *i*'s links or her degree. The  $\{i, j\}$ -th element of  $D^2$  gives the number of links agent i has in common with agent j (i.e., the number of friends in common). In the language of graph theory, the  $\{i, j\}$ -th element of  $D^2$  gives the number

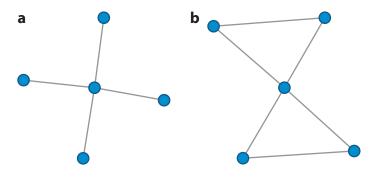


Figure 2

Two simple networks.

of paths of length two from agent i to agent j. For example, if i and j share the common friend k, then a length-two path from i to j is given by  $i \rightarrow k \rightarrow j$ . The diagonal elements of  $D^2$  correspond to the number of length-two paths from an agent back to him- or herself. For example, if i is connected to k, then one such path is  $i \rightarrow k \rightarrow i$ . The number of such paths coincides with an agent's degree.

Calculating  $\mathbf{D}^3$  yields a matrix whose  $\{i, j\}$ -th element gives the number of paths of length three from i to j. The diagonal elements of  $\mathbf{D}^3$  are counts of the number of transitive triads or triangles in the network. If both i and j are connected to k as well as to each other, then the  $\{i, j, k\}$  triad is closed (i.e., the friend of my friend is also my friend). Note that if  $\{i, j, k\}$  is a closed triad, it is counted twice each in the i-th, j-th, and k-th diagonal elements of  $\mathbf{D}^3$ . Therefore,  $\text{Tr}(\mathbf{D}^3)/6$  equals the number of unique triangles in the network. Proceeding inductively, it is easy to show that the  $\{i, j\}$ -th element of  $\mathbf{D}^K$  gives the number of paths of length K from agent i to agent j.

# 2.2. Network Statistics Involving Pairs of Agents or Dyads

The distance between agents i and j corresponds to the minimum-length path connecting them. If there is no path connecting i to j, then the distance between them is infinite. We can use powers of the adjacency matrix to calculate these distances. Specifically,

$$M_{ij} = \min_{k \in \{1,2,3,...\}} \left\{ k : D_{ij}^{(k)} > 0 \right\}$$

equals the distance from i to j (if it is finite). Here  $D_{ii}^{(k)}$  denotes the ij-th element of  $D^k$ .

If the network consists of a single, giant, connected component, such that the minimum-length path between any two agents is finite, we can compute the average path length as

$$\overline{M} = {N \choose 2}^{-1} \sum_{i=1}^{N} \sum_{i < i} M_{ij}. \tag{3}$$

If the network consists of multiple connected components, standard practice is to compute the average path length within the largest one (see Newman 2003 for an alternative measure).

The diameter of a network is the largest distance between two agents in it. It will be finite if the network consists of a single connected component (in which case all agents are reachable starting from any given agent) and infinite in networks consisting of multiple components (in which case there are no paths connecting some pairs of agents).

**Table 1** gives the frequency of minimum-length paths in the Nyakatoke network. There are 490 direct ties in the network (paths of length one). Just under 7% of all pairs of households are

Table 1 Frequency of degrees of separation in the Nyakatoke network

|           | 1      | 2      | 3      | 4      | 5      |
|-----------|--------|--------|--------|--------|--------|
| Count     | 490    | 2666   | 3298   | 557    | 10     |
| Frequency | 0.0698 | 0.3797 | 0.4697 | 0.0793 | 0.0014 |

Data taken from De Weerdt (2004) and author's calculations.

directly connected in Nyakatoke. Another 2,666 dyads are only two degrees apart. That is, although they are not connected directly, they share a tie in common. About 80% of dyads are separated by three or fewer degrees. The diameter of the Nyakatoke network is five. The juxtaposition of low density (i.e., only a small fraction of all possible ties exists), with few degrees of separation (i.e., small diameter), is a feature of many real-world social networks.

The analysis of distances and diameters has a long history in social network analysis and falls under the rubric of the small-world problem. Milgram (1967) popularized this phrase and, through a series of postal experiments in the 1960s, showed that two random individuals in the United States could often be connected through a short chain of acquaintances (i.e., six degrees of separation).

### 2.3. Network Statistics Involving Triples of Agents or Triads

A triad, a set of three unique agents, can be one of four types: no connections, one connection, two connections, or three connections between them. These triad types are called empties, one edges, two stars, and triangles, respectively (see Figure 3). There are  $\binom{N}{3} = \frac{N(N-1)(N-2)}{6}$  unique triads in a network of size N. A complete enumeration of them into their four possible types constitutes a triad census.

Each agent can belong to as many as (N-1)(N-2) triangles. The counts of these triangles are contained in the N diagonal elements of  $D^3$ . However, each such triangle appears six times in these counts, as  $\{i, j, k\}$ ,  $\{i, k, j\}$ ,  $\{j, i, k\}$ ,  $\{j, k, i\}$ ,  $\{k, i, j\}$ , and  $\{k, j, i\}$ . Thus, the number of unique triangles in the network (as asserted above) is

$$T_{\rm T} = \frac{{\rm Tr}\left(\mathbf{D}^3\right)}{6}.\tag{4}$$

With a little bit of work, it is possible to show that the number of two stars and one edges can be calculated, respectively, using the following expressions:

$$T_{\rm TS} = \text{vech}\left(\mathbf{D}^2\right)' \iota - \frac{\text{Tr}\left(\mathbf{D}^3\right)}{2},\tag{5}$$

$$T_{\text{OE}} = (N-2)\operatorname{vech}(\mathbf{D})'\iota - 2\operatorname{vech}(\mathbf{D}^2)'\iota + \frac{\operatorname{Tr}(\mathbf{D}^3)}{2}.$$
 (6)

The number of empty triads,  $T_E$ , equals  $\binom{N}{3}$  minus the sum of Equations 4–6. We also have the implication that

$$T_{\text{OE}} + 2T_{\text{TS}} + 3T_{\text{T}} = (N-2)\text{vech}(\mathbf{D})'\iota = \frac{1}{4}N(N-1)(N-2)P_{N},$$

suggesting that the network density can be computed from the triad census according to

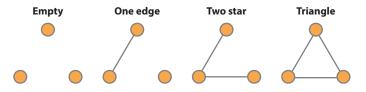


Figure 3

Types of triads in undirected networks.

$$P_N = \left(\frac{4T_{\text{OE}} + 8T_{\text{TS}} + 12T_{\text{T}}}{N(N-1)(N-2)}\right). \tag{7}$$

The triad census for the Nyakatoke network is given in Table 2. As a point of comparison, the proportion of each type of triad that we would expect to see in a random graph, in which the probability of a link between any two agents coincides with the observed density of the Nyakatoke network (0.0698), is provided in the last row of the table.

A measure of network transitivity is given by three times the number of transitive triads in the network relative to three times the number of transitive triads plus those triads that could become transitive with the addition of a single link (i.e., two stars). The transitivity index, sometimes called the clustering coefficient, is

$$R_N = \frac{3T_{\rm T}}{T_{\rm TS} + 3T_{\rm T}}.$$

In random graphs,  $R_N$  should be close to the network density. For the Nyakatoke network, the transitivity index is 0.1884, which substantially exceeds the density of the network (0.0698).

Transitivity has been hypothesized to facilitate risk sharing and other activities in which monitoring may be helpful. If the (i, j, k) triad is transitive, then agent k may be able to monitor actions involving i and j (see Jackson 2014 for additional discussion). Faust (2007) surveys the extensive sociological literature on triad configurations.

# 2.4. Degree Distributions and Triad Counts

A reoccurring theme in social network analysis concerns whether observed network structures can be explained through a series of dyadic decisions or whether interactions among larger groups of agents, most often triads, need to be considered (see Faust 2007 for a recent statement and references to earlier work).

Although network transitivity, and the triad census, has often been a focus of sociologists, other network researchers have made a network's degree distribution

$$F(d_+) = \Pr(D_{i+} < d_+)$$

their primary object of study (e.g., Barabási & Albert 1999). Figure 4 plots the Nyakatoke network's degree distribution. A small number of households in the Nyakatoke network have many links (over 20), whereas the vast majority have only a small number of links (fewer than 10).

Faust (2007) argues, via a collection of empirical examples, that the distribution of triad configurations within networks is well predicted by network statistics defined on lower-order subgraphs (i.e., dyads). Additional insight in this finding can be developed via some basic algebra.

Table 2 Nyakatoke risk-sharing network triad census

|                         | Empty   | One edge | Two star | Triangle |
|-------------------------|---------|----------|----------|----------|
| Count                   | 221,189 | 48,245   | 4,070    | 315      |
| Proportion              | 0.8078  | 0.1762   | 0.0149   | 0.0012   |
| Random graph proportion | 0.8049  | 0.1812   | 0.0136   | 0.0003   |

Data taken from De Weerdt (2004) and author's calculations. The Nyakatoke network includes N=119 households, corresponding to  $\binom{N}{2}=7{,}021$  unique dyads and  $\binom{N}{3}=273{,}819$  unique triads.

Tedious manipulation gives a variance of the degree distribution of

$$S_N^2 = \frac{2}{N} (T_{\text{TS}} + 3T_{\text{T}}) - (N - 1)P_N[1 - (N - 1)P_N]. \tag{8}$$

Consider the effect of inducing a mean-preserving spread in a network's degree distribution. That is, we seek manipulations that keep the network density fixed, while increasing the variance of the degree distribution. In the context of a technology diffusion model, Jackson & Rogers (2007b) provide an interesting motivation for considering this thought experiment.

Using Equations 7 and 8, we get

$$\begin{split} S_N^2 &= \frac{2}{N} \left( T_{\text{TS}} + 3 T_{\text{T}} \right) \\ &- (N-1) \bigg( \frac{4 T_{\text{OE}} + 8 T_{\text{TS}} + 12 T_{\text{T}}}{N(N-1)(N-2)} \bigg) \bigg[ 1 - (N-1) \bigg( \frac{4 T_{\text{OE}} + 8 T_{\text{TS}} + 12 T_{\text{T}}}{N(N-1)(N-2)} \bigg) \bigg]. \end{split}$$

Inducing a mean-preserving spread requires triad manipulations that (*a*) increase the first term in the expression above, while (*b*) leaving the second term unchanged. More generally, the expressions in Equations 7 and 8 indicate strong algebraic dependencies between a network's degree distributions and the configuration of triads within it. These dependencies provide some motivation for a focus on degree distribution modeling.

#### 3. MODELING NETWORK FORMATION

To characterize some of the issues that arise when empirically modeling network formation, it is helpful to initially consider a very simple model. Assume that directly linked agents may make transfers to one another. Therefore, agents i and j will form a link if the net surplus from doing so is positive, conditional on the link behavior of all other agents in the network. This corresponds to a variant of the direct-transfer network formation game, under pairwise equilibrium, studied by Bloch & Jackson (2007). Let  $F_{ij}(\mathbf{D}) = \left(\sum_{k=1}^{N} D_{ik} D_{jk}\right)$  denote the number of friends agents i and j share in common. Links form according to the rule

$$D_{ii} = 1(\alpha_0 + \gamma_0 F_{ii}(\mathbf{D}) - U_{ii} \ge 0) \tag{9}$$

for i = 1, ..., N and j < i. Here  $U_{ij}$  is an unobserved component of link surplus, independently and identically distributed across dyads according to a known distribution:

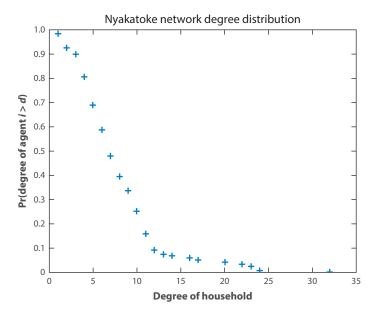


Figure 4

Nyakatoke risk-sharing network degree distribution. Data taken from De Weerdt (2004) and author's calculations.

$$U_{ij} \stackrel{\text{iid}}{\sim} F_U, i = 1, \dots, N, j < i, U_{ij} \in \mathbb{U}. \tag{10}$$

The rule in Equation 9 implies that agents form links if (a) they share many friends in common  $[F_{ij}(\mathbf{D})]$  or (b) the unobserved idiosyncratic utility from doing so is high  $(-U_{ij})$ . The magnitude of  $\gamma_0 > 0$  captures the strength of agents' preferences for triadic closure in links. The dependence of the surplus generated by an *i*-to-*j* link on the presence or absence of links across other pairs of agents constitutes an externality. Externalities generate complex interdependencies across the choices of different agents, a modeling challenge not present in textbook single-agent models.

As noted above, in real-world social networks, linked agents often share additional links in common, generating a clustering of ties. The rule in Equation 9 generates such clustering by positing a structural taste for link transitivity—the returns to a relationship are higher if two individuals share a friend in common. A preference for transitive links may be microfounded in a variety of ways. For example, actions between dyad partners can be monitored or refereed by a shared friend; this may be valuable in the context of a risk-sharing network. Alternatively, it may be more enjoyable to socialize with two friends if they are also friends with each other.

An alternative explanation for clustering is that agents assortatively match on some unobserved attribute. Assortative matching is typically referred to as homophily in the network literature. Homophily on observed attributes is a feature of many real-world networks (McPherson et al. 2001). An econometrician might reasonably worry that observed patterns of link formation in a network are in fact driven by sorting on an unobserved agent attribute. The rule in Equation 9 and assumption in Equation 10 rule out homophily a priori.

As an alternative to Equation 9, Handcock et al. (2007), Krivitsky et al. (2009), and Graham (2014) consider link formation rules such as

$$D_{ij} = \mathbf{1} \Big( Z'_{ij} \eta_0 + \nu_i + \nu_j - g(\xi_i, \, \xi_j; \delta_0) - U_{ij} \ge 0 \Big), \tag{11}$$

where  $Z_{ij}$  is an observed  $K \times 1$  vector of dyad attributes,  $\nu_i$  and  $\xi_i$  are unobserved agent-level heterogeneity, and  $U_{ij}$  is an idiosyncratic dyad-level surplus component;  $g(\xi_i, \xi_j; \delta_0)$  is a known family of symmetric distance functions indexed by  $\delta_0$  that (a) takes a value of zero at  $\xi_i = \xi_j$  and (b) is increasing in  $|\xi_i - \xi_j|$ . The goal is to learn about  $\eta_0, \delta_0$ , and features of the conditional distribution of  $(\nu_i, \xi_j)$  given  $\mathbf{Z}$ .

Relative to the rule in Equation 9, the rule in Equation 11 introduces a much richer form of unobserved agent-level heterogeneity. First, agents are heterogeneous in the amount of link surplus they generate. Agents with high values of  $\nu_i$  generically generate more surplus. Such agents will have more links, giving rise to degree heterogeneity, an important feature of real work networks (see Figure 4). Second, the model allows for assortative matching on  $\xi_i$ . Agents who are similar in terms of the unobserved characteristic  $\xi_i$  generate more surplus from linking. This feature of the model induces clustering in links. Unlike the rule in Equation 9, the rule in Equation 11 does not include any externalities: The presence or absence of a link elsewhere in the network does not change the returns to an i-to-j link.

In practice, link rules with externalities and those with rich forms of agent-level heterogeneity can generate very similar networks. This makes it difficult to discriminate between, for example, structural transitivity and homophily on unobservables. Nevertheless, distinguishing between them is scientifically interesting and policy relevant. Transitivity is associated with an externality in link formation. In the presence of externalities, a local manipulation of network structure can influence link formation elsewhere in the network. If clustering results solely from homophily, local manipulations do not have effects that cascade through the network.

Below I discuss how panel data may be used to model both a structural taste for transitivity and assortative matching on unobserved attributes simultaneously. Initially, however, I focus on cross-sectional models that include either network externalities or heterogeneity, but not both.

# 3.1. A Simple Cross-Sectional Model with Structural Transitivity

Returning to the link rule given in Equation 9, assume that the econometrician bases her inferences on a random sample of networks from some well-defined population (of networks), for example, networks of food sharing among households across a population of indigenous communities (e.g., Koster & Leckie 2014). For each sampled network (community), the entire adjacency matrix is observed. This sampling process asymptotically reveals  $F(\mathbf{D}|N=n)$  for network size  $n \in \mathbb{N} = \{2, 3, 4, \ldots\}$ . Implicit in Equation 5 is the assumption that the distribution of  $U_{ij}$  is independent of the network size. The notation  $D_{ij}$  corresponds to the link status of the generic, randomly drawn, (i,j) dyad, itself sampled from a randomly drawn network. To economize on notation, there is no explicit network subscript in what follows.

Equation 9 defines a system of  $\binom{N}{2}$  simultaneous discrete choices. Viewed in this way, two questions naturally arise. First, for a given  $\theta_0 = (\alpha_0, \gamma_0)'$ , does Equation 9 have a solution for all  $U \in \mathbb{U}^N$ ? This is a question of equilibrium existence or model coherence. Demonstrating existence can be nontrivial for some models of network formation (see Jackson 2008, chapter 11; Hellmann 2013). Second, if an equilibrium does exist, is it unique (again for all  $U \in \mathbb{U}^N$ )? This is a question about model completeness: Given a particular draw of the model's underlying latent variable U, does it deliver a unique prediction for the observed network, D? Multiplicity of equilibrium network configurations is a common feature of many models with network externalities.

The study of models with qualitative features similar to those of Equation 9 has a long history in econometrics (e.g., Heckman 1978a). Important recent contributions include those of

Bresnahan & Reiss (1991), Tamer (2003), and Ciliberto & Tamer (2009). Unfortunately, the combinatoric complexity of networks, with  $2^{\binom{N}{2}}$  link configurations possible in a network with N agents, makes the direct application of insights from prior work difficult.

To keep the discussion simple, assume that N=3. In this case, there are four possible non-isomorphic network configurations corresponding to the four types of triads depicted in Figure 3. The heterogeneity draw is given by the triple  $\mathbf{U}=(U_{12},\ U_{13},\ U_{23})'\in\mathbb{U}^3$ . For any given draw of  $\mathbf{U}$ , one of these four configurations will be observed.

Denote draws of  $U_{ij}$  below  $\alpha$ , between  $\alpha$  and  $\alpha + \gamma$ , and above  $\alpha + \gamma$  low (L), medium (M), and high (H), respectively (see Figure 5). Let  $p_{\text{LLL}}(\theta, F_U) = F_U(\alpha)^3$  denote the probability of three low draws;  $p_{\text{LMH}}(\theta, F_U) = F_U(\alpha)F_U(\alpha + \gamma)[1 - F_U(\alpha + \gamma)]$  the probability of one low, one medium, and one high draw; and so on. Observe that low draws of  $U_{ij}$  correspond to higher link surplus.

If  $U_{12}$  falls in the low region, then agents 1 and 2 will form a link regardless of whether they share a friend in common (i.e.,  $D_{13}D_{23}$  may equal 0 or 1). In contrast, if  $U_{12}$  falls in the medium region, then agents 1 and 2 will form a link only if they share a friend in common (i.e., if  $D_{13}D_{23} = 1$ ). If  $U_{12}$  falls in the high region, then they never form a link.

The contingent behavior associated with a medium idiosyncratic surplus component is what generates the possibility of multiple equilibria. Consider the case in which all three elements of U fall into the medium range. In that case, two network configurations are consistent with Equation 9: (a) the empty triad and (b) a triangle. The model, as specified, is silent on which of these two networks is chosen.

Let  $\underline{\pi}_{\mathrm{T}}(\theta, F_U)$  denote the minimum probability the model defined by Equations 9 and 10 logically attaches to observing a triangle for a particular  $\theta$  and  $F_U$ . This probability coincides with the probability mass attached to the region of  $\mathbb{U}^3$  where the model uniquely predicts a triangle network. Let  $\overline{\pi}_{\mathrm{T}}(\theta, F_U)$  denote the maximal probability the model logically attaches to observing a triangle. This probability coincides with the probability mass attached to the region of  $\mathbb{U}^3$  where a triangle network is either the unique network configuration or among the set of multiple configurations, consistent with Equation 9.

Recalling the notation of triangle (T), two star (TS), one edge (OE), and empty (E), the above logic yields the following probability bounds on the four nonisomorphic network configurations:

```
\begin{split} &\underline{\pi}_{\mathrm{T}}(\theta, F_{U}) = p_{\mathrm{LLL}}(\theta, F_{U}) + p_{\mathrm{LLM}}(\theta, F_{U}), \\ &\overline{\pi}_{\mathrm{T}}(\theta, F_{U}) = p_{\mathrm{LLL}}(\theta, F_{U}) + p_{\mathrm{LLM}}(\theta, F_{U}) + p_{\mathrm{LMM}}(\theta, F_{U}) + p_{\mathrm{MMM}}(\theta, F_{U}), \\ &\underline{\pi}_{\mathrm{TS}}(\theta, F_{U}) = p_{\mathrm{LLH}}(\theta, F_{U}), \\ &\underline{\pi}_{\mathrm{OE}}(\theta, F_{U}) = p_{\mathrm{LMH}}(\theta, F_{U}) + p_{\mathrm{LHH}}(\theta, F_{U}), \\ &\overline{\pi}_{\mathrm{OE}}(\theta, F_{U}) = p_{\mathrm{LMM}}(\theta, F_{U}) + p_{\mathrm{LMH}}(\theta, F_{U}) + p_{\mathrm{LHH}}(\theta, F_{U}), \\ &\underline{\pi}_{\mathrm{E}}(\theta, F_{U}) = p_{\mathrm{MMH}}(\theta, F_{U}) + p_{\mathrm{MHH}}(\theta, F_{U}) + p_{\mathrm{HHH}}(\theta, F_{U}), \\ &\overline{\pi}_{\mathrm{E}}(\theta, F_{U}) = p_{\mathrm{MMM}}(\theta, F_{U}) + p_{\mathrm{MMH}}(\theta, F_{U}) + p_{\mathrm{MHH}}(\theta, F_{U}) + p_{\mathrm{HHH}}(\theta, F_{U}). \end{split}
```

Let  $\pi_T$  denote the population frequency of triangle networks, etc. The rule in Equation 9 therefore delivers the following restrictions:

$$\underline{\pi}_{T}(\theta, F_{U}) \leq \pi_{T} \leq \overline{\pi}_{T}(\theta, F_{U}),$$

$$\pi_{TS} = \pi_{TS}(\theta, F_{U}),$$

$$\underline{\pi}_{OE}(\theta, F_{U}) \leq \pi_{OE} \leq \overline{\pi}_{OE}(\theta, F_{U}),$$

$$\underline{\pi}_{E}(\theta, F_{U}) \leq \pi_{E} \leq \overline{\pi}_{E}(\theta, F_{U}).$$
(12)

The model also generates the equalities

$$\pi_{\mathrm{T}} + \pi_{\mathrm{OE}} + \pi_{\mathrm{E}} = \overline{\pi}_{\mathrm{T}}(\theta, F_{U}) + \underline{\pi}_{\mathrm{OE}}(\theta, F_{U}) + \underline{\pi}_{\mathrm{E}}(\theta, F_{U}) = \underline{\pi}_{\mathrm{T}}(\theta, F_{U}) + \overline{\pi}_{\mathrm{OE}}(\theta, F_{U}) + \overline{\pi}_{\mathrm{E}}(\theta, F_{U}).$$
(13)

The identified set,  $\Theta_I$ , is the set of all  $\theta \in \Theta$  such that Equations 12 and 13 are satisfied. Ciliberto & Tamer (2009), among others, discuss methods of estimating  $\Theta_{\rm I}$  and conducting inference on it or on  $\theta_0$ .

The observation that the link formation rule in Equation 9 is a system of simultaneous discrete choices and, furthermore, that this system generates a set of moment inequalities that may be used as a basis for inference on  $\theta_0$  appears promising. Unfortunately, it may be of limited practical importance (at least without invoking additional assumptions). In a network with N agents, there

possible configurations of links. For each U in  $\mathbb{U}^N$  and  $\theta \in \Theta$ , the consistency of a given network with Equation 9 must be checked. In practice, this is not feasible in real time for all but very small networks. Even showing that two networks are isomorphic is a nontrivial problem (e.g., Read & Corneil 1977).

Although fully exploiting the identifying power of Equations 9 and 10 may be difficult in even modest-sized networks, exploiting some of its identifying content is straightforward. Assume that networks vary in size with  $N \in \mathbb{N} = \{2, 3, 4, \ldots\}$  and recall that the distribution of  $U_{ii}$  is constant in N. Under Equations 9 and 10, the probability that a randomly drawn dyad from a network of size N is linked (i.e., density in networks of size N) satisfies the inequalities

$$F_U(\alpha_0) \leq \Pr(D_{ij} = 1|N) \leq F_U(\alpha_0 + \gamma_0(N-2))$$

for all  $N \in \mathbb{N}$ . The lower bound occurs when the randomly drawn dyad shares no friends in common, and the upper bound occurs when the dyad is linked to all other members of the network (except possibly each other).

These upper and lower bounds coincide at N=2 so that  $\alpha_0$  is point identified by the density of links across networks consisting of a single dyad:

$$\alpha_0 = F_U^{-1} (\Pr(D_{ij} = 1 | N = 2)).$$

A lower bound on  $\gamma_0$  is then given by

$$\underline{\gamma} = \sup \left\{ \frac{F_U^{-1} \left( \Pr \left( D_{ij} = 1 | N \right) \right) - \alpha_0}{N-2} \middle| N \in \mathbb{N} \right\}.$$

Here an informative lower bound on  $\gamma_0$  is generated by observing a higher density of link formation in networks with N > 2 than across networks consisting of single dyads. This is not an especially attractive approach to inferring the presence of a taste for transitivity, but it is illustrative of how some identifying implications of a network formation model can be easy to exploit (even if utilizing all implications is impractical).

Another, and more interesting, example of this type of approach is provided by Sheng (2012), who explores the identifying content of (nontrivial) subnetwork configurations. Assume networks consist of N agents and consider the probability that, for a randomly drawn triad, itself drawn from a randomly sampled network, we observe a particular triad configuration (see Figure 3). This probability will depend on the degree to which members of the sampled triad are connected to the rest of the network. Maximal connection occurs when all members of the sampled triad are connected to all other agents in the network. Isolation occurs when no member of the triad is linked to other agents in the network.

Link always forms

Link forms if agents share a friend in common

Link never forms

Figure 5

Realized values of  $U_{ij}$ .

Now imagine repeating the thought experiment used to derive Equation 12 above, but doing so conditional on different assumptions about the triad's connectivity to the rest of the network. For example, conditional on the three dyads forming the triad having, for example, no, one, and two friends (outside the triad) in common, the model provides upper and lower bounds on the probability of observing, say, a triangle configuration. An identification region for  $\theta_0$  can be computed using the union of these conditional bounds on each triad configuration (computed for all possible degrees of triad connectivity). In a very recent working paper, de Paula et al. (2014) develop methods for computing an identification region for  $\theta_0$  based on the frequency of various local network configurations.

Christakis et al. (2010) suggest an alternative approach to dealing with the inferential challenges posed by multiplicity. They posit that the network forms sequentially. Agents form, maintain, or dissolve links in a specific order and do so myopically. Specifically, they do not anticipate how the links they choose to form today change the incentives for link formation faced by subsequent agents.

Returning to the N=3 case, assume that  $U_{12}$ ,  $U_{13}$ , and  $U_{23}$  are low, low, and medium draws, respectively (see Figure 5). Assume that agent 1 forms links first, followed by agents 2 and 3. Under this ordering, agent 1 will immediately form links with both agents 2 and 3. Agent 2 will then form a link with agent 3. Although the idiosyncratic utility from this link is only medium, the link forms to reap the benefits of triadic closure, as both agents 2 and 3 already share agent 1 as a friend. Finally, agent 3 maintains all links formed earlier. The triangle configuration emerges from this ordering (and draw of U).

Now consider the alternative ordering in which agent 3 forms links first, followed by agents 2 and 1. In this case, agent 3 will form a link with agent 1, but not with agent 2. The absence of the utility gain associated with triadic closure means the link between agents 2 and 3 does not form. Agent 2 then forms a link with agent 1. Finally, agent 1 maintains links with agents 2 and 3. A two-star configuration emerges from this ordering.

As the above examples indicate, if the ordering of link formation opportunities were observed, likelihood-based inference would be straightforward. Christakis et al. (2010) address the unobservability of the posited sequential network formation process by assigning a probability distribution to agents' ordering and then working with the resulting integrated likelihood. In the simple example discussed here, there are N!=3!=6 possible orderings. If each ordering is a priori assumed equally likely, the likelihood is easily written down. Christakis et al.'s (2010) approach to inference is Bayesian (and based on the observation of a single network). An important contribution of their paper is to make the simple idea sketched above computationally operational for realistically sized networks. Specifically, they use Markov chain Monte Carlo (MCMC) methods to take draws from a posterior distribution for the model parameters.

A potentially unattractive feature of assuming the network is formed sequentially is that the resulting likelihood will, for certain values of U, place positive probability on network configurations that do not correspond to an equilibrium of the simultaneous-move static game. This is again illustrated by the example above. In the static game a low, low, medium draw of U uniquely

predicts a triangle network. For the same draw of U, the sequential game places a probability of two-thirds on the triangle network and a probability of one-third on the two-star network. If, in reality, agents have the opportunity to continually revise their links, a two-star configuration would not emerge conditional on a low, low, and medium draw of idiosyncratic link surpluses. Of course, in some settings, it might be very reasonable to assume that links form sequentially and irreversibly. Similar considerations arise when deciding whether to model firm interactions with a Stackelberg leadership model or a simultaneous-move game.

Mele (2013) develops a related approach to empirically modeling network formation. He posits a process where in each period a randomly drawn dyad is given the opportunity to form, maintain, or dissolve a link. For a specific specification of link surplus and meeting probabilities, he shows that the sequence of networks generated by the model is a stationary ergodic process. The long-run probabilities attached to specific network configurations are used to formulate a likelihood. Like Christakis et al. (2010), Mele's (2013) approach to inference is Bayesian. He develops an MCMC algorithm for generating draws from a posterior distribution for the model parameters. His approach also places positivity probability on network configurations that are not equilibria of the corresponding simultaneous-move static game.

Sheng (2012), Christakis et al. (2010), and Mele (2013) all provide operational methods for inferring the distribution of link surplus from observed network structure. Sheng's (2012) approach provides a computationally feasible (albeit difficult) way to harness the identifying content of pairwise stability (see also de Paula et al. 2014). Her approach to inference requires the observation of many independent networks (see also Miyauchi 2013). Christakis et al. (2010) and Mele (2013) show the identifying power of moving from a simultaneous to sequential network formation process. All three methods are computationally intensive.

# 3.2. A Simple Cross-Sectional Model with Heterogeneity

We now return to the link formation rule given in Equation 11. This model has a rich heterogeneity structure, complicating its analysis relative to the rule in Equation 9. However, the rule in Equation 11 also excludes externalities in link formation a priori, sidestepping the coherence and completeness issues associated with the rule in Equation 9.

Graham (2014) studies Equation 11 with  $g(\xi_i, \xi_j; \delta_0)$  empty, that is, a model with unobserved degree heterogeneity, but no homophily on unobservables. He derives the joint maximum likelihood estimator in which both the common parameter  $\eta_0$  and the incidental parameters  $\{\nu_i\}_{i=1}^{\infty}$  are estimated simultaneously. He further assumes that  $U_i$  is a logistic random variable. Graham (2014) derives the limiting distribution of the common parameter as the network grows large. This limit distribution is normal but includes a bias term.

Graham (2014) also proposes an estimator that conditions on a sufficient statistic for the degree heterogeneity parameters. In independent work, Charbonneau (2014) develops a related procedure in the context of gravity trade models. Random-effects estimation of Equation 11 is pursued by Krivitsky et al. (2009) using MCMC methods.

One advantage of a fixed-effects treatment of degree heterogeneity is that the resulting model of tie formation will be able to perfectly match any observed degree sequence (see Chatterjee et al. 2011). As argued above algebraically, and shown by Faust (2007) empirically, a network's degree distribution often does a reasonably good job of explaining (i.e., predicting) other higher-order aspects of network architecture (e.g., the frequency of different triad configurations). For this reason, analyses based on Equation 11 are likely to provide good fits, even if the true link formation process includes interdependent preferences.

#### 3.3. Dynamic Models of Network Formation

If the econometrician observes the structure of links within a network evolving over time, several new modeling opportunities arise. In particular, it becomes possible to meaningfully incorporate both interdependent preferences and rich forms of agent-level heterogeneity into a single model of link formation. Let t = 0, 1, 2, 3 index the periods in which each network is observed and assume that links form in period t according to the rule

$$D_{ijt} = \mathbf{1} (\beta_0 D_{ijt-1} + \gamma_0 F_{ijt-t}(\mathbf{D}_{t-1}) + A_{ij} - U_{ij} \ge 0), \tag{14}$$

with, for example,

$$A_{ij} = \nu_i + \nu_j - g(\xi_i, \xi_i), \tag{15}$$

where all notation is as defined above. The model in Equation 14 combines features of the two static models discussed above (the rules given in Equations 9 and 11). It incorporates key network dependencies emphasized in prior work (see Snijders 2011). First, links are persistent. If agents i and j are linked in period t, they are more likely to be linked in subsequent periods ( $\beta_0 > 0$ ). Second, as in the first static model discussed above, there are returns to triadic closure ( $\gamma_0 > 0$ ). The net surplus associated with an i-to-j link is increasing in the number of friends i and j shared in common during the prior period. Third, as in the second static model discussed above, both degree heterogeneity and assortative matching on unobservables are incorporated.

As in Christakis et al. (2010) and Mele (2013), the model in Equation 14 implies that agents form links myopically. At the beginning of each period, agents form, maintain, and dissolve links as if all other features of the network will remain fixed. This is analogous to a best-reply dynamic. Assuming a best-reply type of dynamic eliminates the contemporaneous feedback that generated multiple equilibria, and its associated inferential challenges, in the static model discussed above. At the same time, because the link surplus is allowed to vary with the structure of the network in the prior period, network dependencies, such as a taste for triadic closure, are incorporated into Equation 14.

Most theoretical models of network formation assume that agents form links according to some variant of naive best-reply dynamics (e.g., Jackson & Wolinsky 1996, Jackson & Watts 2002, Bala & Goyal 2000, Watts 2001, Jackson & Rogers 2007a), although some scholars have studied models with forward-looking agents (e.g., Dutta et al. 2005). The dynamics of link formation implied by Equation 14 are closely aligned with the types of dynamics assumed by theorists. Although the myopic nature of link formation may not be of particular concern, a more mundane, but nevertheless important, concern may arise in empirical work. It may be that the frequency at which the network is sampled, and the structure of links recorded, does not correspond naturally with the timing at which agents actually make link decisions. Similar concerns arise in single-agent discrete choice analyses (see Chamberlain 1985). When formulating a social network data collection protocol, the timing of link decisions and the timing of data collection should be aligned.

In the first static model discussed above, the clustering of ties was explained solely by a taste for triadic closure. In practice, tie clustering might also arise because agents assortatively match on attributes unobserved by the econometrician (homophily), as assumed in the second model. The dynamic model introduced here allows for both sources of clustering.

Goldsmith-Pinkham & Imbens (2013) take a random-effects approach to the model in Equation 14. If the density of  $U_{ij}$  is known (e.g., standard normal or logistic), and the joint distribution of  $(\mathbf{D}_0, \mathbf{A})$  belongs to a parametric family, then inferences on  $\theta_0 = (\beta_0, \gamma_0)'$  may be

based on an integrated or random-effects likelihood. In principle, this is very much analogous to random-effects approaches to single-agent dynamic panel data models (Heckman 1981a,b,c; Chamberlain 1985). In reality, both the specification and maximization of an integrated likelihood in this setting are nontrivial.

Ideally, the specified joint distribution for  $(D_0, A)$  should allow for dependence between  $D_0$  and A. Because the model implies that  $D_1$  varies with A, it seems natural to allow the initial network configuration,  $D_0$ , to also vary with A. This is a complicated version of the initial conditions problem that arises in single-agent dynamic panel data models (Wooldridge 2005).

To get a sense of the modeling issues involved, assume that  $A_{ij}$  takes the form given in Equation 15 with  $(\nu_i, \xi_i)$  bivariate normal with an unknown location vector and scale matrix. Assume that  $g(\cdot, \cdot)$  is a known function, that  $U_{ijt}$  is a standard normal random variable, and that  $D_{ij0} = 1(A_{ij} - U_{ij0} \ge 0)$ . These assumptions are sufficient to write down the integrated likelihood. Evaluating that likelihood, however, would be very challenging. Doing so would involve calculating a 2N-dimensional integral. This integral does not obviously factor into a set of lower-dimensional integrals (as  $A_{ij}$  and  $A_{kl}$  will share components in common whenever i = k or i = l).

Motivated by these computational challenges, Goldsmith-Pinkham & Imbens (2013) instead work with a highly stylized model. They rule out degree heterogeneity, set  $g(\xi_i, \xi_j) = |\xi_i - \xi_j|$ , and assume that  $\xi_i$  is binary valued with  $\Pr(\xi_i = \alpha_{\xi} | \mathbf{D}_0) = \Pr(\xi_i = 0 | \mathbf{D}_0) = 1/2$ . Note that this last condition implies, unattractively, independence between  $\mathbf{D}_0$  and  $\mathbf{A}$ . Under these assumptions, Goldsmith-Pinkham & Imbens (2013) develop an algorithm for taking draws from the posterior distribution for the model's parameters.

Graham (2013) approaches the model in Equation 14 from a fixed-effects perspective, asking if it contains implications that are invariant to **A** but useful for identifying  $\theta_0$ . This approach leaves the distribution of ( $\mathbf{D}_0$ , **A**) unspecified and unrestricted. Perhaps surprisingly, fixed-effects identification results can be derived.

Consider a dyad that is embedded in a stable neighborhood. A stable neighborhood has two features. First, with the exception of possible link formation and dissolution between themselves, the set of links maintained by agents i and j is the same across periods 1, 2, and 3. Agents i and j may add, maintain, or delete links between periods 0 and 1. Second, the links maintained by friends of players i and j do not change between periods 1 and 2. Dyads in stable neighborhoods are embedded in local networks with link structures that are largely fixed up to two degrees away across periods 1, 2, and 3.

Figure 6a visually depicts two sequences in a network consisting of three agents. Agents 1, 2, and 3 are numbered counterclockwise from the top in each network. Observe that agents 1 and 3 are embedded in a stable neighborhood. Agent 1 is linked to agent 2, and agent 3 to agent 2, in periods 1, 2, and 3 in both sequences depicted in Figure 6a.

The only difference between the two network sequences is that in the upper one, agents 1 and 3 are linked in period 2 but not in period 1, whereas in the lower sequence they are linked in period 1 but not in period 2. In the presence of a taste for triadic closure, the net surplus associated with a link between agents 1 and 3 will be, in expectation, higher in period 2 than it is in period 1. Because agents 1 and 3 share a common friend in period 1, a link between them in the next period will generate additional utility from ensuring triadic closure. Agents 1 and 3 do not share a common friend in period 0. Therefore, forming a link in period 1 generates no extra utility from ensuring triadic closure. In the presence of a genuine taste for transitivity in links, as embodied in the link rule given in Equation 14, the upper sequence should be observed more frequently than the lower sequence. Figure 6b presents an example of how the relative frequency of different sequences of dyad links, when embedded in a different stable neighborhood from the one depicted in Figure 6a, provides information about  $\beta_0$  or state dependence in links.

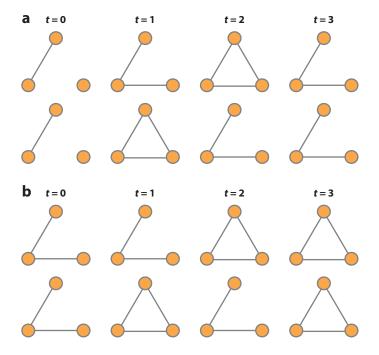


Figure 6

Fixed-effects identification of (a) transitivity versus homophily and (b) state dependence versus heterogeneity. Agents 1, 2, and 3 are numbered counterclockwise from the top in each network. In panel a,  $d_{120}d_{230} = 0$  but  $d_{121}d_{231} = 1$  so that (1,3) forming a link has a higher return in period 2 than in period 1. In period 2, the link generates utility from ensuring triadic closure; no such utility gain is generated by a period 1 link. Consequently, the first network sequence in panel a arises more frequently than the second in the presence of a structural taste for transitivity in links. Observe that (1, 3) are embedded in a stable neighborhood because  $d_{121} = d_{122} = d_{123} = 1$  and  $d_{231} = d_{232} = d_{233} = 1$ . Although the two sequences in panel a are uninformative about the presence of true state dependence in ties, this is not the case for the two sequences in panel b. In panel b, the first sequence arises more frequently relative to the second in the presence of true state dependence. Here the intuition is very much analogous to that in Cox (1958).

In single-agent models, fixed-effects identification of true state dependence in the presence of unobserved heterogeneity is based on the frequency of observing certain sequences of choices relative to other sequences (e.g., Cox 1958, Heckman 1978b, Chamberlain 1985, Honoré & Kyriazidou 2000). For example, in the absence of state dependence, the binary sequences 0101 and 0011 are equally likely. In the presence of state dependence, the relative frequency of the latter sequence will be greater.

The identification of transitivity versus homophily involves a similar intuition. Conditional on a dyad being embedded in a certain type of local network architecture, certain orderings of link histories should be more frequent than others. This approach involves making comparisons, holding other features of the network fixed. This is not straightforward to do.

The likelihood associated with a single network sequence includes  $3 \times \frac{1}{2}N(N-1)$  distinct components plus the initial condition (itself being high dimensional). The challenge is that the likelihood functions associated with the two network histories may be very different, even though they are identical in all respects except that the (i, j) friendship history in one is a permutation of that in the other. This is because the presence or absence of a link in a given period can affect the

likelihood contribution of many other pairs in subsequent periods. For example, if (i, k) are linked in period t, then the addition of an (i, j) link increases the probability of a (j, k) link in period t + 1. Local changes in the network can have widespread effects on the structure of the network likelihood in subsequent periods.

If (i, j) are embedded in a stable neighborhood, the two likelihoods will be nominally quite different; however, many contributions in the first likelihood will be permutations of contributions that also appear in the second. As a result, the number of distinct terms in the two likelihoods is small. Exploiting this simplification then allows for the application of identification ideas used in prior work on binary choice (e.g., Manski 1987, Honoré & Kyriazidou 2000). Graham (2012), extending earlier work published in Graham (2013), shows that this type of intuition can be made rigorous.

The relative strengths and weaknesses of fixed-versus correlated random-effects approaches to dynamic network analysis closely mirror those in single-agent dynamic discrete choice analysis (see Chamberlain 1984). When applied to network models, the computational complexity of these approaches substantially exceeds their single-agent counterparts. Goldsmith-Pinkham & Imbens (2013) provide a valuable template for undertaking a correlated random-effects analysis. Although some of their modeling assumptions are unattractive, it is one of the few coherent likelihood-based empirical models of dynamic network formation and will no doubt be the building block for future research. The fixed-effects results in Graham (2012, 2013) indicate that some features of the distribution of link surplus may be identified without making assumptions about the initial network condition or the distribution of unobserved dyad-level heterogeneity. A fixed-effects analysis can provide evidence of a structural taste for transitivity under weak assumptions or be used to validate specific correlated random-effects specifications.

#### 4. FUTURE RESEARCH DIRECTIONS

The analysis of networks has always been a multidisciplinary endeavor. Economists are relative latecomers to this project. This article has been deliberately eclectic and biased toward recent work done by economists. This work has not been undertaken in a vacuum. Economists interested in studying networks would be well advised to read widely. Goldenberg et al. (2009) provide a monograph-length review of the literature from the perspective of statistics and machine learning. Snijders (2011) surveys the quantitative sociology literature.

At the same time, there is tremendous latitude to approach network data from first principles. In my view, there is not one obvious correct way to formulate a network formation model (although I do privilege approaches with clear random utility foundations). At this stage, it seems apparent that a sizable component of empirical research on networks will be computationally complex. Ideas from discrete math, computer science, and Bayesian MCMC estimation have all proved to be very useful in work done thus far (e.g., Blitzstein & Diaconis 2011). Although economists' contributions to network science will be necessarily shaped by our discipline's unique approaches to modeling and analyzing data, it is also the case that there are tremendous gains from trade to sharing knowledge and know-how across fields.

In thinking about identification, ideas from the recent literature on games, as well as the more established literature on dynamic panel data, have led to valuable insights. In both cases, the combinatoric complexity of networks precludes a direct application of methods from these literatures in all but the very simplest of cases. At the same time, clever exploitation of various peculiarities and symmetries in the network formation problem can lead to tractable procedures.

This article has not emphasized special purpose models (e.g., Currarini et al. 2010). In some settings, for example, those often encountered in industrial organization, substantial additional

information may be available about the form of agents' objective functions, the timing of decisions, and so on. Building empirical models that fully exploit all this extra information can be fruitful, both for expanding subject area knowledge and for advancing methodology. Indeed, an important component of research by economists should involve modeling real-world data sets coherently, even if realistic models are only aspirational at the present time.

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