Economics 209B Behavioral / Experimental Game Theory (Spring 2008)

Lecture 4: Quantal Response Equilibrium (QRE)

# Introduction

- Players do not choose best response with probability one (as in Nash equilibrium).
- Players choose responses with higher expected payoffs with higher probability – better response instead of best responses.
- Players have rational expectations and use the true mean error rate when interpreting others' actions.

- Modify Nash equilibrium to incorporate realistic limitations to rational choice modeling of games.
- Provide a statistical framework (structural econometric approach) to analyze game theoretic data (field and laboratory).
- If Nash had been a statistician, he might have discovered QRE rather then Nash equilibrium – Colin Camerer –

In practice, QRE often uses a logit or exponentiation payoff response function:

$$\mathsf{Pr}(a_i) = \frac{\exp[\lambda \sum_{a_{-i} \in A_{-i}} \mathsf{Pr}(a_{-i})u_i(a_i, a_{-i})]}{\sum_{a'_i \in A_i} \exp[\lambda \sum_{a_{-i} \in A_{-i}} \mathsf{Pr}(a_{-i})u_i(a'_i, a_{-i})]}.$$

The choice of action becomes purely random as  $\lambda \to 0$ , whereas the action with the higher expected payoff is chosen for sure as  $\lambda \to \infty$ .

- QRE does not abandon the notion of equilibrium, but instead replaces perfectly with imperfectly, or noisy, rational expectations.
- Players estimate expected payoffs in an unbiased way (expectations are correct, on average).
- As such, QRE provides a convenient statistical structure for estimation using either field or experimental data.

#### Normal-form games

Consider a <u>finite</u> *n*-player game in normal form:

- a set  $N=\{1,...,n\}$  of players,
- a strategy set  $A_i = \{a_{i1}, ..., a_{iJ_i}\}$  consisting of  $J_i$  pure strategies for each player  $i \in N$ ,
- a utility function  $u_i : A \to \mathbb{R}$ , where  $A = \prod_{i \in N} A_i$  for every player  $i \in N$ .

Let  $\Delta_i$  be the set of probability measures on  $A_i$ :

$$\Delta_i = \{(p_{i1}..., p_{iJ_i}) : \sum_{ij} p_{ij} = 1, p_{ij} \ge 0\}$$
  
where  $p_{ij} = p_i(a_{ij})$ .

The notation  $(a_{ij}, p_{-i})$  represents the strategy profile where *i* adopts  $a_{ij}$  and all other players adopt their components of  $p = (p_i, p_{-i})$ .

A profile  $p = (p_1, ..., p_n)$  is a Nash equilibrium if for all  $i \in N$  and all  $p'_i \in \Delta_i$  $u_i(p) > u_i(p'_i, p_{-i}).$  Let  $X_i = \mathbb{R}^{j_i}$  represent the space of possible payoffs for strategies that i can adopt and let  $X = \prod_{i \in N} X_i$ .

Then, define the function  $\bar{u}: \Delta \to X$  by

$$\bar{u}(p) = (\bar{u}_i(p), \dots, \bar{u}_n(p)),$$

where

$$\bar{u}_{ij}(p) = u_i(a_{ij}, p_{-i}).$$

#### A quantal response equilibrium

A version of Nash equilibrium where each player's payoff for each action is subject to random error. Specifically:

[1] For each player i and each action  $j \in \{1,...,J_i\}$ , and for any  $p \in {\bf \Delta}$  , let

$$\hat{u}_{ij}(p) = \bar{u}_{ij}(p) + \epsilon_{ij}$$

where player *i* error vector  $\epsilon_i = (\epsilon_{i1}, ..., \epsilon_{iJ_i})$  is distributed according to a joint PDF  $f_i(\epsilon_i)$ .

 $f = (f_1, ..., f_n)$  is <u>admissible</u> if, for each *i*, the marginal distribution of  $f_i$  exists for each  $\epsilon_{ij}$  and  $\mathbb{E}(\epsilon_i) = 0$ .

[2] For any u
 = (u
<sub>1</sub>,...,u
<sub>n</sub>) with u
<sub>i</sub> ∈ R<sup>j<sub>i</sub></sup> for each i, define the ij-response set R<sub>ij</sub> ⊆ R<sup>j<sub>i</sub></sup> by
R<sub>ij</sub>(u
<sub>i</sub>) = {ϵ<sub>i</sub> ∈ R<sup>j<sub>i</sub></sup> : u
<sub>ij</sub>(p) + ϵ<sub>ij</sub> ≥ u
<sub>ik</sub>(p) + ϵ<sub>ik</sub>∀k = 1,..,J<sub>i</sub>}, that is, given p, R<sub>ij</sub>(u
<sub>i</sub>(p)) specifies the region of errors that will lead i to choose action j.

[3] Let the probability that player i will choose action j given  $\bar{u}$  be equal

$$\sigma_{ij}(\bar{u}_i) = \int\limits_{\mathbf{R}_{ij}(\bar{u}_i)} f(\epsilon) d\epsilon$$

The function  $\sigma_i : \mathbb{R}^{j_i} \to \Delta^{J_i}$  is called the <u>quantal response function</u> (or statistical reaction function) of player *i*.

Let  $G = \langle N, A, u \rangle$  be a normal form game, and let f be admissible. A QRE of G is any  $\pi \in \Delta$  such that

$$\pi_{ij} = \sigma_{ij}(\bar{u}_i(\pi))$$

for all  $i \in N$  and  $1 \leq j \leq J_i$ .

### The quantal response functions

Properties of quantal response functions  $\sigma_{ij}$ :

[1]  $\sigma \in \Delta$  is non empty.

[2]  $\sigma_i$  is continuous in  $\mathbb{R}^{j_i}$ .

[1] and [2] imply that for any game G and for any admissible f, there exists a QRE.

- [3]  $\sigma_{ij}$  is monotonically increasing in  $\bar{u}_{ij}$ .
- [4] If, for each player i and every pair of actions  $j, k = 1, ..., J_i$ ,  $\epsilon_{ij}$  and  $\epsilon_{ik}$  are i.i.d., then

$$\bar{u}_{ij} \ge \bar{u}_{ik} \Longrightarrow \sigma_{ij}(\bar{u}) \ge \sigma_{ik}(\bar{u})$$

for all i and all  $j, k = 1, ..., J_i$ .

[4] states that  $\sigma_i$  orders the probability of different actions by their expected payoffs.

## A logit equilibrium

For any given  $\lambda\geq$  0, the logistic quantal response function is defined, for  $x_i\in\mathbb{R}^{j_i}$ , by

$$\sigma_{ij}(x_i) = rac{\exp(\lambda x_{ij})}{\sum_{k=1}^{J_i} \exp(\lambda x_{ik})},$$

and the QRE or logit equilibrium requires

$$\pi_{ij}(x_i) = \frac{\exp(\lambda \bar{u}_{ij}(\pi))}{\sum_{k=1}^{J_i} \exp(\lambda \bar{u}_{ik}(\pi))}$$

for each i and j.

<u>Result I</u>: Let  $\sigma$  be the logistic quantal response function;  $\{\lambda_1, \lambda_2, ...\}$  be a sequence such that  $\lim_{t\to\infty} \lambda_t = \infty$ ;  $\{p_1, p_2, ...\}$  be a corresponding sequence with  $p_t \in \pi^*(\lambda_t)$  for all t where

$$\pi^*(\lambda) = \left\{ \pi \in \Delta : \pi_{ij} = \frac{\exp(\lambda \bar{u}_{ij}(\pi))}{\sum\limits_{k=1}^{J_i} \exp(\lambda \bar{u}_{ik}(\pi))} \forall i, j \right\}$$

is the logit correspondence.

Then,  $p^* = \lim_{t \to \infty} p_t$  is a Nash equilibrium.

<u>Proof</u>: Assume  $p^*$  is not a Nash equilibrium. Then, there is some player  $i \in N$  and some pair  $a_{ij}$  and  $a_{ik}$  with  $p^*(a_{ik}) > 0$  and

$$u_i(a_{ij}, p_{-i}^*) > u_i(a_{ik}, p_{-i}^*) \text{ or } \bar{u}_{ij}(p^*) > \bar{u}_{ik}(p^*).$$

Since  $\bar{u}$  is a continuous function, there exists some small  $\epsilon$  and T, such that for all  $t \geq T$ ,

$$\bar{u}_{ij}(p^t) > \bar{u}_{ik}(p^t) + \epsilon.$$

But as  $t \to \infty$ ,  $\sigma_k(\bar{u}_i(p^t)) / \sigma_j(\bar{u}_i(p^t)) \to 0$  and thus  $p^t(a_{ik}) \to 0$ , which contradicts  $p^*(a_{ik}) > 0$ .

<u>Result II</u>: For almost any game G:

[1]  $\pi^*(\lambda)$  is odd for almost all  $\pi$ .

[2]  $\pi^*$  is UHC.

[3] The graph of  $\pi^*$  contains a <u>unique</u> branch which starts at the centroid, for  $\lambda = 0$ , and converges the a unique NE, as  $\lambda \to \infty$ .

[3] implies that QRE defines a unique selection from the set of Nash equilibrium (the "tracing procedure" of Harsanyi and Selten, 1988).

#### Example I

Consider the game

	L	M	R
U	1,1	0,0	1, 1
M	0,0	0,0	<b>0</b> , B
D	1,1	A, <b>0</b>	1,1

where A > 0 and B > 0.

The game has a unique THP (D, R), and the NE consists of all mixtures between U and D (resp. L and R) for player 1 (resp. 2).

The limit logit equilibrium selects  $p = (\frac{1}{2}, 0, \frac{1}{2})$  and  $q = (\frac{1}{2}, 0, \frac{1}{2})$  as the limit point.





### Example II

Consider the game

	R	L	
T	x, <b>1</b>	1,2	
B	1,2	2,1	

All limit points are Nash equilibria but not all Nash equilibria are limit points (refinement). Computable in small finite games (Gambit).









### Relation to Bayesian equilibrium

In a Bayesian game (Harsanyi 1973),  $\epsilon_i$  is viewed as a random disturbance to player *i*'s payoff vector.

Suppose that for each  $a \in A$ , player *i* has a disturbance  $\epsilon_{ij}$  added to  $u_i(a_{ij}, a_{-i})$  and that each  $\epsilon_{ij}$  is i.i.d. according to *f*.

Harsanyi (1973) assumes a separate disturbance  $\epsilon_i(a)$  for *i*'s payoff to each strategy profile  $a \in A$ , whereas here

$$\epsilon_i(a_i, a_{-i}) = \epsilon_i(a_i, a'_{-i})$$

for all i and all  $a_{-i}, a'_{-i} \in A_{-i}$ .

QRE inherits the properties of Bayesian equilibrium:

- [1] An equilibrium exists.
- [2] Best responses are "essentially unique" pure strategies.
- [3] Every equilibrium is "essentially strong" and is essentially in pure strategies.

#### Data

Lieberman (1960)

	$B_1$	$B_2$	$B_{3}$
$A_1$	15	0	-2
$A_2$	0	15	-1
$A_3$	1	2	0

Ochs (1995)







