# Recovery of utilities and preferences from finite choice data

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Based on two papers:

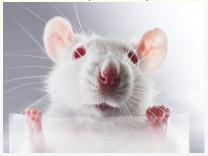
- ► Recovering preferences from finite data (published).
- Recovering utility (available soon!)

## Model

#### Alice (an experimenter)



#### Bob (a subject)



► Alice presents Bob with choice problems:

"Hey Bob would you like x or y?"



x vs. y

- Bob chooses one alternative.
- Rinse and repeat  $\rightarrow$  dataset of k choices.

- An experimenter and a subject.
- Subject makes choices according to some  $\succeq^*$ , or utility  $u^*$ , on set X.
- ► Experimenter conducts a finite choice experiment of "size" k: k questions, each one a binary choice problem.
- Preference  $\succeq_k$  or utility  $u_k$  as rationalizations or estimates.

How are  $\succeq_k$ ,  $\succeq^*$ ,  $u_k$  and  $u^*$  related?

Subject chooses among alternatives:  $X = \mathbf{R}_{+}^{n}$ .

• Choices come from  $\succeq^*$ , a continuous preference.

• 
$$\Sigma_i = \{x_i, y_i\}.$$

- A finite experiment: choose an element from  $\Sigma_i$ , i = 1, ..., k.
- Assumption:  $\Sigma_{\infty} = \cup_{k=1}^{\infty} \Sigma_k$  is dense.

• *y* 



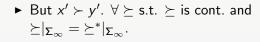


V

• y' • Y



- $U \succ^* V$
- ►  $\exists x' \in U$  and  $y' \in V$  s.t  $\forall k \exists$ rationalizing  $\succeq_k$ , with  $y' \succ_k x'$





- ▶ Infinite data ( $\succeq^*$  on X): observe  $\succeq^*$ ; so  $x' \succ^* y'$
- "Limiting" infinite data  $(\Sigma_{\infty} = \bigcup_{k=1}^{\infty} \Sigma_k)$ :  $x' \succ y' \forall \succeq \text{ s.t. } \succeq |_{\Sigma_{\infty}} = \succeq^* |_{\Sigma_{\infty}}$ .
- Finite data: (Σ<sub>1</sub>..., Σ<sub>k</sub>) can't rule out y' ≻<sub>k</sub> x', no matter how large k.



Let  $X = \mathbf{R}^n_+$ .

Fix a continuous preference  $\succeq^*$  on X.

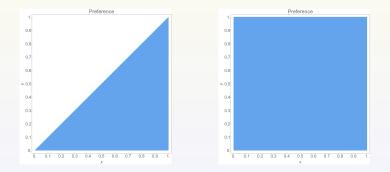
#### Proposition (informal)

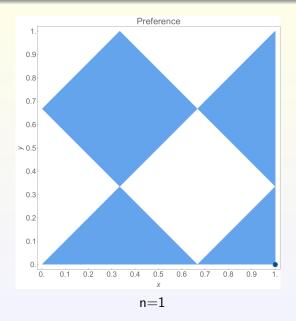
There exists rationalizing  $\succeq_k$  for each k s.t

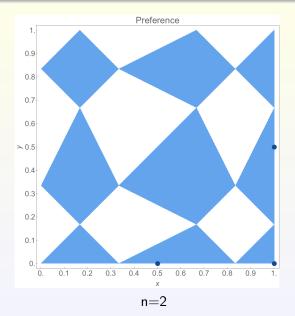
complete indifference  $= \lim_{k \to \infty} \succeq_k$ 

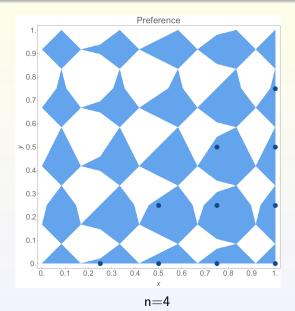
Set of alternatives X = [0, 1].

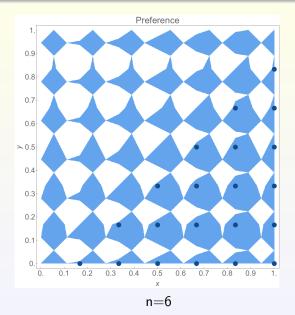
- Left: the subject prefers x to y iff  $x \ge y$ .
- ► Right: the subject is completely indifferent.

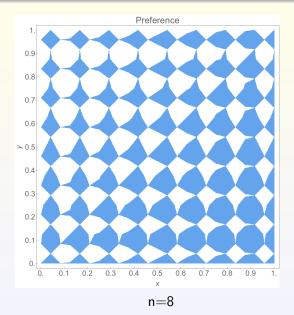


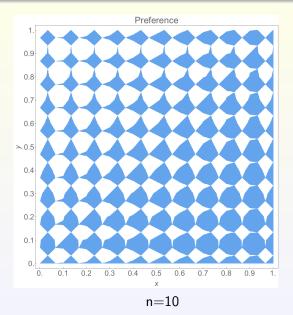


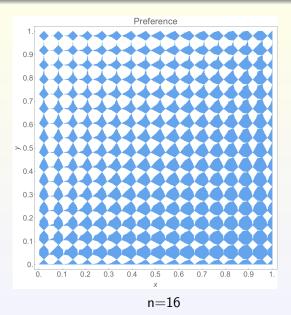












Preference 1. 0.9 0.8 0.7 0.6 > 0.50.4 0.3 0.2 0.1 0 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 0. 1 Х

n=32



Discipline matters.

Empiricism is dangerous.

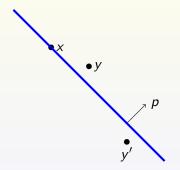
Inevitable role for theory (a Cartesian imperative).



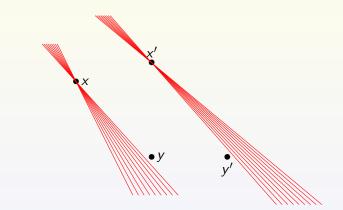
Choice under uncertainty:

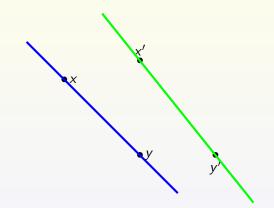
- State space  $S = \{s_1, s_2\}$ .
- Choice among monetary acts:  $x \in \mathbf{R}^{S}$ .
- ► Bob is risk-neutral subjective exp. utility maximizer.
- So  $x \succeq^* y$  iff  $p \cdot x \ge p \cdot y$ .
- Preferences described by a prior  $p \in \Delta(S)$ .

Bob's preferences:

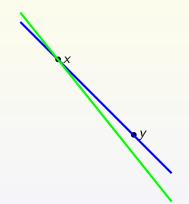




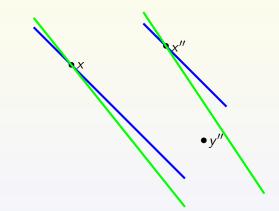




Bob's prior p must be steeper than the blue line, and flatter than the green.



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Narrows down unobserved comparison:  $x'' \succ^* y''$ .

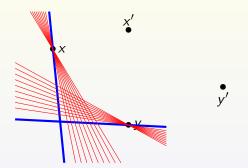
Suppose Alice instead uses the max-min model for Bob:

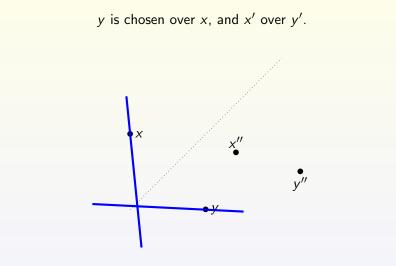
$$u(x) = \min\{p \cdot x : p \in \Pi\}$$

With two states,  $\Pi$  is described by four parameters. With more than two states, the model is non-parametric.

Then from  $y \succ x$  she learns something about the slope of the worst-case priors.

y is chosen over x, and x' over y'.





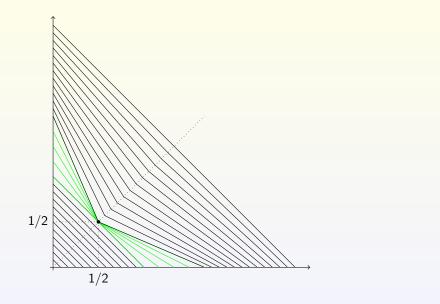
No inference for x'' and y''.

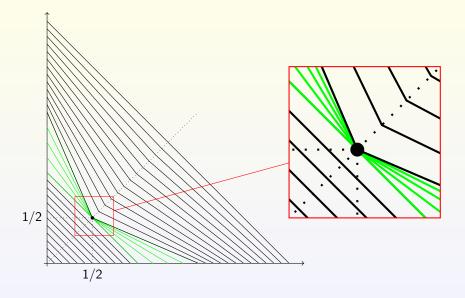


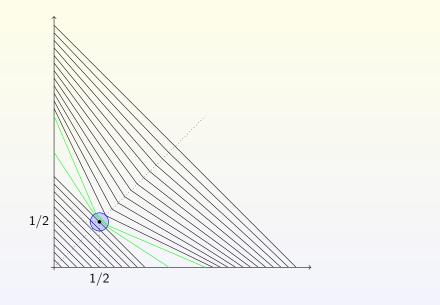
A more flexible theory may lead to overfitting.

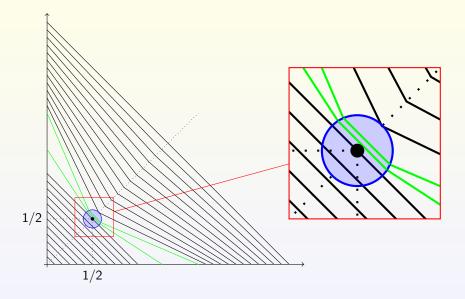
In fact max-min with  $|S| \ge 3$  is "hopeless."

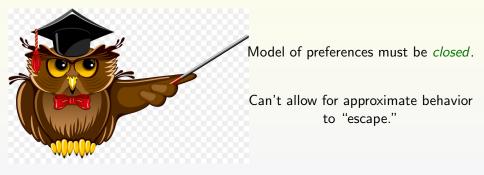
Any finite dataset will lead to poor out-of-sample predictions.











### Example 5

- Let X = [0,1],  $\succeq^* = \ge$  and  $u^*(x) = x$ .
- ▶ For each k, let  $\succeq_k = \ge$  and

$$u_k = \frac{x}{k}.$$

- Then  $0 = \lim_k u_k$ .
- But  $\succeq_k = \succeq^*$  for all k!

### Example 5

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(For  $\varepsilon > 0$ , can choose  $u_n$  with  $||u_n||_{\infty} = 1$  or  $||u_n||_1 = 1$  and  $0 = \lim_n u_n(x)$  for all  $x \in [0, 1 - \varepsilon]$ .)



Utility estimates are more delicate than preferences.

Must choose the right utility representation.



Typical result in decision theory:

"Utility representation iff axioms. Moreover, utility is unique."

Axioms  $\Rightarrow$  testable implications. (But may require infinite data.)

 ${\sf Uniqueness} \Rightarrow {\sf identification}.$  But more is needed to ensure utility recovery from finite data.

- ► Alternatives: A topological space X.
- Preference: A complete and continuous binary relation  $\succeq$  over X
- $\blacktriangleright \ \mathcal{P}$  a set of preferences.

A pair  $(X, \mathcal{P})$  is a preference environment.

- ► There are *d* prizes.
- X is the set of lotteries over the prizes,  $\Delta^{d-1} \subset \mathbf{R}^d$ .
- An EU preference ≥ is defined by v ∈ R<sup>d</sup> such that p ≥ p' iff v · p ≥ v · p'.
- $\mathcal{P}$  is set of all the EU preferences.

Alice wants to recover Bob's preference from his choices.

- Binary choice problem :  $\{x, y\} \subset X$ .
- ▶ Bob is asked to choose x or y. Behavior encoded in a choice function c({x, y}) ∈ {x, y}.
- If Bob's preference is  $\succeq$  then  $c(\{x, y\}) \succeq x$  and  $c(\{x, y\}) \succeq y$ .
- ► Partial observability: indifference is not observable.

Alice gets finite dataset.

- Experiment of size  $k : \Sigma^k = \{\Sigma_1, \dots, \Sigma_k\}$  with  $\Sigma_i = \{x_i, y_i\}$ .
- Set of growing experiments:  $\{\Sigma^k\} = \{\Sigma^1, \Sigma^2, \dots\}$  with  $\Sigma^k \subset \Sigma^{k+1}$ .

Afriat's theorem and revealed preference tests: Afriat (1967); Diewert (1973); Varian (1982); Matzkin (1991); Chavas and Cox (1993); Brown and Matzkin (1996); Forges and Minelli (2009); Carvajal, Deb, Fenske, and Quah (2013); Reny (2015); Nishimura, Ok, and Quah (2017)

Recoverability: Varian (1982); Cherchye, De Rock, and Vermeulen (2011); Chambers, Echenique and Lambert (2021).

Consistency: Mas-Colell (1978); Forges and Minelli (2009); Kübler and Polemarchakis (2017); Polemarchakis, Selden, and Song (2017)

Identification: Matzkin (2006); Gorno (2019)

<u>Econometric methods</u>: Matzkin (2003); Blundell, Browning, and Crawford (2008); Blundell, Kristensen, and Matzkin (2010); Halevy, Persitz, and Zrill (2018)

- $(X, \mathcal{P})$  preference env.
- ► *c* encodes choice
- $\Sigma^k$  seq. of experiments

- A preference ≥ weakly rationalizes the observed choices on Σ<sup>k</sup> if c({x, y}) ≥ x and c({x, y}) ≥ y for all {x, y} ∈ Σ<sup>k</sup>.
- A preference ≥ strongly rationalizes the observed choices on Σ<sup>k</sup> if c({x, y}) ≻ z for z ∈ {x, y}, z ≠ c({x, y}), for all {x, y} ∈ Σ<sup>k</sup>.

Choice of topology: closed convergence topology.

- Standard topology on preferences (Kannai, 1970; Mertens (1970); Hildenbrand, 1970).
- $\succeq_n \rightarrow \succeq$  when:

For all  $(x, y) \in \succeq$ , there exists a seq.  $(x_n, y_n) \in \succ_n$  that converges to (x, y).

If a subsequence  $(x_{n_k}, y_{n_k}) \in \succeq_{n_k}$  converges, the limit belongs to  $\succeq$ .

- ► If X is compact and metrizable, same as convergence under the Hausdorff metric.
- ➤ X Euclidean and B the strict parts of cont. weak orders. Then it's the smallest topology for which the set

$$\{(x, y, \succ) : x \in X, y \in X, \succ \in \mathcal{B} \text{ and } x \succ y\}$$

is open.

#### Lemma

Let X be a locally-compact Polish (separable and completely metrizable) space. Then the set of all continuous binary relations on X is a compact metrizable space.

Let  $\{u_k\}$  be a sequence of functions,

$$u_k \colon X \to \mathbf{R}.$$

The sequence *convergences compactly* to  $u: X \to \mathbf{R}$  if for every compact  $K \subseteq X$ ,

$$u_k|_K \rightarrow u|_K$$

uniformly.

Turn out to be the right topology for utility functions when preferences are endowed with the closed convergence topology.

Let X be

- ►  $X = \mathbf{R}^n$ .
- or X = Δ([a, b])<sup>Ω</sup> (set of "monetary" Anscombe-Aumann acts) with finite Ω.

Obs.

- ► Objective monotonicity.
- Connection between order and topology on X.
- Some of our results are more general.

A sequence of experiments  $\{\Sigma^k\}$ , with  $\Sigma^k = \{\Sigma_1, \dots, \Sigma_k\}$ , is exhaustive when:

- 1.  $\bigcup_{i=1}^{\infty} \Sigma_i$  is dense in X.
- 2. For all  $x, y \in \bigcup_{i=1}^{\infty} \Sigma_i$  with  $x \neq y$ , there exists i s.t  $\Sigma_i = \{x, y\}$ .

#### Theorem

#### Let

- $\succeq^*$  be monotone and cont.;
- $\succeq_k$  strongly rationalize the k-sized choice data generated by  $\succeq^*$ .

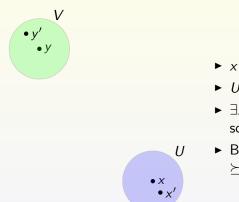
#### Then,

- $\succeq_k \rightarrow \succeq^*$  (in the topology of closed convergence).
- For any utility u<sup>\*</sup> for <u>≻</u>\* ∃ u<sub>k</sub> for <u>≻</u><sub>k</sub> s.t u<sub>k</sub> → u<sup>\*</sup> (in the topology of compact convergence).

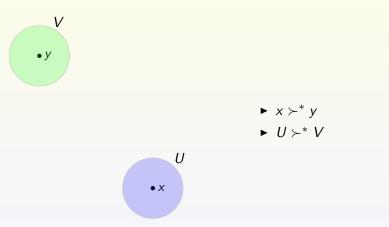
- Monotonicity.
- ► Convergence of *any arbitrary* preference rationalization.
- Utility can't be arbitrary. Only get convergence of selected utility estimates. Require an identification theorem for each specific theory.

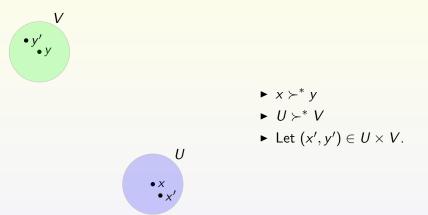
## Why does monotonicity help?

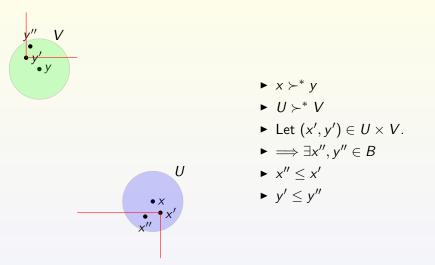
### Recall Example 1

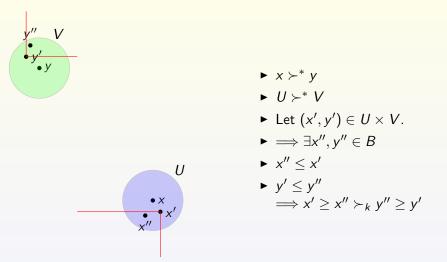


- ►  $x \succ^* y$
- ►  $U \succ^* V$
- ►  $\exists x' \in U$  and  $y' \in V$  s.t  $y' \succ_k x'$  for some rationalizing  $\succeq_k$
- But  $x' \succ y'$ .  $\forall \succeq \text{ s.t. } \succeq \text{ is cont. and}$  $\succeq |_B = \succeq^* |_B.$









Let  $X = \mathbf{R}^n$ .

Let  $\mathcal{P}^k(c)$  be the set of continuous and strictly monotone preferences that weakly rationalize the k data.

For a set of binary relations S, define diam $(S) = \sup_{(\succeq,\succeq')\in S^2} \delta_C(\succeq,\succeq')$  to be the diameter of S according to the metric  $\delta_C$  which generates the topology on preferences.

#### Theorem

One of the following holds:

- 1. There is k such that  $\mathcal{P}^k(c) = \emptyset$ .
- 2.  $\lim_{k\to\infty} \operatorname{diam}(\mathcal{P}^k(c)) \to 0.$

A preference  $\succeq$  is *locally strict* if

 $x \succeq y \Longrightarrow$  in every nbd. of (x, y), there exists (x', y') with  $x' \succ y'$ 

(Border and Segal, 1994).

Let  $X \subseteq \mathbf{R}^n$ . and  $\mathcal{P}$  be a closed set of locally strict preferences on X.

#### Theorem

Let  $\succeq_k \in \mathcal{P}$  weakly rationalize the *k*-sized choice data.

- Then there is a preference  $\succeq^* \in \mathcal{P}$  s.t  $\succeq_k \rightarrow \succeq^*$ .
- The limiting preference is unique: if, for every k, ∠'<sub>k</sub> ∈ P rationalizes the k-data, then the same limit ∠'<sub>k</sub> → ∠\* obtains.

Obs. that  $\succeq^*$  generating the choice is not a hypothesis. May view this result as a definition of preference.

Obs. doesn't require monotonicity.

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(This result is in CEL (2021))
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# Utility functions

Finite state space: S.

Monetary consequences:  $[a, b] \subseteq \mathbf{R}$ 

Anscombe-Aumann acts:  $f : S \rightarrow \Delta([a, b])$ 

Preferences on  $\Delta([a, b])^S$ .

Let U be the set of all continuous and monotone weakly increasing functions  $u : [a, b] \rightarrow \mathbf{R}$  with u(a) = 0 and u(b) = 1.

A pair (V, u) is a standard representation if  $V : \Delta([a, b])^S \to \mathbf{R}$  and  $u \in U$  are continuous functions such that  $v(p, \ldots, p) = \int_{[a,b]} u \, dp$ , for all constant acts  $(p, \ldots, p)$ .

(V, u) is aggregative if there is an aggregator  $H : [0, 1]^S \to \mathbb{R}$  with  $V(f) = H((\int u \, df(s))_{s \in S})$  for  $f \in \Delta([a, b])^S$ .

An aggregative representation with aggregator H is denoted by (V, u, H).

A preference  $\succeq$  on  $\Delta([a, b])^S$  is *standard* if it is weakly monotone, and there is a standard representation (V, u) in which V represents  $\succeq$ .

Variational preferences (Maccheroni et al 2006) are standard and aggregative. Let

$$V(f) = \inf\{\int v(f(s))d\pi(s) + c(\pi) : \pi \in \Delta(S)\}$$

where

- 1.  $v : \Delta([a, b]) \rightarrow \mathbf{R}$  is continuous and affine.
- 2.  $c : \Delta(S) \to [0, \infty]$  is lower semicontinuous, convex and grounded (meaning that  $\inf\{c(\pi) : \pi \in \Delta(S)\} = 0$ ).

Let  $H: [0,1]^S \to \mathbf{R}$  be  $H(x) = \inf\{\sum_{s \in S} x(s)\pi(s) + c(\pi) : \pi \in \Delta(S)\}$ 

#### Theorem

Let  $\succeq$  be a standard preference with standard representation (V, u), and  $\{\succeq^k\}$  a sequence of standard preferences, each with a standard representation ( $V^k, u^k$ ).

- 1. If  $\succeq^k \rightarrow \succeq$ , then  $(V^k, u^k) \rightarrow (V, u)$ .
- 2. If, in addition, these preferences are aggregative with representations  $(V^k, u^k, H^k)$  and (V, u, H), then  $H^k \to H$ .

Given  $(X, \mathcal{P})$ . We change:

- How subjects make choices: they do not exactly follow a preference, but randomly deviate from it.
- How experiments are generated.

- 1. In a choice problem, alternatives drawn iid according to sampling distribution  $\lambda$ .
- Subjects make "mistakes." Upon deciding on {x, y}, a subject with preference ≽ chooses x over y with probability q(≿; x, y) (error probability function).
- 3. Only assumption: if  $x \succ y$  then  $q(\succeq; x, y) > 1/2$ .
- 4. "Spatial" dependence of q on x and y is arbitrary.

Kemeny-minimizing estimator: find a preference in  $\mathcal{P}$  that minimizes the number of observations inconsistent with the preference.

- "Model free:" to compute estimator don't need to assume a specific q or λ.
- May be computationally challenging (depending on  $\mathcal{P}$ ).

### ASSUMPTION 1 : X is a locally compact, separable, and completely metrizable space.

Assumption 2 :  $\mathcal{P}$  is a closed set of locally strict preferences.

ASSUMPTION 3':  $\lambda$  has full support and for all  $\succeq \in \mathcal{P}$ ,  $\{(x, y) : x \sim y\}$  has  $\lambda$ -probability 0.

### Theorem

Under Assumptions (1), (2), (3'), if the subject's preference is  $\succeq^* \in \mathcal{P}$  and  $\succeq_n$  is the Kemeny-minimizing estimator for  $\Sigma_n$ , then,  $\succeq_n \to \succeq^*$  in probability.

- The VC dimension of  $\mathcal{P}$  is the largest cardinality of an experiment that can always be rationalized by  $\mathcal{P}$ .
- A measure of how flexible  $\mathcal{P}$ ; how prone it is to overfitting.

- Think of a game between Alicia and Roberto
- Alicia defends  $\mathcal{P}$ ; Roberto questions it.
- ► Given is k
- Alicia proposes a choice experiment of size k
- Roberto fills in choices adversarily.
- Alicia wins if she can rationalize the choices using  $\mathcal{P}$ .
- The VC dimension of  $\mathcal{P}$  is the largest k for which Alicia always wins.

•  $\rho$  a metric on preferences.

#### Theorem

Under the same conditions as in Part A,

$$N(\eta, \delta) \leq rac{2}{r(\eta)^2} \left(\sqrt{2/\delta} + C\sqrt{\operatorname{VC}(\mathcal{P})}
ight)^2$$

- $\rho$  a metric on preferences.
- N(η, δ) : smallest value of N such that for all n ≥ N, and all subject preferences ≿\* ∈ P,

 $\Pr(\rho(\succeq_n,\succeq^*) < \eta) \ge 1 - \delta.$ 

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•  $\mu(\succeq'; \succeq)$  : prob. choice of preference  $\succeq$  is consistent with  $\succeq'$ .

$$r(\eta) = \inf \left\{ \mu(\succeq; \succeq) - \mu(\succeq'; \succeq) : \succeq, \succeq' \in \mathcal{P}, \rho(\succeq, \succeq') \ge \eta \right\}.$$

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•  $VC(\mathcal{P})$  the VC dimension of the class  $\mathcal{P}$ .

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# Expected utility

- 1. X is the set of lotteries over d prizes.
- 2.  $\mathcal{P}$  is the set of nonconstant EU preferences: there are always lotteries p, p' such as p is strictly preferred to p'.

This preference environment satisfies Assumptions 1 and 2.

Suppose: there is C > 0 and k > 0 s.t

$$q(x,y; \succeq) \geq \frac{1}{2} + C(v \cdot x - v \cdot y)^k,$$

when  $x \succeq y$  and v represents  $\succeq$ .

Under these assumptions, we can bound  $r(\eta)$  and VC( $\mathcal{P}$ ), which implies

$$N(\eta, \delta) = O\left(rac{1}{\delta \eta^{4d-2}}
ight)$$

Other examples: Cobb-Douglas, CES, and CARA subjective EU preferences, and intertemporal choice with discounted, Lipschitz-bounded utilities.

## Monotone preferences

- *K* be a compact set in  $X \equiv \mathbf{R}_{++}^d$ , and fix  $\theta > 0$ .
- $\mathcal{P}$  has finite VC-dimension and is identified on K
- $\lambda$  is the uniform probability measure on  $K^{\theta/2}$ ,
- *q* satisfies: probability of choosing *y* instead of *x* when *x* ≻ *y* is a function of ||*x* − *y*||,

### Proposition

The Kemeny-minimizing estimator is consistent and, as  $\eta \rightarrow 0$  and  $\delta \rightarrow 0$ ,

$$N(\eta, \delta) = O\left(rac{1}{\eta^{2d+2}}\lnrac{1}{\delta}
ight).$$

# Applications: preferences from utilities

A set  $\mathcal{P}$  is defined fom utilities when there is a class  $\mathcal{U}$  of utility functions such that for all  $\succeq \in \mathcal{P}$ 

$$x \succeq y \qquad \Leftrightarrow \qquad U(x) \ge U(y)$$

for some  $U \in \mathcal{U}$ .

### Proposition 1

Under Assumption 1, if  $\mathcal{U}$  is compact and represents locally strict preferences, then Assumption 2 is met.

Implied by the continuity theorem of Border and Segal (1994).

Revisit the case of expected utility preferences:

- 1. X is the set of lotteries over d prizes.
- 2.  $\mathcal{P}$  is the set of nonconstant EU preferences: there are always lotteries p, p' such as p is strictly preferred to p'.

This preference environment satisfies Assumptions 1 and 2. When the probability of error of choosing y instead of x when  $x \succ y$  is a function of ||x - y||, we can bound  $r(\eta)$  and  $VC(\mathcal{P})$ , which implies

$$N(\eta, \delta) = O\left(rac{1}{\delta \eta^{4d-2}}
ight).$$

Afriat's theorem and revealed preference tests: Afriat (1967); Diewert (1973); Varian (1982); Matzkin (1991); Chavas and Cox (1993); Brown and Matzkin (1996); Forges and Minelli (2009); Carvajal, Deb, Fenske, and Quah (2013); Reny (2015); Nishimura, Ok, and Quah (2017)

Recoverability: Varian (1982); Cherchye, De Rock, and Vermeulen (2011)

Approximation: Mas-Colell (1978); Forges and Minelli (2009); Kübler and Polemarchakis (2017); Polemarchakis, Selden, and Song (2017)

Identification: Matzkin (2006); Gorno (2019)

<u>Econometric methods</u>: Matzkin (2003); Blundell, Browning, and Crawford (2008); Blundell, Kristensen, and Matzkin (2010); Halevy, Persitz, and Zrill (2018)

# Applications: monotone preferences

- ► Call a dominance relation any binary relation on X that is not reflexive.
- Say that  $\succeq$  is strictly monotone wrt  $\triangleright$  if  $x \triangleright y$  implies  $x \succ y$ .
- Say that  $\succeq$  is Grodal-transitive if  $x \succeq y \succ z \succeq w$  implies  $x \succeq w$ .

### Proposition 2

Take a set of alternatives X that meets Assumption 1, and suppose:

- 1.  $\triangleright$  is a dominance relation that is open,
- 2. for each x, there are y, z arbitrarily close to x such that  $y \triangleright x$  and  $x \triangleright z$ .

Then the class of preferences that are Grodal-transitive and strictly monotone wrt  $\triangleright$  meets Assumption 2.

Example: back to preferences over commodity bundles.

- ► There are *d* commodities.
- $X \equiv \mathbb{R}^{d}_{++}$ , where for  $(x_1, \ldots, x_d) \in X$ ,  $x_i$  is quantity of good *i* consumed.
- $x \gg y$  iff  $x_i > y_i$  for all  $i = 1, \ldots, d$ .

The set of all preferences that are Grodal-transitive and strictly monotone wrt  $\gg$  meets Assumption 2.

- Binary choice
- Finite data
- ► "Consistency" Large sample theory
- ► Unified framework: RP and econometrics.

Applicable to:

Large-scale (online) experiments/surveys.

Voting (roll-call data).