Schedule of classes

The schedule will vary somewhat as the class unfolds. The syllabus will be updated periodically on course webpage.

November 4 – Lecture 1 (1/5 hours)
  Reference Dependence, Part 1
  Endowment Effect
  Methodological Topic: Effect of Experience
  Problem Set 2 on Reference Dependence assigned

November 11 – Veteran’s Day – No Lecture

November 18 – Lecture 2
  Reference Dependence, Part 2
  Insurance Choices
  Financial Decisions
  Housing Market
  Effort on the Job

November 25 – Lecture 3
  Reference Dependence, Part 3
  Financial Decisions II
  Daily Labor Supply
  Social Preferences
  Field Evidence of Gift Exchange
  Workplace Relations
  Methodological Topic: Running a Field Experiment
  Problem Set 2 on Reference Dependence due

December 2 – Lecture 4
  Social Preferences
  Workplace Relations
  Charitable Giving
Readings

*designates required readings.

The following paper will cover, in a dense manner, the topics covered in the class:  

The following articles provide partial overviews of the field of Psychology and Economics:

A classic, emphases the psychology and its application to economics

Not comprehensive, but interesting ideas on the field

Classifies most P&E into Bounded Self-Control, Bounded Rationality, and Bounded Self-Interest

For those looking for a background book in social psychology to complement the content of the Psychology and Economics sequence, I highly recommend:

A primer into a number of important social psychology findings, still a classic

A classic of the cognitive psychology literature.

November 4 – Lecture 1 (1/5 hours)

Reference Dependence and the Endowment Effect


**Methodology: Effect of Experience**


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**November 18 – Lecture 2**

**Reference Dependence and Insurance Choices**


**Reference Dependence and Housing Markets**

**Reference Dependence and Pay-Setting**

**Reference Dependence and Asset Pricing**


**November 25 –Lecture 3**

*Reference Dependence and Labor supply*


*Social Preferences: Gift Exchange in The Field*


December 2 – Lecture 4

**Social Preferences: Evidence in The Workplace**


**Social Preferences: Charitable Giving**


**Methodology: How To Run Field Experiments**

Harrison, Glenn and John List. “Field Experiments”. *Journal of Economic Literature*