Returns to R&D and the depreciation problem

Bronwyn H. Hall UC Berkeley and NBER

#### Adding R&D investment to SNA

- Adding R&D to SNA requires
  - Balance sheet: capitalizing R&D need a measure of depreciation
  - Income statement: assumptions on or measurements of net rate(s) of return need a measure of depreciation
  - Real measures do we need an output measure for R&D?

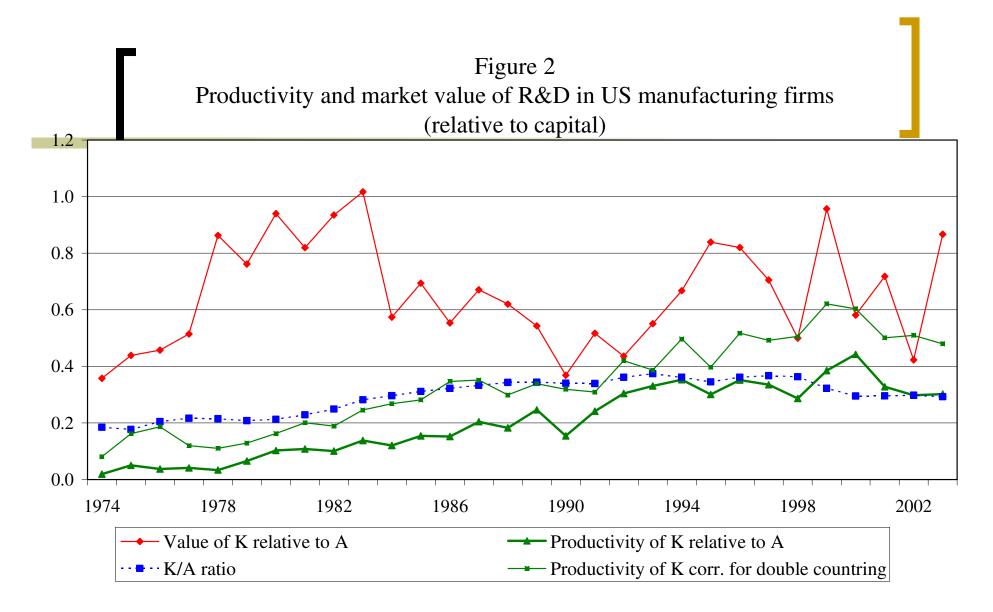
### What is R&D depreciation?

- A measure of the extent to which knowledge no longer produces useful output; obsolescence
  - Economy wide (appropriate for SNA) should it be lower than private rate?
    - "An additional loss in value comes from the gradual leakage of information to competitors and the expiration of intellectual property protection that render the R&D asset less valuable to its owner." (Okubo et al, p. 34)
  - Industry level for future SNA
    - Likely to be highly variable across technology
  - Firm level endogenous to the activities of other firms (Schumpeterian competition)
    - Much of R&D is product development, which can become obsolescent quite easily
    - However the knowledge created in the process is cumulative and may still have substantial social (and even private) value

#### Some firm-level measurements

#### Methodologies:

- Production function
  - Derived from elasticity estimate
  - Measured directly from R&D intensity coefficient
- Market value
  - Derived from shadow value of R&D
- All measures
  - o private (do not include spillovers)
  - based on publicly-reported FASB-standard R&D (not on Frascati) – but differences are not large, except for foreign-performed R&D



28,938 observations on 3,406 R&D-doing firms

### Production function

- Include R&D capital (conventionally depreciated at 15%) as an input; estimate output elasticity
- In growth rates, bias from wrong choice of depreciation rate is small => consistent estimate of y (in principle)
- Health warnings:
  - rate of return formulation assumes zero depreciation, so early reported estimates are strongly downward-biased
  - many reported estimates of *y* do not correct for double counting of labor input, so they are downward-biased by approximately 0.03-0.10 (Schankerman, Hall-Mairesse)

### Production function – Hall 2006

Assume:

- 1. cost of tangible capital  $c_A$  is observable
- the ratio of the two capital shares (tangible A and R&D K) equals the ratio of the production function coefficients (does not require CRS or price-taking):

 $\frac{\gamma}{\beta} = \frac{c_{K}^{*}K^{*}}{c_{A}A}$ 

(\*s denote the true values)

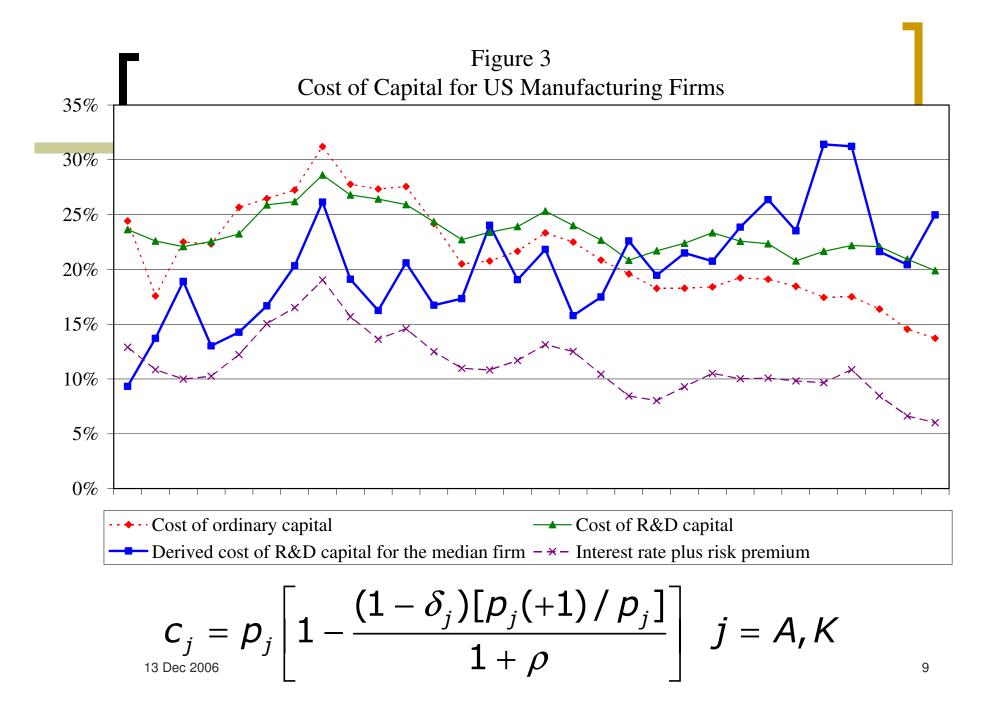
This approach allows us to do two (different) things:

- 1. Compute the cost of R&D capital implied by measured K
- Assume a cost of R&D capital based on a required rate of return and derive the implied depreciation rate for R&D. (assumed risk premium = 5%)

## Deriving depreciation estimates

$$c_{\kappa}^{*}K^{*} = (p_{\kappa}K)\frac{(\rho+\delta_{\kappa})(g_{R}+0.15)}{(g_{R}+\delta_{\kappa})(1+\rho)}$$

 $c_{k}^{*}K^{*}$  is estimated from prod fcn [ = ( $\gamma/\beta$ )  $c_{A}A$ ]  $p_{k}K$  is *measured* current R&D capital (using 15%)  $\rho$  is the assumed required rate of return  $g_{R}$  is the past growth of R&D in the firm Note the difficulty of identifying  $\delta$ For each year, compute  $\delta$  firm by firm and take the median



# Production function estimates (Least absolute deviations)

| Period    | Ratio of<br>capital<br>coefficients | Standard<br>error | Implied cost<br>of R&D<br>capital | Implied<br>deprec. Rate | Median<br>standard<br>error |
|-----------|-------------------------------------|-------------------|-----------------------------------|-------------------------|-----------------------------|
| 1974-1978 | 0.111                               | 0.023             | 11.9%                             | -11.1%                  | 2.3%                        |
| 1979-1983 | 0.215                               | 0.032             | 24.8%                             | -1.4%                   | 2.4%                        |
| 1984-1988 | 0.240                               | 0.032             | 16.8%                             | -9.7%                   | 1.1%                        |
| 1989-1993 | 0.363                               | 0.043             | 21.7%                             | -6.5%                   | 0.6%                        |
| 1994-1998 | 0.405                               | 0.035             | 22.9%                             | -7.8%                   | 0.4%                        |
| 1999-2003 | 0.559                               | 0.060             | 36.7%                             | -4.1%                   | 0.3%                        |
| All years | 0.258                               | 0.014             | 19.7%                             | -6.0%                   | 0.4%                        |

Corrected for double counting (linear function of R/S) Not very sensitive to risk premium assumption

### By sector

| Period    | Chemicals & chem-based | Drugs & med inst | Electrical | Computers<br>& inst | Metals & machinery | Miscella<br>neous |
|-----------|------------------------|------------------|------------|---------------------|--------------------|-------------------|
| 1974-1978 | 1.9%                   | -9.0%            | -12.5%     | -12.3%              | 2.7%               | 3.7%              |
| 1979-1983 | 1.0%                   | -3.6%            | -14.9%     | -2.0%               | 0.6%               | -1.3%             |
| 1984-1988 | -11.3%                 | -13.7%           | -3.5%      | -6.4%               | -4.2%              | -4.2%             |
| 1989-1993 | -6.1%                  | -8.9%            | -4.2%      | -6.0%               | -3.2%              | -5.2%             |
| 1994-1998 | -4.7%                  | -8.4%            | -9.4%      | -7.6%               | -5.6%              | -7.2%             |
| 1999-2003 | -1.2%                  | -6.8%            | -4.3%      | -5.3%               | -3.7%              | -2.9%             |
| All years | -2.3%                  | -10.9%           | -3.0%      | -5.0%               | -1.8%              | -2.3%             |

Relative magnitudes are somewhat sensible

Overall, values too low!

### Market value approach

Estimate a hedonic market value equation:

 $logQ_{it} = log q_t + log(1 + \gamma_t K_{it}/A_{it})$ 

Assume true shadow values of *K* and *A* are equal and *A* measured correctly.

(Relative risk? Adjustment costs? Taxes?)

Derive depreciation from the following equation and take the median:

$$\hat{\delta}_{it} = \frac{0.15 + g_{it}}{\hat{\gamma}_t} - g_{it}$$

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### Nonlinear least squares estimates

|           | K/A         |           | Implied depreciation<br>rate |             |
|-----------|-------------|-----------|------------------------------|-------------|
| Period    | Coefficient | Std. err. | Median                       | Median s.e. |
| 1974-1978 | 0.526       | 0.025     | 31.2%                        | 5.1%        |
| 1979-1983 | 0.595       | 0.025     | 28.8%                        | 4.1%        |
| 1984-1988 | 0.385       | 0.028     | 49.9%                        | 7.3%        |
| 1989-1993 | 0.382       | 0.031     | 50.0%                        | 6.2%        |
| 1994-1998 | 0.551       | 0.037     | 33.8%                        | 4.5%        |
| 1999-2003 | 0.794       | 0.040     | 20.1%                        | 2.4%        |
| All years | 0.503       | 0.032     | 27.5%                        | 1.2%        |

### By sector

| Period    | Chemicals | Drugs &<br>med inst | Electrical | Computers<br>& inst | Metals & machinery | Misce-<br>llaneous |
|-----------|-----------|---------------------|------------|---------------------|--------------------|--------------------|
| 1974-1978 | 25.2%     | 7.0%                | 47.1%      | 27.8%               | <-100%             | 35.7%              |
| 1979-1983 | 11.6%     | 16.9%               | 19.7%      | 58.6%               | 20.4%              | 40.1%              |
| 1984-1988 | 11.1%     | 6.6%                | 24.8%      | 91.4%               | >100%              | >100%              |
| 1989-1993 | 39.8%     | 22.3%               | >100%      | 52.8%               | >100%              | 60.3%              |
| 1994-1998 | 24.1%     | 20.1%               | 62.4%      | 44.2%               | 39.5%              | 4.7%               |
| 1999-2003 | 36.8%     | 18.0%               | 55.1%      | 23.9%               | 15.5%              | 3.4%               |
| All years | 22.2%     | 16.1%               | 52.1%      | 42.0%               | 43.0%              | 24.1%              |

Relative magnitudes are somewhat sensible

Overall, values too high?

## Conclusion from these estimates

- Large comprehensive sample of firms
- Robust estimation methods
- Nevertheless, rates of return and depreciation still highly variable over time and sector
  - Suggests caution in using these methods as direct input to R&D satellite accounts
    - Might it be useful to explore prod fcn approach at a more aggregate level?
    - We need R&D by technology or industry (LOB)
- Caveat:
  - firm-level estimates ignore the output deflation problem (as they should)
  - Once we move to the economy level, the "productivity" of R&D becomes important
  - Allocation of benefits between sectors strongly affected by market structure (prices) but aggregate bottom line is not.

## Do we need an output measure for R&D?

- I am skeptical that this is an achievable goal
- It is difficult to conceive of a measure that is distinct from its effects on productivity or prices
  - Encouraging that scenarios B,C,D give approximately the same results
- Ignore the problem for the moment and let increased productivity show up in MFP (as in the case of spillovers)?