

Economics 250a Lecture 8  
Search Theory – some basic models and applications

Outline

- 0) what is unemployment?
- a) basic search model
- b) continuous time variant
- c) model with on-the-job search
- d) the recent empirical literature

References

There are many sources for basic search theory. You can find good notes on the web by Randy Wright, Daron Acemoglu, etc. A few of the papers you should look at:

David Card (2010). "Origins of the Unemployment Rate: The Lasting Legacy of Measurement without Theory." *American Economic Review* 101 (May 2010), pp. 552-557. (see longer version on my web site).

Robert Lucas and Leonard Rapping (1969) "Real Wages, Employment and Inflation" *JPE* 77 (September/October 1969), pp. 721-754.

Dale Mortensen (1977). "Unemployment Insurance and Job Search Decisions" *Industrial and Labor Relations Review* 30, pp. 505-517

Dale Mortensen and Christopher Pissarides (1999). "New Developments in Models of Search in the Labor Market." In Ashenfelter and Card (eds) *Handbook of Labor Economics*. Amsterdam: Elsevier, volume 3B.

David Card and Dean Hyslop (2005). "Estimating the Effects of a Time-Limited Earnings Subsidy for Welfare-Leavers" *Econometrica*, 73, pp. 723-1770.

Other papers we'll mention:

N. Kiefer and G. Neumann (1979) "An Empirical Job Search Model with a Test of the Constant Reservation Wage Hypothesis". *JPE* 87, pp. 89-107.

David Card, Raj Chetty and Andrea Weber (2007). "Cash-On-Hand and Competing Models of Intertemporal Behavior: New Evidence from the Labor Market" *Quarterly Journal of Economics* 122, pp. 1511-1560.

Johannes Schmieder, Till von Wachter and Stefan Bender. (2011) "The Effects of Extended Unemployment Insurance over the Business Cycle: Evidence from Regression Discontinuity Estimates over Twenty Years." Forthcoming *QJE*. Available at von Wachter's web site.

0) *What is unemployment?*

Unemployment is now conventionally defined as not working (in some specified period, like a week), but "actively" looking for work. As explained in Card (2010), this conception arose in the 1930's as statisticians in the WPA struggled with a "sensible" way to measure unemployment. Table 1 (end of notes) shows the way unemployment was measured from earliest Census (1880) to our current conception. The figures at the end of the lecture show some "recent" data (1978+) on levels of unemployment and the median duration of the "spells" that are captured in progress in the labor force interview.

The leading theoretical explanation for unemployment is the neoclassical search model (the main topic of this lecture) developed in the 1960s-1970s (many years after the WPA's work). Nevertheless it is useful to think briefly about some of the other ways of understanding what is meant by unemployment. One idea – due to Lucas and Rapping (1969) – is to assume an intertemporal labor supply function of the form:

$$\log h_{it} = a_i + x_{it}b + \eta \log w_{it} + \epsilon_{it}$$

and define for an individual the expected log wage in period t, based on information several years before (or perhaps at the start of their career):

$$w_{it}^* = E[\log w_{it} | \Omega_{is}]$$

now define "expected" labor supply as

$$\log h_{it}^* = a_i + x_{it}b + \eta \log w_{it}^* + \theta \epsilon_{it}$$

where  $\theta$  ranges from 0 to 1 depending on how much of the "error"  $\epsilon_{it}$  is anticipated by the agent himself/herself. Finally define the deviation

$$\log h_{it} - \log h_{it}^* = \eta(\log w_{it} - \log w_{it}^*) + (1 - \theta)\epsilon_{it}$$

and assume that individual  $i$ 's reported unemployment depends on this deviation:

$$u_{it} = -\lambda(\log h_{it} - \log h_{it}^*) = -\lambda\eta(\log w_{it} - \log w_{it}^*) - \lambda(1 - \theta)\epsilon_{it}$$

The LR idea is that people have some notional idea of how much they would "normally" work if their wages were following a "normal" course. When they face unexpectedly low wages, and withdraw labor supply, some fraction of that lost time is reported as unemployment. Some people believe that the current high level of unemployment is attributable to the decision of people to withdraw their labor supply. In this paradigm,  $\eta$  is usually thought to be very large (4 or bigger) and even small reductions in wages cause people to take a "vacation". In their original article LR proposed that the Great Depression was attributable to this type of behavior – an idea that has had a big influence on the Real Business Cycle school.

While the LR idea may or may not be a good model of recessions, it might be a useful way to think about "structural" unemployment in highly seasonal sectors. People who work in these sectors are employed part of the year and have to do something else for the rest of the year – work in household production, work in other sectors, or take leisure and perhaps think of themselves as "unemployed." Note that a UI benefit system could reinforce this reporting behavior: during periods of non-work people can receive UI benefits, though the rules of the benefit system technically require that they be "searching". So the existence of a benefit system with a search rule can cause unemployment. (Alternatively, people who are receiving benefits may declare themselves

as searching to the labor force survey, just to be consistent). This is probably important for understanding some of the high "structural" unemployment in seasonal countries like Canada and Austria. An old paper by Card and Riddell showed that the main reason for the higher unemployment rate in Canada than the US over the 1980s was the higher tendency for non-working Canadians to report themselves as "unemployed" versus "out of the labor force." Consider 3 states: working ( $W$ ), unemployed ( $U$ ), and out of the labor force ( $O$ ). Then

$$\begin{aligned} p(U) &= p(U|W=0) \times p(W=0) \\ &= p(U|U+O=1) \times (1-p(W)) \end{aligned}$$

We decomposed the US-Canada gap and showed that  $p(U|U+O=1)$  varied a lot more than  $p(W)$ .

There is a problem for this theory in application to the US. First, in the US job quitters cannot receive UI. Second, US firms are experience-rated, so they end up paying back most of the benefits drawn by their workers. Thus, it is not really in the firm's interest to hire workers for part of the year, then lay them off and let them take "UI vacations" for the rest of the year. In other countries UI taxes are not experience-rated.

*a) The simplest possible discrete-time search model*

A currently unemployed individual is infinitely lived, risk neutral, and has a discount factor  $\beta = \frac{1}{1+r}$ . Each period the individual receives one job offer which he/she can accept or reject. If a job is accepted it starts at the beginning of next period and lasts forever. There is no "on-the-job search". (We'll address that in the next model). Wages offers are drawn from a distribution  $F(w)$  with *p.d.f.*  $f(w)$ . An individual who works at wage  $w$  has a flow utility of  $w - \nu$  so we are implicitly normalizing the cost of work as 0. An unemployed individual receives a (flow) benefit  $b$  and has a flow utility of  $b - \nu$ . So  $\nu$  is the relative cost of search, which will be positive if search is less onerous than working. Let  $V$  denote the value of an optimal plan from the current period forward, assuming the individual is unemployed at the beginning of the period. Clearly  $V$  does not depend on time (i.e., we have a stationary value function). Moreover, if an individual with a value  $V$  is offered a wage with

$$d.p.v. \text{ of job} = \frac{w}{1-\beta} > V$$

then he/she should accept it. This means we can set up a simple Bellman equation:

$$\begin{aligned} V &= b - \nu + \beta \int_0^\infty \max(V, \frac{w}{1-\beta}) f(w) dw \\ &= b - \nu + \beta \int_0^\infty \left( V + \max(0, \frac{w}{1-\beta} - V) \right) f(w) dw \end{aligned}$$

which implies that

$$\begin{aligned} V(1 - \beta) &= b - \nu + \beta \int_0^\infty \max(0, \frac{w}{1 - \beta} - V) f(w) dw \\ &= b - \nu + \frac{\beta}{1 - \beta} \int_0^\infty \max(0, w - (1 - \beta)V) f(w) dw \end{aligned}$$

Define  $w^*$  by  $V = \frac{w^*}{1 - \beta}$ . This is the lowest wage the individual will accept, or the "reservation wage". Plugging in and simplifying the integral we get:

$$w^* = b - \nu + \frac{1}{r} \int_{w^*}^\infty (w - w^*) f(w) dw \quad (1)$$

which can be re-stated as

$$w^* - (b - \nu) = P(w \geq w^*) \times \frac{E(w - w^* | w \geq w^*)}{r}$$

The l.h.s is the foregone income from rejecting an offer at  $w = w^*$ . The r.h.s is the value of waiting one more period and sampling again, in which case with probability  $P(w \geq w^*)$  a new acceptable wage is drawn, yielding added income  $E(w - w^* | w \geq w^*)$  in each period into the future (hence the demoninator term  $r$  which converts to an annuity). Note that in this model each agent has a constant reservation wage  $w^*$ , regardless of how long they have been unemployed. The escape rate from unemployment (or "exit hazard") is controlled by the choice of  $w^*$  and is just

$$\text{exit hazard} = P(w \geq w^*) = 1 - F(w^*). \quad (2)$$

The content of this model is in the way that  $\{F(w), b, c\}$  determine  $w^*$ . Unfortunately, we don't really see wage offer distributions (or even draws from this distribution in most data sets). So we have to focus on other implications. Notice that we can differentiate (1) w.r.t.  $b$  to get

$$\begin{aligned} \frac{\partial w^*}{\partial b} &= 1 - \left( \frac{1}{r} \int_{w^*}^\infty f(w) dw \right) \frac{\partial w^*}{\partial b} \\ &\Rightarrow \frac{\partial w^*}{\partial b} > 0 \end{aligned}$$

So there is a predicted positive effect of  $b$  on  $w^*$ . Using (2), then, the exit hazard rate from unemployment will be lower when  $b$  is raised (or  $\nu$  is lowered).

*Aside: the Pareto distribution*

A trick that is sometimes used in the literature is to note that

$$\int_{w^*}^\infty (w - w^*) f(w) dw = \int_{w^*}^\infty (1 - F(w)) dw.$$

This can be shown by applying integration by parts to the *l.h.s.*, for an upper bound  $m$ :

$$\int_{w^*}^m (w - w^*) f(w) dw = (m - w^*) F(m) - \int_{w^*}^m F(w) dw = \int_{w^*}^m (F(m) - F(w)) dw$$

and now set  $m = \infty$ , so  $F(m) = 1$ . For a Pareto distribution  $F(w) = 1 - (a/w)^\gamma$  for  $w > a$ . This means its pretty easy to compute the reservation wage assuming Pareto-distributed wage offers.

c) *A Continuous Time Variant*

A lot of search models are written in continuous time. We'll show how to do this taking a limit of a discrete time model as the length of each interval,  $h$  tends to 0. The setup is the same as above except now the discount factor is  $\beta(h) = e^{-rh}$ , and  $w, b, \nu$  are all instantaneous flow rates. We'll also assume that the number of offers received is Poisson distributed with arrival rate  $\lambda$ . This means that in an interval of length  $h$  the expected number of offers is  $\lambda h$  and<sup>1</sup>

$$\begin{aligned} P(0 \text{ offers}) &= e^{-\lambda h} \\ P(1 \text{ offer}) &= \lambda h e^{-\lambda h} \\ P(2 \text{ offers}) &= (\lambda h)^2 e^{-\lambda h} / 2! \dots \end{aligned}$$

Using these assumptions the Bellman equation can be written as

$$\begin{aligned} V &= (b - \nu)h + e^{-rh} \left( e^{-\lambda h} V + \lambda h e^{-\lambda h} \int_0^\infty \max(V, \frac{w}{r}) f(w) dw \right) \\ &\quad + \text{terms of order } h^2 \text{ or higher} \end{aligned}$$

Ignoring the higher order terms (since we are going to let  $h \rightarrow 0$ ) and following similar steps as above we get

$$\begin{aligned} V &= (b - \nu)h + e^{-(r+\lambda)h} V + e^{-(r+\lambda)h} \lambda h \int_0^\infty \max(0, \frac{w}{r} - V) f(w) dw \\ &\Rightarrow V \left( \frac{1 - e^{-(r+\lambda)h} - e^{-(r+\lambda)h} \lambda h}{h} \right) = b - \nu + e^{-(r+\lambda)h} \lambda \int_0^\infty \max(0, \frac{w}{r} - V) f(w) dw . \end{aligned}$$

Now we take the limit and use the facts that

$$\begin{aligned} \lim_{h \rightarrow 0} \frac{1 - e^{-(r+\lambda)h}}{h} &= r + \lambda \\ \lim_{h \rightarrow 0} e^{-(r+\lambda)h} \lambda &= \lambda \end{aligned}$$

we get

$$rV = b - \nu + \lambda \int_0^\infty \max(0, \frac{w}{r} - V) f(w) dw$$

which is often the way people write down the Bellman equation to start. Finally, defining  $w^* = rV$  as the reservation wage we can write this as

$$w^* = (b - \nu) + \frac{\lambda}{r} \int_{w^*}^\infty (w - w^*) f(w) dw \quad (3)$$

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<sup>1</sup>Recall that when a random variable  $x \in \{0, 1, \dots\}$  is distributed as Poisson with parameter  $\lambda$  then  $E[x] = \lambda$ , and  $P(x = \mathbf{x}) = \lambda^{\mathbf{x}} e^{-\lambda} / \mathbf{x}!$

which is the same as (1) except that there is an arrival rate  $\lambda$  in front of the integral on the right. Another way of deriving this is to go back to a discrete time model and assume the person gets 1 offer with probability  $\lambda$  and no offers otherwise. Note that  $w^*$  is increasing in the arrival rate.

Equation (3) has the form  $w^* = T(w^*)$ . It can be shown that  $T$  is a contraction, so there is a very simple algorithm for computing  $w^*$ : simply start with a guess  $w^1$  and compute  $w^2 = T(w^1)$ . Then keep iterating. Or you can perform the integration on the r.h.s. for a grid of values of  $w^*$  and find the (approximate) value such that  $w^* = T(w^*)$ . In the first figure at the end of the lecture I show how this looks assuming a normal distribution for wages.

*c) A discrete time model with on-the-job search*

Now we move a little closer to reality by assuming that people can receive job offers even when working. (In fact an interesting question is whether having a job raises or lowers the arrival rate of offers, but we are going to ignore that). As before, let  $b$  represent the net benefit (in \$) received by an unemployed person. Let  $c$  represent the disutility cost of work (vs. unemployment/search), so a person with wage  $w$  receives a net income flow of  $w - c$ , whereas a person who is searching receives a flow utility of  $b$ . We'll assume that there is a probability  $\lambda$  of an a new offer in each period (whether working or not) and a probability  $\delta$  that any job dissolves (so  $\delta$  is the "rate of job destruction"). Now there will be 2 value functions: a value  $V$  if unemployed, and a value function  $U(w)$  associated with holding a job that pays  $w$ .

Consider someone who enters the period with a job paying  $w$ . (To simplify algebra we will assume the pay comes at the end of the period). With probability  $\lambda$  they get a new offer  $\tilde{w}$ , which they will accept at the end of the period if  $\tilde{w} > w$ , which has probability  $1 - F(w)$ . With probability  $\delta$  the new job disappears before it even starts and the person ends up at the end of the period with  $V$ . With probability  $(1 - \delta)$  the job actually opens up and the individual ends up at the end of the period with  $U(\tilde{w})$ . The expected value of an accepted job is

$$\int_w^\infty U(\tilde{w}) \frac{f(\tilde{w})}{1 - F(\tilde{w})} d\tilde{w}$$

Alternatively with probability  $(1 - \lambda)$  they get no offer. Thus the net probability of either getting no offer or getting an unacceptable offer is  $(1 - \lambda) + \lambda F(w) = 1 - \lambda(1 - F(w))$ . With probability  $\delta$  the (old) job disappears and the person ends up at the end of the period at  $V$ . With probability  $(1 - \delta)$  it persists and the individual ends up at  $U(w)$  at the end of the period.

Combining all these thoughts (and assuming a discount rate  $1/(1 + r)$ ) we get:

$$U(w) = \frac{w - c}{1 + r} + \frac{1}{1 + r} \lambda (1 - F(w)) \left[ \delta V + (1 - \delta) \int_w^\infty U(\tilde{w}) \frac{f(\tilde{w})}{1 - F(\tilde{w})} d\tilde{w} \right] + \frac{1}{1 + r} (1 - \lambda(1 - F(w))) [\delta V + (1 - \delta) U(w)].$$

If you stare at this you will see why it simplifies things to assume that some of the newly accepted jobs actually end before they start. Some simplification yields:

$$U(w) = \frac{w - c}{r + \delta} + \frac{\delta}{r + \delta}V + \frac{\lambda(1 - \delta)}{r + \delta} \int_w^\infty (U(\tilde{w}) - U(w))f(\tilde{w})d\tilde{w} \quad (4)$$

For an unemployed worker with a reservation wage  $w^*$  the same logic as above will yield:

$$\begin{aligned} V &= \frac{b}{1+r} + \frac{1}{1+r}\lambda(1 - F(w^*)) \left[ \delta V + (1 - \delta) \int_{w^*}^\infty U(\tilde{w}) \frac{f(\tilde{w})}{1 - F(\tilde{w})} d\tilde{w} \right] \\ &\quad + \frac{1}{1+r}(1 - \lambda(1 - F(w^*)))V. \end{aligned}$$

Simplifying we get:

$$V = \frac{b}{r} + \frac{\lambda(1 - \delta)}{r} \int_{w^*}^\infty (U(\tilde{w}) - V)f(\tilde{w})d\tilde{w} \quad (5)$$

Also, we must have  $U(w^*) = V$ , which is what it means for  $w^*$  to be the reservation wage. Look back at expression (4) for  $U(w)$ , and evaluate at  $w = w^*$ . We get

$$\begin{aligned} V &= U(w^*) = \frac{w^* - c}{r + \delta} + \frac{\delta}{r + \delta}V + \frac{\lambda(1 - \delta)}{r + \delta} \int_{w^*}^\infty (U(\tilde{w}) - V)f(\tilde{w})d\tilde{w} \\ \Rightarrow V(1 - \frac{\delta}{r + \delta}) &= \frac{w^* - c}{r + \delta} + \frac{\lambda(1 - \delta)}{r + \delta} \int_{w^*}^\infty (U(\tilde{w}) - V)f(\tilde{w})d\tilde{w} \\ \Rightarrow V &= \frac{w^* - c}{r} + \frac{\lambda(1 - \delta)}{r} \int_{w^*}^\infty (U(\tilde{w}) - V)f(\tilde{w})d\tilde{w} \end{aligned}$$

Comparing this to (5) we see that  $w^* = b + c$ . The reservation wage is just the benefit amount, plus the extra disutility of work versus unemployment. The reason is that there is no "opportunity cost" of taking a job: it does not slow down the arrival of offers so you might as well take any job with  $w \geq b + c$  while you wait for something better.

What does  $U(w)$  look like? From equation (4), for higher values of  $w$ :

$$\begin{aligned} U(w) &= \frac{w - c}{r + \delta} + \frac{\delta}{r + \delta}V + \text{"little bit"} \\ &= \frac{w}{r + \delta} + \frac{\delta V - c}{r + \delta} + \text{"little bit"} \end{aligned}$$

which is a linear term in  $w$ , plus a constant  $\frac{\delta V - c}{r + \delta}$  plus the "little bit" which is the option value of a better job coming along. As  $w$  rises this option value is smaller and smaller. For low values of the wage the option value term can be sizeable (if there is a lot of variation in offers out there)

$$U(w) = \frac{w}{r + \delta} + \frac{\delta V - c}{r + \delta} + \frac{\lambda(1 - \delta)}{r + \delta} \int_w^\infty (U(\tilde{w}) - U(w))f(\tilde{w})d\tilde{w}$$

See the second figure at the end of the notes.

How do we solve for  $U(w)$ ? Start with equation (4) and use the fact that  $V = U(b + c)$ , yielding:

$$U(w) = \frac{w - c}{r + \delta} + \frac{\delta}{r + \delta} U(b + c) + \frac{\lambda(1 - \delta)}{r + \delta} \int_w^\infty (U(\tilde{w}) - U(w)) f(\tilde{w}) d\tilde{w}.$$

This is a *functional equation* of the form:

$$U(w) = T\{U(v)\}$$

i.e.,  $T$  maps from the space of functions to the space of functions, and we are looking for a fixed point of  $T$ . Provided that  $T$  is a contraction mapping we can solve using a "successive approximation" approach. This is particularly easy when  $f(w)$  has a discrete support  $\{w^1, w^2, \dots, w^n\}$  and associated probabilities  $\{\pi^1, \pi^2, \dots, \pi^n\}$ . Start at an initial guess for  $U(w)$ , say  $U^1(w)$  (which is just a list of utilities assigned to each point of support). Then working backward from the highest wage  $w^n$ , find the next set of guesses  $U^2(w^k)$ :

$$\begin{aligned} U^2(w^n) &= \frac{w^n - c}{r + \delta} + \frac{\delta}{r + \delta} U^1(b + c), \\ U^2(w^{n-1}) &= \frac{w^{n-1} - c}{r + \delta} + \frac{\delta}{r + \delta} U^1(b + c) + \frac{\lambda(1 - \delta)}{r + \delta} (U^1(w^n) - U^1(w^{n-1})) \pi^n \\ &\dots \end{aligned}$$

This will converge if the discount rate and rate of job destruction are large enough, and the arrival rate of offers is not too large.

#### *Nonstationarity*

What happens if  $b$  is not a fixed number, but (for example) has a high value  $b_H$  for the first  $T$  periods of unemployment and a lower value  $b_L$  thereafter? From  $T$  onward the analysis above applies and the person has a reservation wage  $w^* = b_L + c$ . But before that, there is a value of unemployment  $V(d)$  that depends on duration ( $d$ ). It is possible to work backward from period  $T$  to think about how  $V(d)$  and the associated reservation wage  $w^*(d)$  evolve. See the third figure at the end of the notes.

#### *d) Some Recent Empirical Studies*

Card, Chetty and Weber use regression discontinuity designs to study the effects of lump sum severance payments (payable after 3 years on the job) and extended UI benefits (+10 extra weeks relative to base of 20 weeks, awarded if 36+ months of work in past 5 years) in Austria. They find that receipt of severance pay leads to longer time spent between jobs (not something that can be explained by the basic search model); while longer benefit entitlement leads to longer time out of work. See the graphs and figures at end of lecture.



Schneider et al use RD designs to study the effects of extended UI benefits for German workers (eligibility based on age) in different years, and test whether the "entitlement effect" is larger or smaller when the labor market is stronger or weaker. See the graphs and tables at end.

These two papers show relatively small effects of benefit extensions on lost work time (e.g.,  $\frac{dTime-to-New-Job}{dDuration} = .1$ ). Schneider et al show that the effect does not vary much with the state of the labor market.

Table 1: Questions Used to Measure Unemployment 1910-1945

### 1910 Census

Under the heading "Occupation"

Col. 18 Trade or profession of, or particular kind of work done by this person, as *spinner, salesman, laborer, etc.*

Col. 19 General nature of industry, business, or establishment in which this person works, as *cotton mill, dry goods store, farm, etc.*

Col. 20 Whether an employer, employee, or working on own account

If an employee:

Col. 21 Whether out of work on April 15, 1910

Col. 22 Number of weeks out of work during 1909.

### 1930 Census

Under the heading "Occupation and Industry"

Col. 25 Trade, profession, or particular kind of work, as *spinner, salesman, riveter, teacher, etc.*

Col. 26 Industry or business, as *cotton mill, dry goods store, shipyard, public school, etc.*

Col. 27 Class of worker

Col. 28 Whether actually at work yesterday (or last regular working day) (yes or no)

For those answering "yes" to column 28 (completed on a separate "Schedule of Unemployment")

Under the heading "If this Person has No Job of Any Kind":

Col. 12. Is he able to work? (yes or no)

Col. 13 Is he looking for a job? (yes or no)

Col. 14 For how many weeks has he been without a job?

Col. 15 Reason for being out of a job (or for losing his last job) as *plant closed down, sickness, off season, machine introduced, strike, etc.*

*Part B: 1937 Enumerative Check Census and Monthly Reports on Labor Force (Employed or searching concept of labor force)*

### 1937 Enumerative Check Census

Qu. 4 Was this person working for pay (or profit) during the week of November 14-20? (yes or no)

If yes on question 4:

Qu. 5 Was he working full time? (yes or no)

Qu. 6 How many hours did he work?

Qu. 7 Did he want more work?

If no on question 4:

Qu. 8 Does he usually work for pay or profit? (yes or no)

Qu. 9 Did he want work? (yes or no)

If yes on question 6:

Qu. 10 Was he able to work? (yes or no)

Qu. 11 Was he actively seeking work? (yes or no)

Qu. 12 Was this person employed on WPA, NYA, CCC, or other emergency work during the week?

### **1940-45 Monthly Report on the Labor Force (as designed by WPA**

Under the heading "Activity During Census Week"

Qu. 9 At work on private or government job. Enter PE-W (private employment- wages) OA (own account) E (employer) UP (unpaid family worker) G (government worker)**or no**.

If no on question 9:

Qu. 11 Actively seeking work? Enter date present searching began**or no**.

Qu. 12 If no in 9 and 11: Reason for not seeking work. Enter code.

Codes: H (engaged in home making) S (enrolled in school) U (permanently unable to work) J (has a job, business, etc) I (temporary illness as reason for not seeking work) L (layoff, temporary, with no specific instructions to return to work, off season in particular trade or industry) N (believes no work available) OTH (specify in footnote)

\*\* until the termination of work relief programs in 1943, those in relief jobs were counted as unemployed.

### **July 1945 Monthly Report on the Labor Force (so-called "New Schedule"**

Under the heading "Activity During Census Week"

Qu. 10 Last week what was your main activity (working, looking for work, keeping house, going to school, or something else?)

If main activity was other than working in question 10:

Qu. 11 In addition did you do any work for pay or profit last week (or without pay on a family farm or business)? (yes or no)

Qu. 12 If no in 11: Were you looking for work? (yes or no) **Do not ask if major activity is looking in qu. 10**

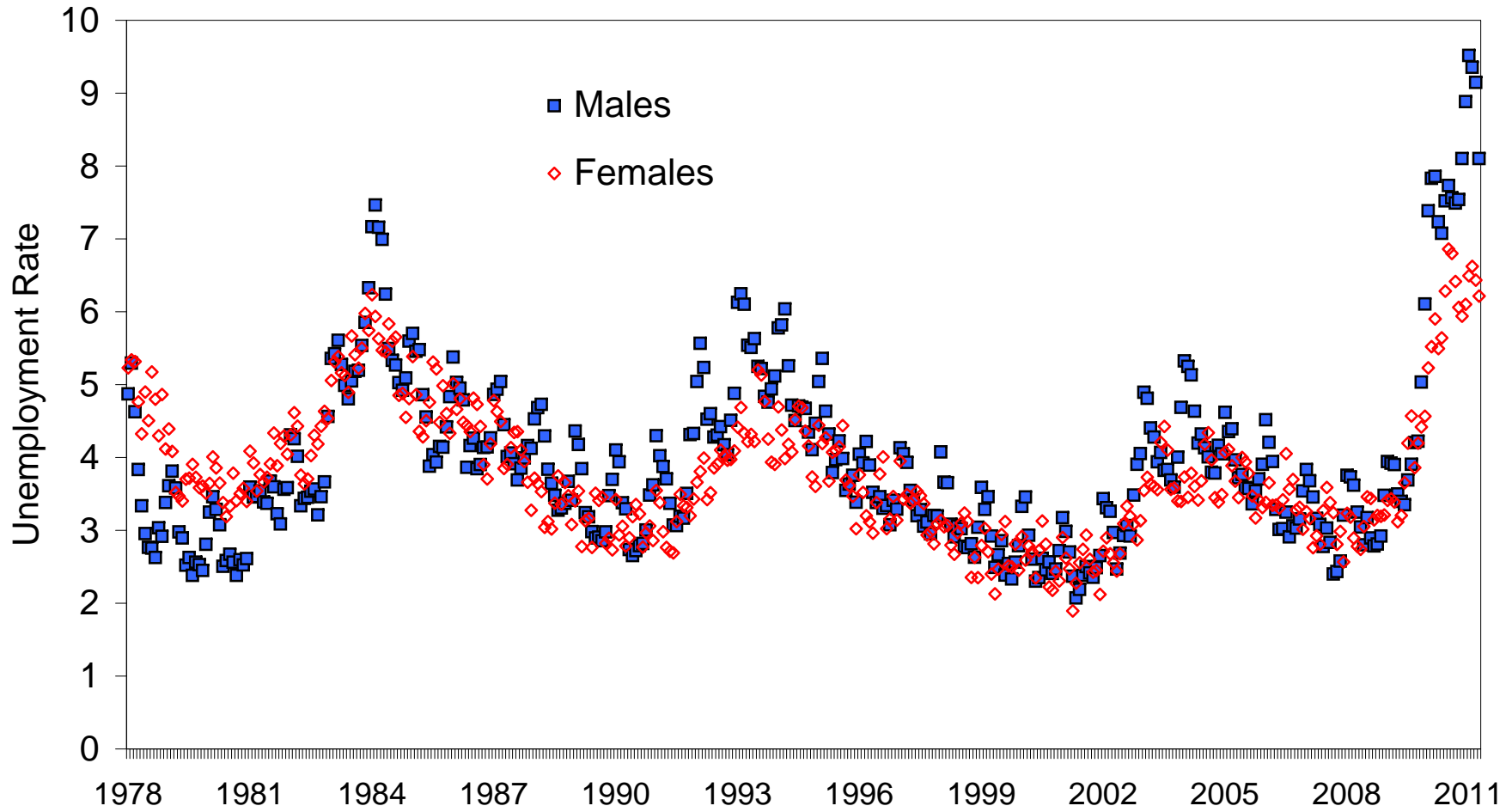
If no in 12

Qu. 13 Do you have a job at which you did not work last week? (yes or no)

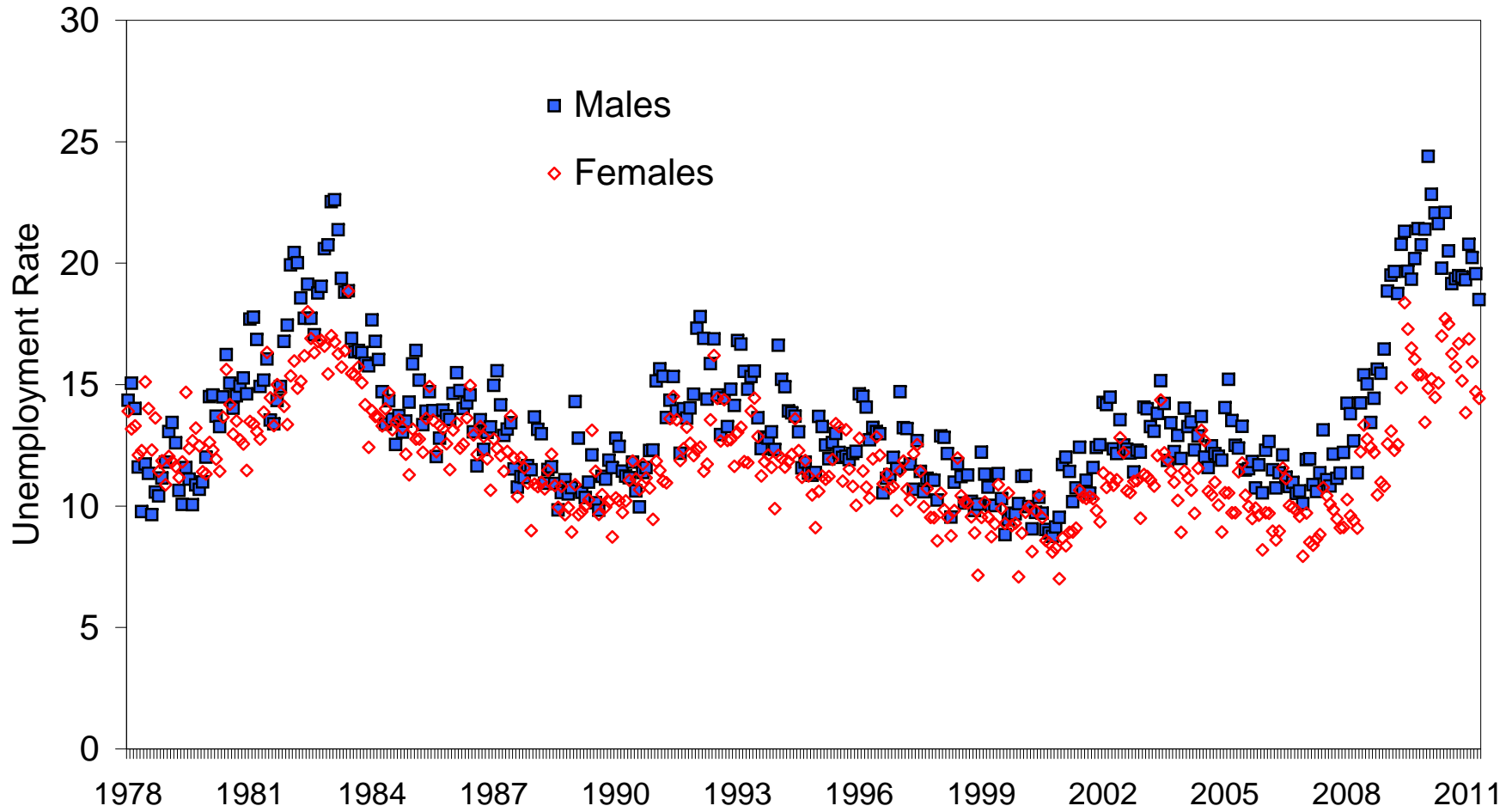
Qu. 14 If yes in 13: What was the reason you were not working last week

Codes: ILL (illness) DIS (labor dispute) VAC (on vacation) NEW (waiting to start new job) WEA (bad weather) OFF (layoff) OT (other)

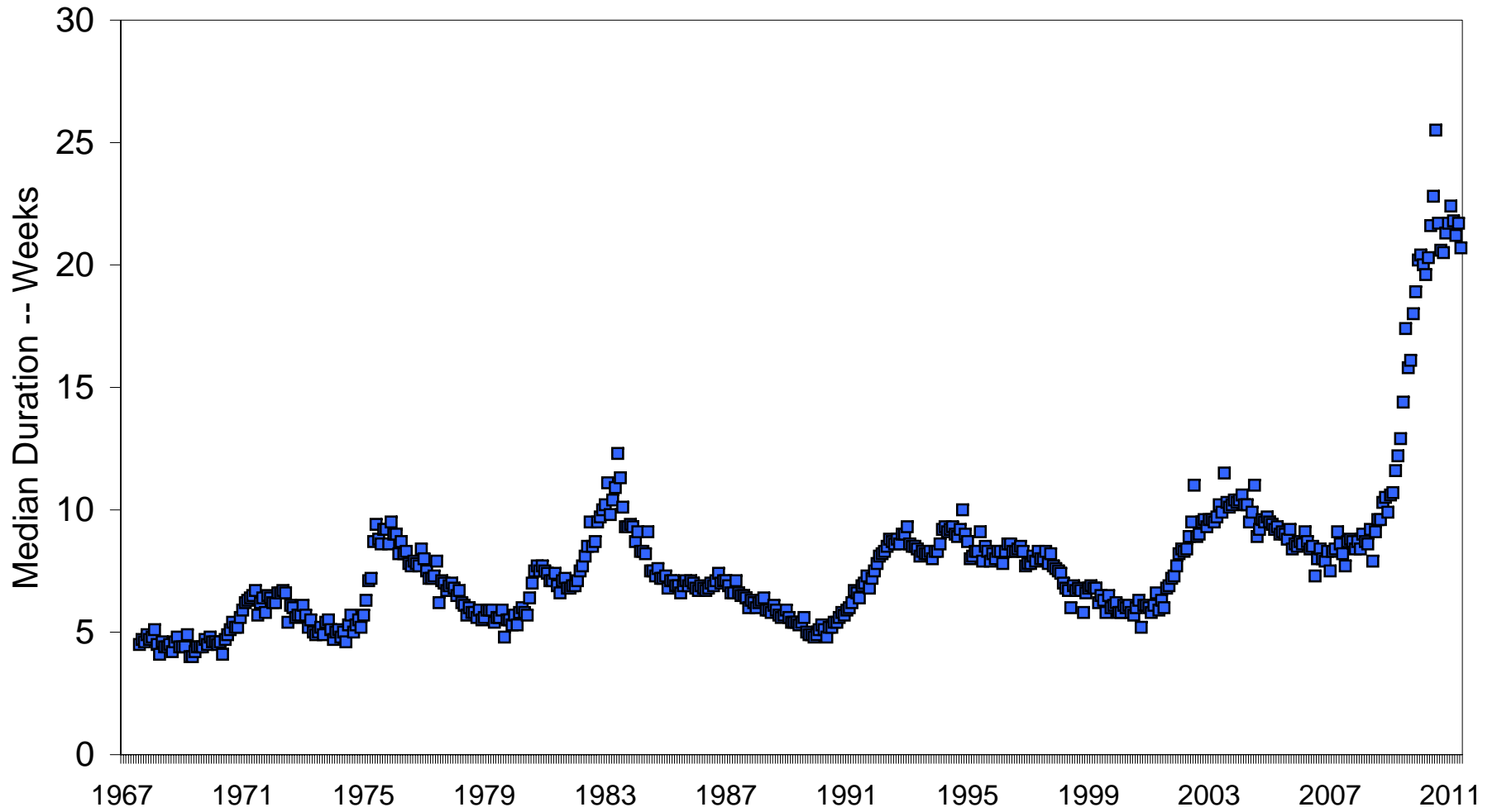
Unemployment Rates of Older Workers (Age 45+) by Gender



Unemployment Rates by Gender (Ages 16-24)

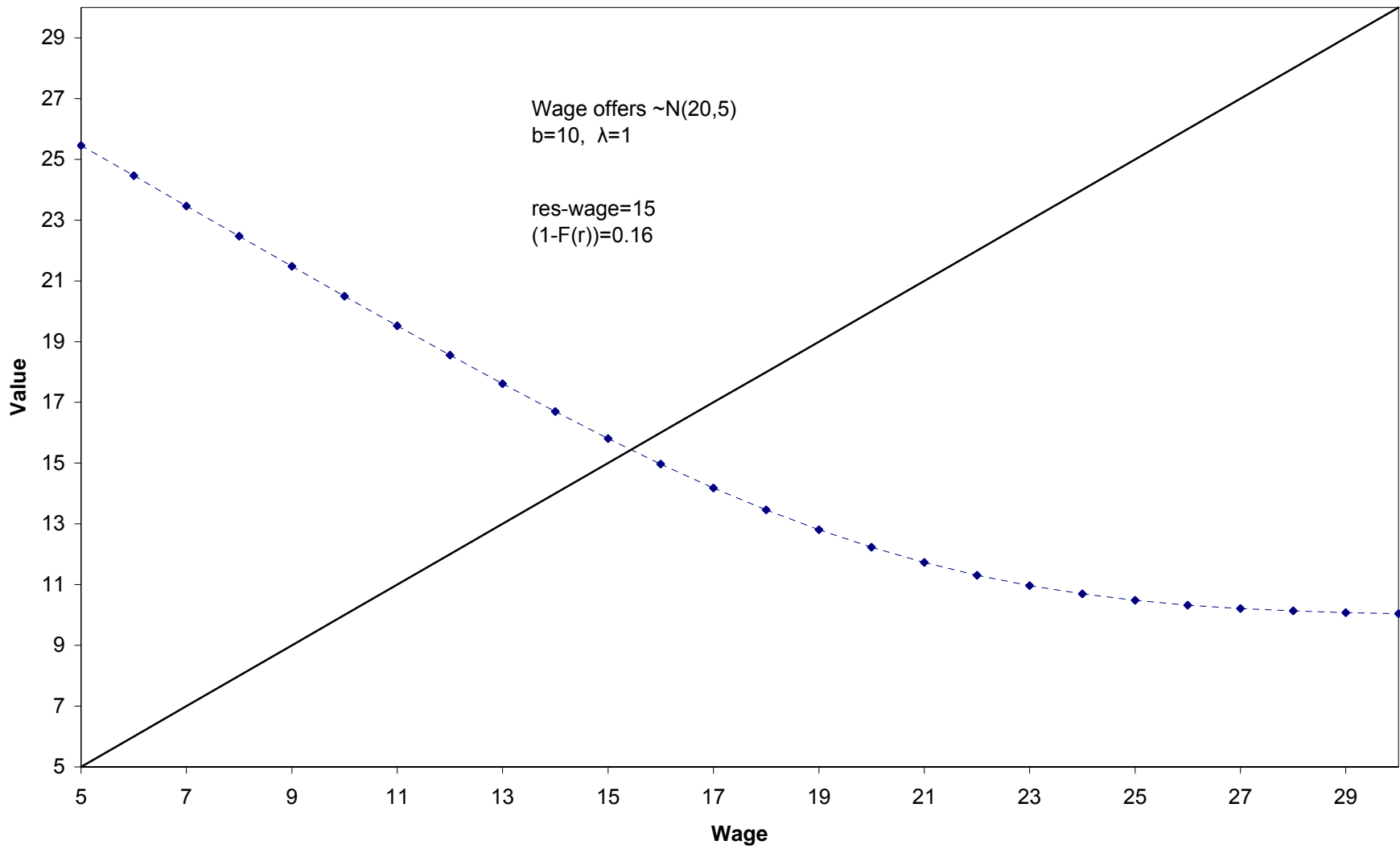


# Median Duration of In-Progress Unemployment Spells - Monthly CPS Data



Note: seasonally adjusted data

# Reservation Wage Calculations



### Value Function $U(w)$ with on-the-job search

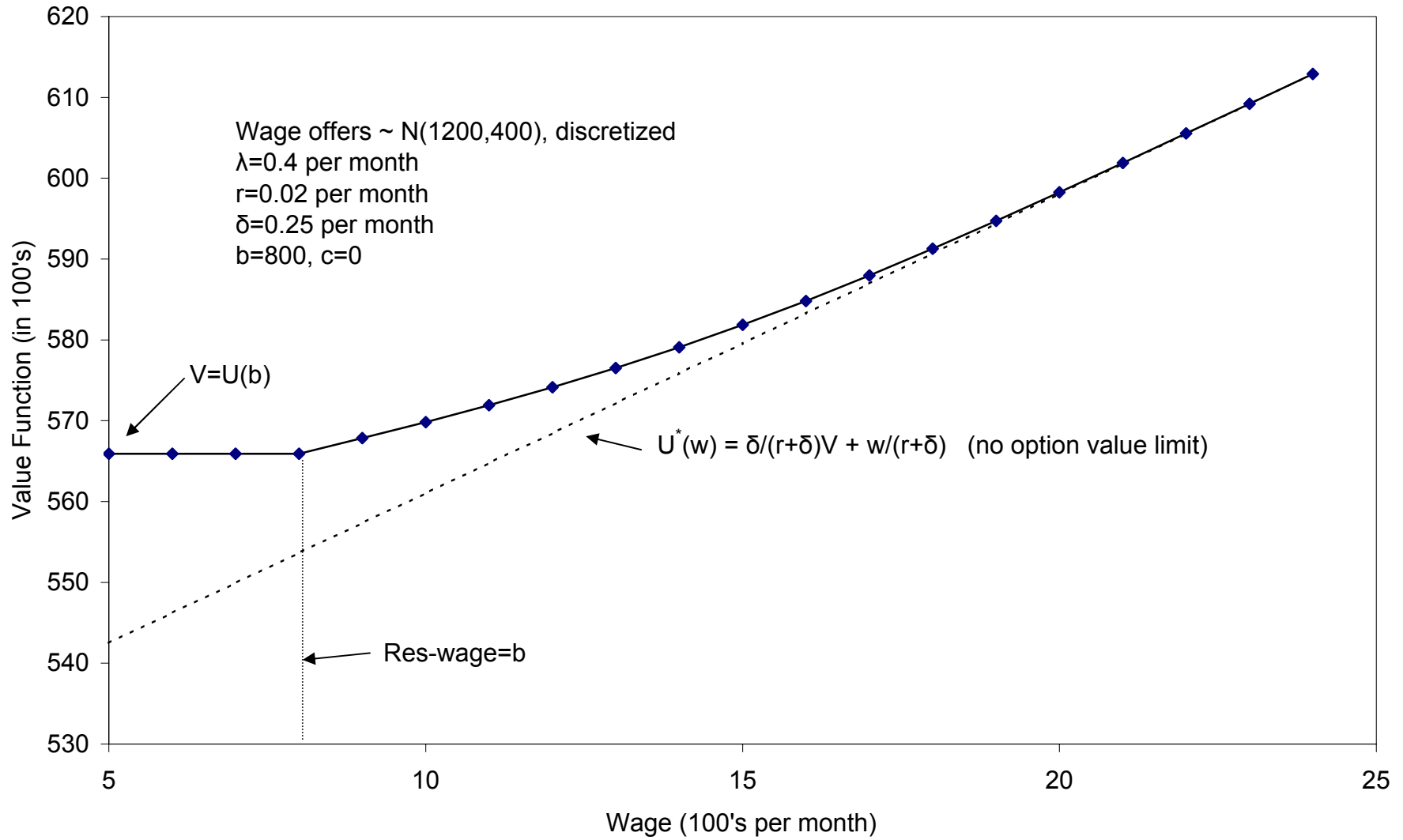




Figure 5a

Effect of Severance Pay on Nonemployment Durations

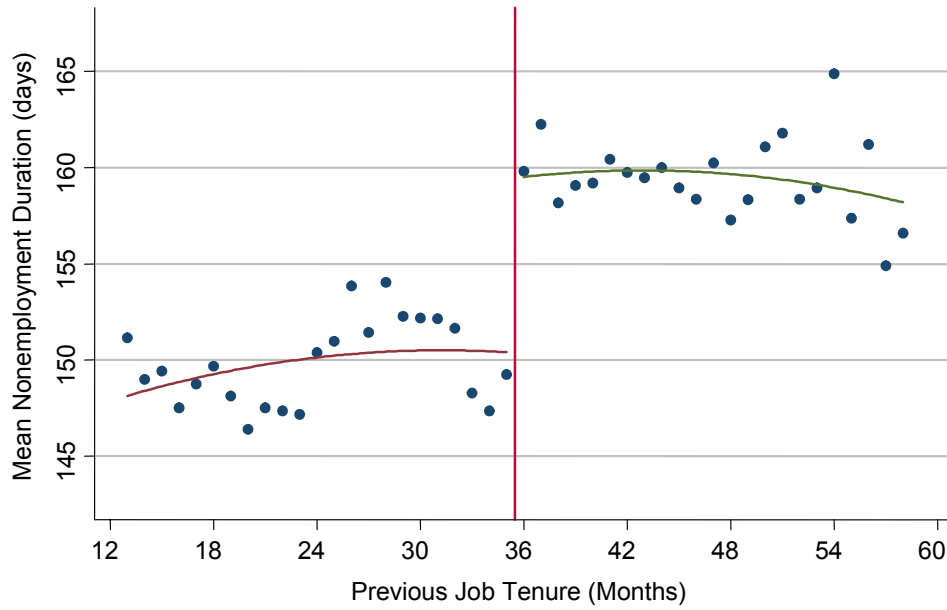
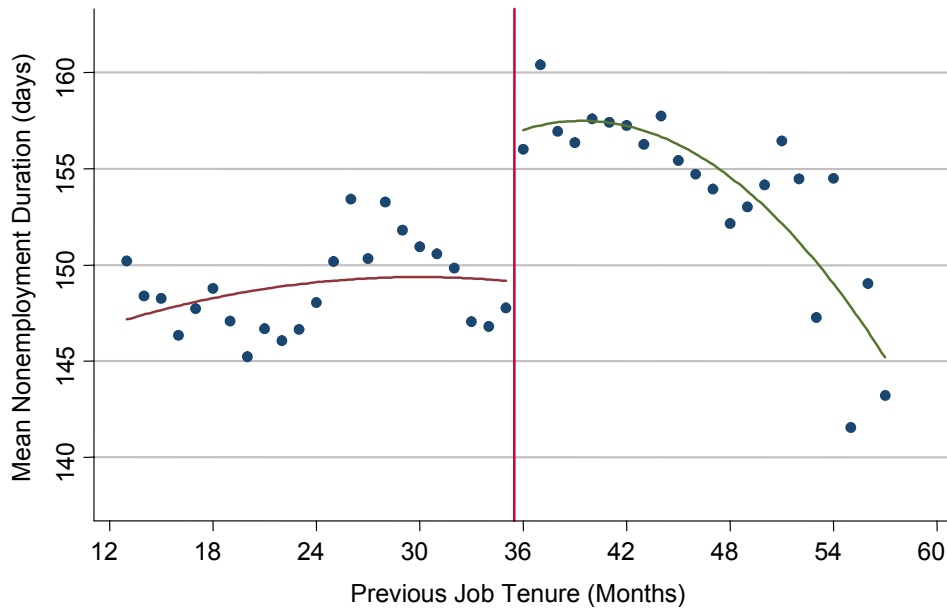


Figure 5b

Effect of Severance Pay: Restricted Sample



NOTE—These figures plot average nonemployment durations (time to next job) in each tenure-month category. They exclude observations with nonemployment durations of more than two years and ignore censoring. The vertical line denotes the cutoff for severance pay eligibility. Figure 5a uses the full sample. Figure 5b uses the “restricted sample” of individuals who have been employed at another firm (besides the one from which they were most recently laid off) for at least one month within the past five years.

Figure 6a

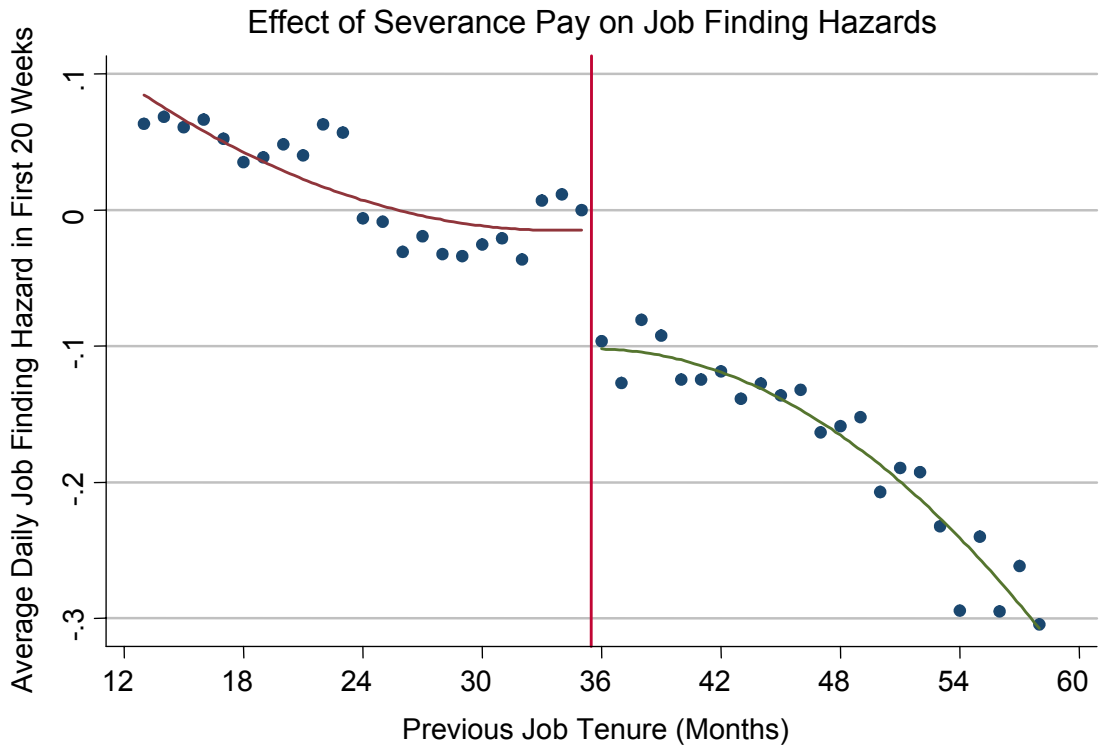


Figure 6b

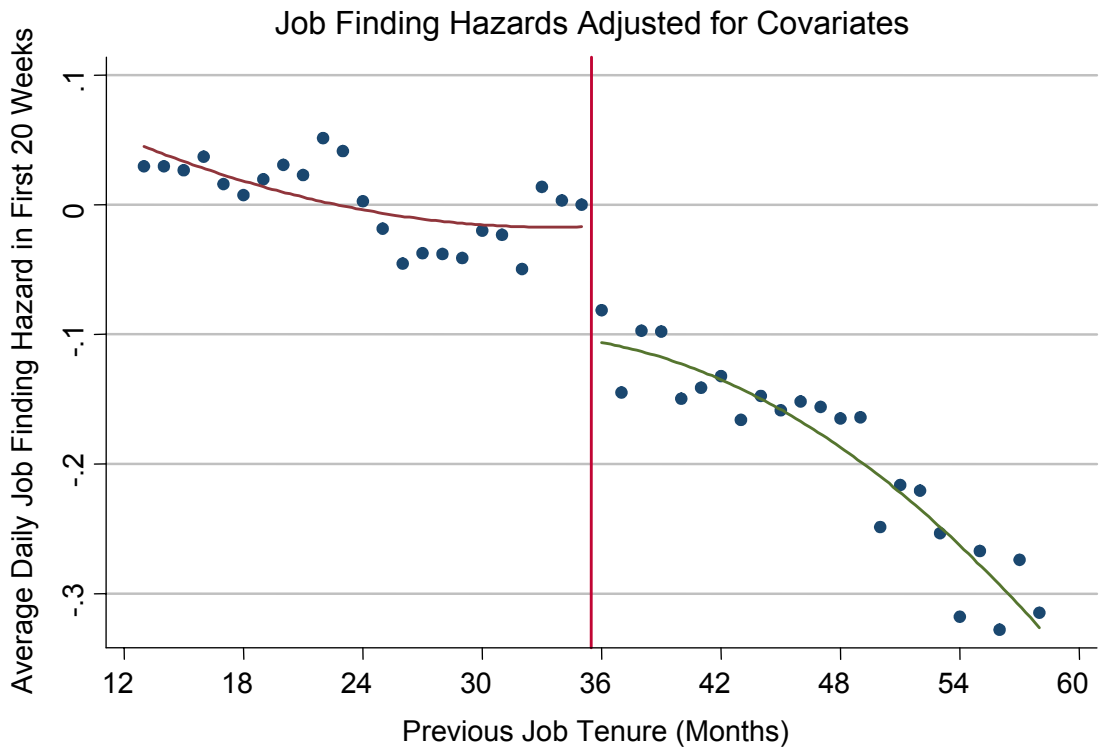


Figure 9a

Effect of Benefit Extension on Nonemployment Durations

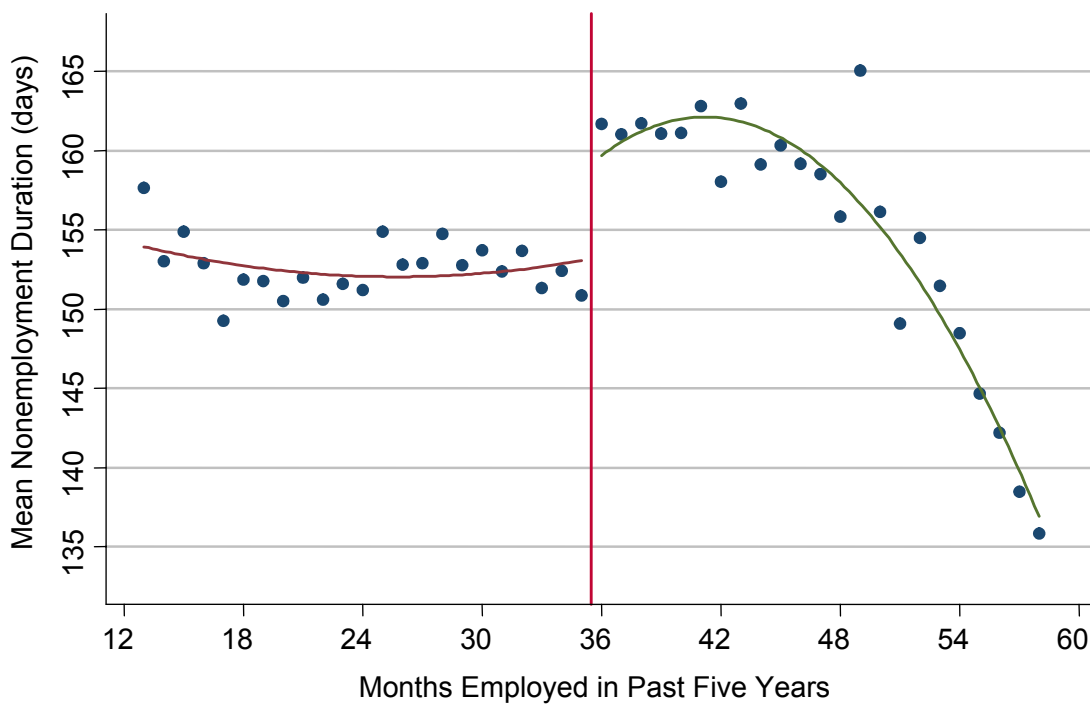
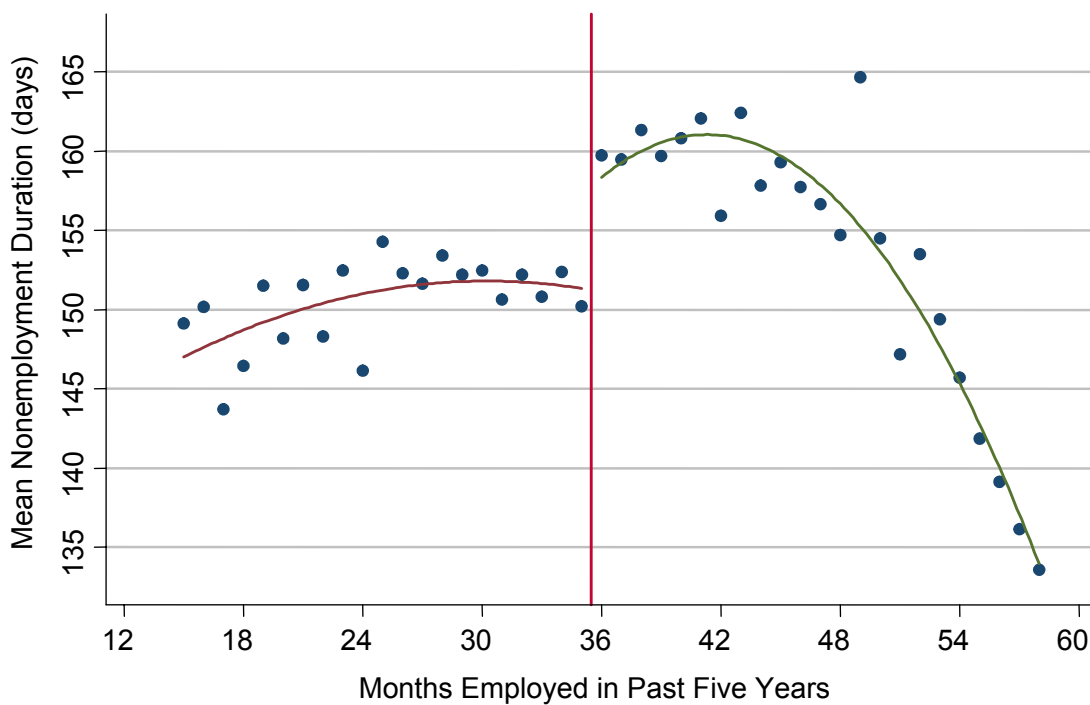


Figure 9b

Effect of Benefit Extension: Restricted Sample



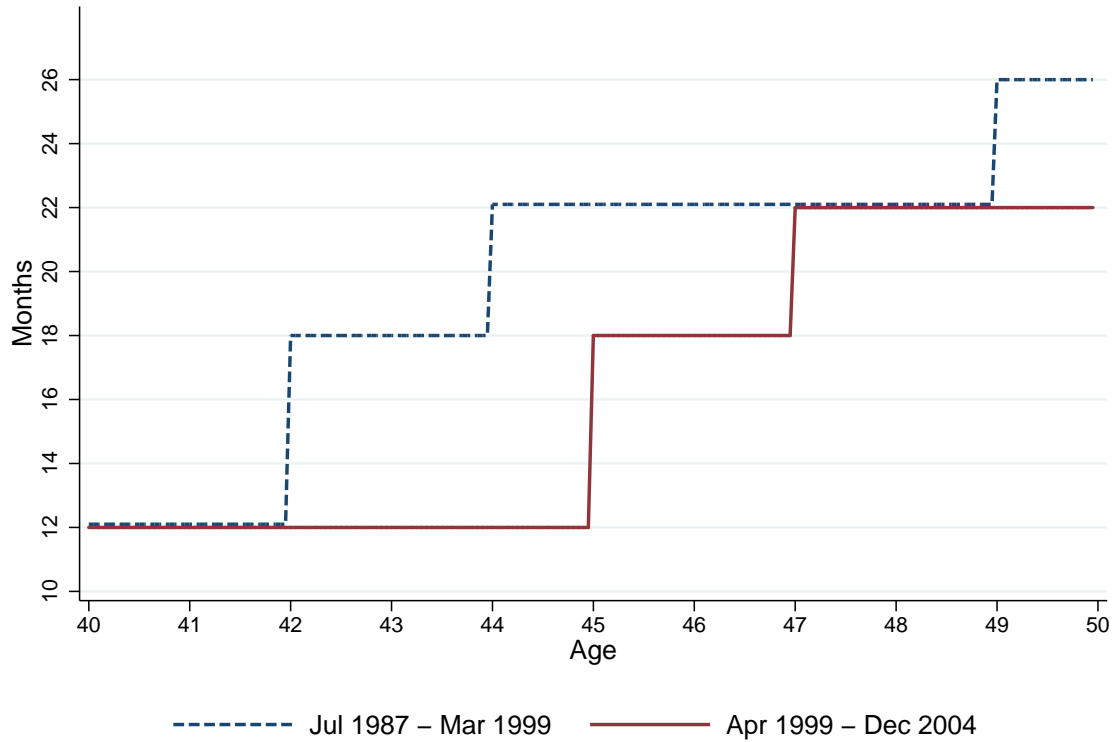
**TABLE 2**

Effects of Severance Pay and EB on Durations: Hazard Model Estimates

	(1)	(2)	(3)	(4)
	Restricted sample	Restricted sample	Full sample	With controls
Severance pay	-0.127 (0.019)		-0.125 (0.017)	-0.115 (0.018)
Extended benefits		-0.084 (0.018)	-0.093 (0.016)	-0.064 (0.017)
Sample size	512,767	512,767	650,922	565,835

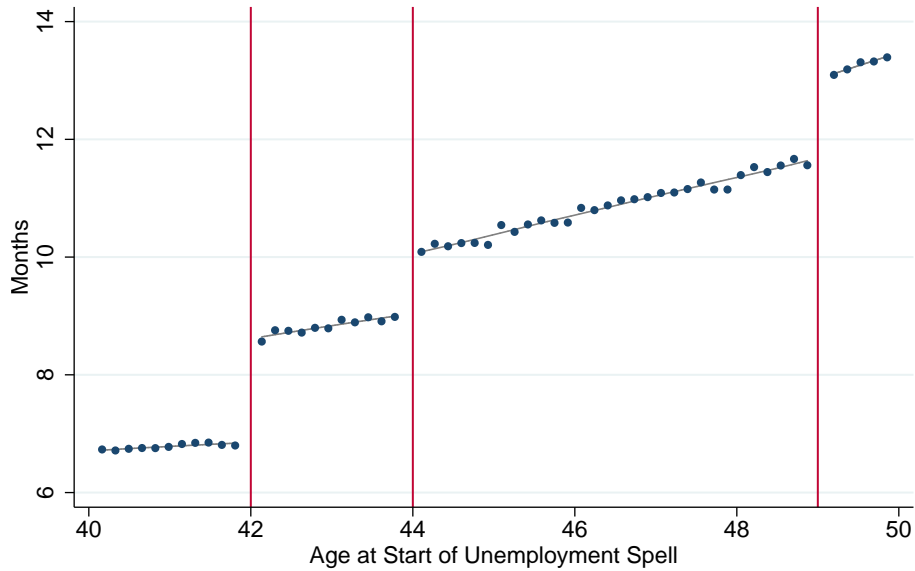
NOTE--All specifications report estimates of Cox hazard models for nonemployment durations (time to next job) censored at twenty weeks; hence, coefficient estimates can be interpreted as percent change in average job finding hazard over first twenty weeks of the spell. Specifications 1 and 2 are estimated on the restricted sample of individuals who worked at another firm for at least one month within the past five years. Specification 1 includes an indicator for severance pay eligibility and a cubic polynomial for job tenure interacted with severance indicator. Specification 2 includes an indicator for extended-benefit eligibility and a cubic polynomial for months worked in past 5 years interacted with EB indicator. Specifications 3 and 4 report estimates of model specified in equation (15), with cubic polynomials for both job tenure and months worked interacted with severance pay and EB indicators. Specifications 3 and 4 are estimated on the full sample, defined in notes to Table 1. Specification 4 includes the following additional controls: gender, marital status, Austrian nationality, "blue collar" occupation indicator, age and its square, log previous wage and its square, and dummies for month and year of job termination. Standard errors shown in parentheses.

Figure 1: Potential Unemployment Insurance Durations by Period for Workers with High Prior Labor Force Attachment



**Notes:** The figure shows how potential unemployment insurance (UI) durations vary with age and over time for unemployed individuals workers who had worked for at least 52 months in the last 7 years without intermittent UI spell.

Figure 3: The Effect of Potential Duration in Unemployment Insurance (UI) Benefits on Months of Actual UI Benefit and Months of Nonemployment by Age - Period 1987 to 1999



(a) Actual UI Duration



(b) Nonemployment Duration

**Notes:** The top figure shows average durations of receiving UI benefits by age at the start of unemployment insurance receipt. The bottom figure shows average non-employment durations for these workers, where non-employment duration is measured as the time until return to a job and is capped at 36 months. Each dot corresponds to an average over 120 days. The continuous lines represent polynomials fitted separately within the respective age range. The vertical lines mark age cutoffs for increases in potential UI durations at age 42 (12 to 18 months), 44 (18 to 22 months) and 49 (22 to 26 months). The sample are unemployed worker claiming UI between July 1987 and March 1999 who had worked for at least 52 months in the last 7 years without intermittent UI spell.

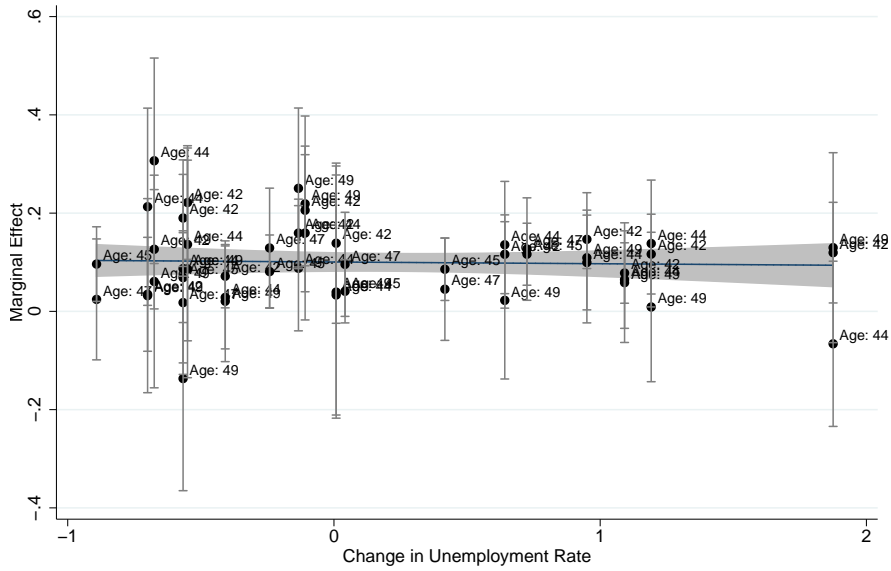
Table 2: Regression Discontinuity Estimates of Potential Unemployment Insurance (UI) Benefit Duration (P) on Months of Actual UI Benefit Receipt and Months of Nonemployment

	(1)	(2)	(3)	(4)
	Age bandwidth around age discontinuity			
	2 years	1 year	0.5 years	0.2 years
<b>Panel A: Dependent Variable: Duration of UI Benefit receipt (B)</b>				
D(age $\geq$ 42)	1.78 [0.036]**	1.82 [0.052]**	1.73 [0.072]**	1.65 [0.11]**
Effect of 1 add. Month of Benefits $\frac{dB}{dP}$	<b>0.30</b>	<b>0.30</b>	<b>0.29</b>	<b>0.28</b>
Observations	452749	225774	112436	45301
D(age $\geq$ 44)	1.04 [0.047]**	1.16 [0.065]**	1.13 [0.092]**	1.24 [0.15]**
Effect of 1 add. Month of Benefits $\frac{dB}{dP}$	<b>0.26</b>	<b>0.29</b>	<b>0.28</b>	<b>0.31</b>
Observations	450280	225134	112597	45258
D(age $\geq$ 49)	1.40 [0.074]**	1.44 [0.084]**	1.44 [0.12]**	1.72 [0.18]**
Effect of 1 add. Month of Benefits $\frac{dB}{dP}$	<b>0.35</b>	<b>0.36</b>	<b>0.36</b>	<b>0.43</b>
Observations	329680	217942	109238	43812
<b>Panel B: Dependent Variable: Nonemployment Duration (D)</b>				
D(age $\geq$ 42)	0.78 [0.086]**	0.92 [0.12]**	1.04 [0.17]**	0.79 [0.27]**
Effect of 1 add. Month of Benefits $\frac{dD}{dP}$	<b>0.13</b>	<b>0.15</b>	<b>0.17</b>	<b>0.13</b>
Observations	452749	225774	112436	45301
D(age $\geq$ 44)	0.41 [0.089]**	0.63 [0.13]**	0.62 [0.18]**	0.78 [0.30]**
Effect of 1 add. Month of Benefits $\frac{dD}{dP}$	<b>0.10</b>	<b>0.16</b>	<b>0.15</b>	<b>0.20</b>
Observations	450280	225134	112597	45258
D(age $\geq$ 49)	0.43 [0.11]**	0.52 [0.13]**	0.56 [0.19]**	0.79 [0.29]**
Effect of 1 add. Month of Benefits $\frac{dD}{dP}$	<b>0.11</b>	<b>0.13</b>	<b>0.14</b>	<b>0.20</b>
Observations	329680	217942	109238	43812

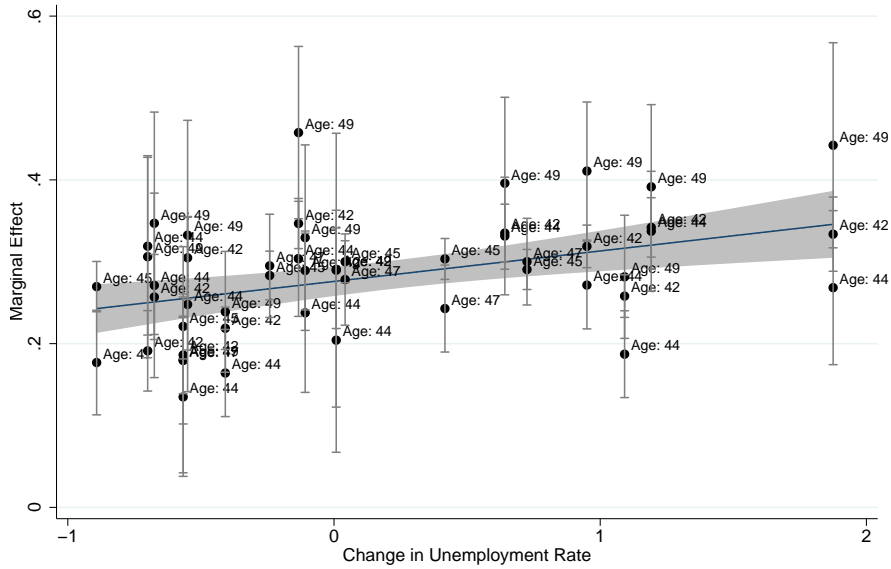
**Notes:** The coefficients estimate the magnitude of the change in benefit or Nonemployment duration at the age threshold. Each coefficient is estimated in a separate RD regression that controls linearly for age with different slopes on each side of cutoff. Standard errors (in parentheses) are clustered at the day level (\* P<.05, \*\* P<.01).

At the age 42 discontinuity potential UI benefit durations (P) increase from 12 to 18 months, at the age 44 discontinuity from 18 to 22 months and at the age 49 discontinuity from 22 to 26 months. The sample consists of individuals starting unemployment insurance spells between July 1987 and March 1999, who had worked for at least 52 months in the last 7 years without intermittent UI spell. For the age 49 cutoff and bandwidth 2 years column, the regression only includes individuals 47 and older and younger than 50, due to the early retirement discontinuity at age 50 (see text).

Figure 7: Variation in Regression Discontinuity Estimates of Marginal Effects of Potential Unemployment Insurance Duration with the Economic Environment



(a) Effect of Pot. UI Durations on Nonemployment Durations  $\frac{dD}{dP}$  vs. Change in Unemployment Rate



(b) Effect of Pot. UI Durations on Actual UI Durations  $\frac{dB}{dP}$  vs. Change in Unemployment Rate

**Notes:** Each dot in the bottom figure corresponds to a rescaled marginal effect of one month additional potential UI duration estimated at an age cutoff in one year between 1987 and 2004 at any of the available cutoffs (42, 44, 45, 47, and 49). The horizontal lines are the regression lines from a regression of the estimated marginal effects on the change in the unemployment rate from year  $t-1$  to  $t$ . The samples are described in Figures 2 and 4.