$$
\begin{aligned}
& \text { Economics 209B } \\
& \text { Behavioral / Experimental Game Theory } \\
& \text { (Spring 2008) }
\end{aligned}
$$

Lecture 4: Quantal Response Equilibrium (QRE)

## Introduction

- Players do not choose best response with probability one (as in Nash equilibrium).
- Players choose responses with higher expected payoffs with higher probability - better response instead of best responses.
- Players have rational expectations and use the true mean error rate when interpreting others' actions.
- Modify Nash equilibrium to incorporate realistic limitations to rational choice modeling of games.
- Provide a statistical framework (structural econometric approach) to analyze game theoretic data (field and laboratory).
- If Nash had been a statistician, he might have discovered QRE rather then Nash equilibrium - Colin Camerer -

In practice, QRE often uses a logit or exponentiation payoff response function:

$$
\operatorname{Pr}\left(a_{i}\right)=\frac{\exp \left[\lambda \sum_{a_{-i} \in A_{-i}} \operatorname{Pr}\left(a_{-i}\right) u_{i}\left(a_{i}, a_{-i}\right)\right]}{\sum_{a_{i}^{\prime} \in A_{i}} \exp \left[\lambda \sum_{a_{-i} \in A_{-i}} \operatorname{Pr}\left(a_{-i}\right) u_{i}\left(a_{i}^{\prime}, a_{-i}\right)\right]} .
$$

The choice of action becomes purely random as $\lambda \rightarrow 0$, whereas the action with the higher expected payoff is chosen for sure as $\lambda \rightarrow \infty$.

- QRE does not abandon the notion of equilibrium, but instead replaces perfectly with imperfectly, or noisy, rational expectations.
- Players estimate expected payoffs in an unbiased way (expectations are correct, on average).
- As such, QRE provides a convenient statistical structure for estimation using either field or experimental data.


## Normal-form games

Consider a finite $n$-player game in normal form:

- a set $N=\{1, \ldots, n\}$ of players,
- a strategy set $A_{i}=\left\{a_{i 1}, \ldots, a_{i J_{i}}\right\}$ consisting of $J_{i}$ pure strategies for each player $i \in N$,
- a utility function $u_{i}: A \rightarrow \mathbb{R}$, where $A=\prod_{i \in N} A_{i}$ for every player $i \in N$.

Let $\Delta_{i}$ be the set of probability measures on $A_{i}$ :

$$
\Delta_{i}=\left\{\left(p_{i 1} \ldots, p_{i J_{i}}\right): \sum_{i j} p_{i j}=1, p_{i j} \geq 0\right\}
$$

where $p_{i j}=p_{i}\left(a_{i j}\right)$.

The notation $\left(a_{i j}, p_{-i}\right)$ represents the strategy profile where $i$ adopts $a_{i j}$ and all other players adopt their components of $p=\left(p_{i}, p_{-i}\right)$.

A profile $p=\left(p_{1}, \ldots, p_{n}\right)$ is a Nash equilibrium if for all $i \in N$ and all $p_{i}^{\prime} \in \Delta_{i}$

$$
u_{i}(p) \geq u_{i}\left(p_{i}^{\prime}, p_{-i}\right)
$$

Let $X_{i}=\mathbb{R}^{j_{i}}$ represent the space of possible payoffs for strategies that $i$ can adopt and let $X=\prod_{i \in N} X_{i}$.

Then, define the function $\bar{u}: \Delta \rightarrow X$ by

$$
\bar{u}(p)=\left(\bar{u}_{i}(p), \ldots, \bar{u}_{n}(p)\right)
$$

where

$$
\bar{u}_{i j}(p)=u_{i}\left(a_{i j}, p_{-i}\right)
$$

## A quantal response equilibrium

A version of Nash equilibrium where each player's payoff for each action is subject to random error. Specifically:
[1] For each player $i$ and each action $j \in\left\{1, \ldots, J_{i}\right\}$, and for any $p \in \Delta$, let

$$
\hat{u}_{i j}(p)=\bar{u}_{i j}(p)+\epsilon_{i j}
$$

where player $i$ error vector $\epsilon_{i}=\left(\epsilon_{i 1}, \ldots, \epsilon_{i J_{i}}\right)$ is distributed according to a joint PDF $f_{i}\left(\epsilon_{i}\right)$.
$f=\left(f_{1}, \ldots, f_{n}\right)$ is admissible if, for each $i$, the marginal distribution of $f_{i}$ exists for each $\epsilon_{i j}$ and $\mathbb{E}\left(\epsilon_{i}\right)=0$.
[2] For any $\bar{u}=\left(\bar{u}_{1}, \ldots, \bar{u}_{n}\right)$ with $\bar{u}_{i} \in \mathbb{R}^{j}$ for each $i$, define the $i j$ response set $\mathbf{R}_{i j} \subseteq \mathbb{R}^{j_{i}}$ by

$$
\mathbf{R}_{i j}\left(\bar{u}_{i}\right)=\left\{\epsilon_{i} \in \mathbb{R}^{j_{i}}: \bar{u}_{i j}(p)+\epsilon_{i j} \geq \bar{u}_{i k}(p)+\epsilon_{i k} \forall k=1, . ., J_{i}\right\}
$$

that is, given $p, \mathbf{R}_{i j}\left(\bar{u}_{i}(p)\right)$ specifies the region of errors that will lead $i$ to choose action $j$.
[3] Let the probability that player $i$ will choose action $j$ given $\bar{u}$ be equal

$$
\sigma_{i j}\left(\bar{u}_{i}\right)=\int_{\mathbf{R}_{i j}\left(\bar{u}_{i}\right)} f(\epsilon) d \epsilon .
$$

The function $\sigma_{i}: \mathbb{R}^{j_{i}} \rightarrow \Delta^{J_{i}}$ is called the quantal response function (or statistical reaction function) of player $i$.

Let $G=\langle N, A, u\rangle$ be a normal form game, and let $f$ be admissible. A QRE of $G$ is any $\pi \in \Delta$ such that

$$
\pi_{i j}=\sigma_{i j}\left(\bar{u}_{i}(\pi)\right)
$$

for all $i \in N$ and $1 \leq j \leq J_{i}$.

## The quantal response functions

Properties of quantal response functions $\sigma_{i j}$ :
[1] $\sigma \in \Delta$ is non empty.
[2] $\sigma_{i}$ is continuous in $\mathbb{R}^{j_{i}}$.
[1] and [2] imply that for any game $G$ and for any admissible $f$, there exists a QRE.
[3] $\sigma_{i j}$ is monotonically increasing in $\bar{u}_{i j}$.
[4] If, for each player $i$ and every pair of actions $j, k=1, \ldots, J_{i}, \epsilon_{i j}$ and $\epsilon_{i k}$ are i.i.d., then

$$
\bar{u}_{i j} \geq \bar{u}_{i k} \Longrightarrow \sigma_{i j}(\bar{u}) \geq \sigma_{i k}(\bar{u})
$$

for all $i$ and all $j, k=1, . ., J_{i}$.
[4] states that $\sigma_{i}$ orders the probability of different actions by their expected payoffs.

## A logit equilibrium

For any given $\lambda \geq 0$, the logistic quantal response function is defined, for $x_{i} \in \mathbb{R}^{j_{i}}$, by

$$
\sigma_{i j}\left(x_{i}\right)=\frac{\exp \left(\lambda x_{i j}\right)}{\sum_{k=1}^{J_{i}} \exp \left(\lambda x_{i k}\right)},
$$

and the QRE or logit equilibrium requires

$$
\pi_{i j}\left(x_{i}\right)=\frac{\exp \left(\lambda \bar{u}_{i j}(\pi)\right)}{\sum_{k=1}^{J_{i}} \exp \left(\lambda \bar{u}_{i k}(\pi)\right)}
$$

for each $i$ and $j$.

Result I: Let $\sigma$ be the logistic quantal response function; $\left\{\lambda_{1}, \lambda_{2}, \ldots\right\}$ be a sequence such that $\lim _{t \rightarrow \infty} \lambda_{t}=\infty ;\left\{p_{1}, p_{2}, \ldots\right\}$ be a corresponding sequence with $p_{t} \in \pi^{*}\left(\lambda_{t}\right)$ for all $t$ where

$$
\pi^{*}(\lambda)=\left\{\pi \in \Delta: \pi_{i j}=\frac{\exp \left(\lambda \bar{u}_{i j}(\pi)\right)}{\sum_{k=1}^{J_{i}} \exp \left(\lambda \bar{u}_{i k}(\pi)\right)} \forall i, j\right\}
$$

is the logit correspondence.

Then, $p^{*}=\lim _{t \rightarrow \infty} p_{t}$ is a Nash equilibrium.

Proof: Assume $p^{*}$ is not a Nash equilibrium. Then, there is some player $i \in N$ and some pair $a_{i j}$ and $a_{i k}$ with $p^{*}\left(a_{i k}\right)>0$ and

$$
u_{i}\left(a_{i j}, p_{-i}^{*}\right)>u_{i}\left(a_{i k}, p_{-i}^{*}\right) \text { or } \bar{u}_{i j}\left(p^{*}\right)>\bar{u}_{i k}\left(p^{*}\right)
$$

Since $\bar{u}$ is a continuous function, there exists some small $\epsilon$ and $T$, such that for all $t \geq T$,

$$
\bar{u}_{i j}\left(p^{t}\right)>\bar{u}_{i k}\left(p^{t}\right)+\epsilon .
$$

But as $t \rightarrow \infty, \sigma_{k}\left(\bar{u}_{i}\left(p^{t}\right)\right) / \sigma_{j}\left(\bar{u}_{i}\left(p^{t}\right)\right) \rightarrow 0$ and thus $p^{t}\left(a_{i k}\right) \rightarrow 0$, which contradicts $p^{*}\left(a_{i k}\right)>0$.

Result II: For almost any game $G$ :
[1] $\pi^{*}(\lambda)$ is odd for almost all $\pi$.
[2] $\pi^{*}$ is UHC.
[3] The graph of $\pi^{*}$ contains a unique branch which starts at the centroid, for $\lambda=0$, and converges the a unique NE, as $\lambda \rightarrow \infty$.
[3] implies that QRE defines a unique selection from the set of Nash equilibrium (the "tracing procedure" of Harsanyi and Selten, 1988).

## Example I

Consider the game

|  | $L$ | $M$ | $R$ |
| :---: | :---: | :---: | :---: |
| $U$ | 1,1 | 0,0 | 1,1 |
| $M$ | 0,0 | 0,0 | $0, B$ |
| $D$ | 1,1 | $A, 0$ | 1,1 |
|  |  |  |  |

where $A>0$ and $B>0$.

The game has a unique THP $(D, R)$, and the NE consists of all mixtures between $U$ and $D$ (resp. $L$ and $R$ ) for player 1 (resp. 2).

The limit logit equilibrium selects $p=\left(\frac{1}{2}, 0, \frac{1}{2}\right)$ and $q=\left(\frac{1}{2}, 0, \frac{1}{2}\right)$ as the limit point.

QRE for example I with $A=B=5$


QRE for example I with $A=B=100$


## Example II

Consider the game

\[

\]

All limit points are Nash equilibria but not all Nash equilibria are limit points (refinement). Computable in small finite games (Gambit).

## QRE for example II

Properties of the QRE correspondence


QRE for example II
Own-payoff Effects



QRE for four-move centipede game

## Extensive form



QRE for four-move centipede game
Normal form


## Relation to Bayesian equilibrium

In a Bayesian game (Harsanyi 1973), $\epsilon_{i}$ is viewed as a random disturbance to player $i$ 's payoff vector.

Suppose that for each $a \in A$, player $i$ has a disturbance $\epsilon_{i j}$ added to $u_{i}\left(a_{i j}, a_{-i}\right)$ and that each $\epsilon_{i j}$ is i.i.d. according to $f$.

Harsanyi (1973) assumes a separate disturbance $\epsilon_{i}(a)$ for $i$ 's payoff to each strategy profile $a \in A$, whereas here

$$
\epsilon_{i}\left(a_{i}, a_{-i}\right)=\epsilon_{i}\left(a_{i}, a_{-i}^{\prime}\right)
$$

for all $i$ and all $a_{-i}, a_{-i}^{\prime} \in A_{-i}$.

QRE inherits the properties of Bayesian equilibrium:
[1] An equilibrium exists.
[2] Best responses are "essentially unique" pure strategies.
[3] Every equilibrium is "essentially strong" and is essentially in pure strategies.

## Data

## Lieberman (1960)

|  | $B_{1}$ |  | $B_{2}$ |
| :---: | :---: | :---: | :---: |
| $B_{3}$ |  |  |  |
| $A_{1}$ | 15 | 0 | -2 |
| $A_{2}$ | 0 | 15 | -1 |
| $A_{3}$ | 1 | 2 | 0 |
|  |  |  |  |

Ochs (1995)

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## QRE for Lieberman (1960)



QRE for Ochs (1995)

## Game 2



QRE for Ochs (1995)

## Game 3



