Capital Taxation

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MOTIVATION

Capital income is income generated from wealth

1) Capital income is about 25% of national income (labor income is 75%) but growing and distribution of capital income is much more unequal than labor income

Capital income inequality is due to differences in savings behavior but also inheritances received

 \Rightarrow Equity suggests it should be taxed more than labor

2) Capital Accumulation correlated strongly with growth [although causality link is not obvious] and capital accumulation might be sensitive to the net-of-tax return.

 \Rightarrow Efficiency cost of capital taxation might be high.



MACRO FRAMEWORK

Constant return to scale aggregate production:

$$Y = F(K, L) = rK + wL =$$
output = income

K = capital stock (wealth), L = labor input

r = rate of return on capital, w is wage rate

rK = capital income, wL = labor income

 $\alpha = rK/Y = \text{capital income share (constant } \alpha \text{ when } F(K,L) = K^{\alpha}L^{1-\alpha} \text{ Cobb-Douglas), } \alpha \simeq 30\%$

 $\beta = K/Y$ = wealth to annual income ratio, $\beta \simeq 4 - 6$

$$r = (rK/Y) \cdot (Y/K) = \alpha/\beta, r = 5 - 6\%$$

FACTS ABOUT WEALTH

Wealth is value of privately owned and marketable assets

Wealth arises from expected future income and value of assets

Private wealth includes real estate (land+buildings), corporate and business equity, fixed claimed assets (bonds+deposits), net of debts (mortgage, student loans, consumer credit)

Aggregate US **Private** Wealth $\simeq 6 \times \text{Annual National Income}$ (big increase in recent years)

Total wealth reflects both **capital stock accumulated through** savings and pure price effects

Example 1: house can increase in value because it is improved (capital) or because local prices go up (pure price effect)

Example 2: greater monopoly power makes a business more valuable to owners (but at the expense of consumers) with no change in operating capital

Recent increase in US private wealth mostly due to price effects





Figure 8 The rise of private versus the decline of public wealth in rich countries, 1970-2020

Interpretation: Public wealth is the sum of all financial and non-financial assets, net of debts, held by governments. Public wealth dropped from 60% of national income in 1970 to -106% in 2020 in the UK. **Sources and series:** wir2022.wid.world/methodology, Bauluz et al. (2021) and updates.



The changing nature of national wealth, UK 1700-2010

Source: Piketty, Handbook chapter, 2014



Piketty (2014) book: Capital in the 21st Century

Analyzes income, wealth, inheritance data over the long-run:

1) Growth rate n+g = population growth + growth per capita. Population growth will converge to zero, growth per capita for frontier economies is modest (1%) \Rightarrow long-run $g \simeq 1\%, n \simeq 0\%$

2) Long-run steady-state Wealth to income ratio (β) = savings rate (s) / annual growth (n + g): $\beta = s/(n + g)$

Proof:
$$K_{t+1} = (1+n+g) \cdot K_t = K_t + s \cdot Y_t \Rightarrow K_t / Y_t = s/(n+g)$$

With s = 8% and n + g = 2%, $\beta = 400\%$ but with s = 8%and n + g = 1%, $\beta = 800\% \Rightarrow$ Wealth will become important

Debate on whether price effects vs. savings effects driving up wealth values (Rognlie 2015)

Piketty (2014) book: Capital in the 21st Century

3) After-tax rate of return on wealth $\bar{r} = r(1 - \tau_K) = 4 - 5\%$ significantly larger than n + g [except for period of 1930–1970]

With $\bar{r} > n + g$, role of inheritance in wealth and wealth concentration become large [past swallows the future]

Explanation: Rentier who saves all his return on wealth accumulates wealth at rate \bar{r} bigger than n + g and hence his wealth grows relative to the size of the economy. The bigger $\bar{r} - (n + g)$, the easier it is for wealth to "snowball"

 \Rightarrow Capital taxation reduces r to $\bar{r} = r \cdot (1 - \tau_K) \Rightarrow$ This can reduce wealth concentration



INDIVIDUAL WEALTH AND CAPITAL INCOME

Wealth = W, Income Return = r, Capital Income = rW, Price appreciation q, Pure capital gain qW. Total return = r + q

$$W_t = W_{t-1} + (r_t + q_t) \cdot W_{t-1} + E_t + I_t - C_t$$

where W_t is wealth at age t, C_t is consumption, E_t labor income earnings (net of taxes), $r_t + q_t$ is the average (net) total rate of return on investments and I_t net inheritances (gifts received and bequests minus gifts given).

Replacing W_{t-1} and so on, we obtain the following expression (assuming initial wealth W_0 is zero):

$$W_t = \sum_{k=1}^t (E_k - C_k + I_k) \cdot \prod_{j=k+1}^t (1 + r_j + q_j)$$

INDIVIDUAL WEALTH AND CAPITAL INCOME

$$W_t = \sum_{k=1}^t (E_k - C_k) \cdot \prod_{j=k+1}^t (1 + r_j + q_j) + \sum_{k=1}^t I_k \cdot \prod_{j=k+1}^t (1 + r_j + q_j)$$

1st term is **life-cycle** wealth, 2nd term is **inherited** wealth Differences in Wealth and Capital income due to:

1) Age

- 2) Past earnings and saving behavior $E_t C_t$ [life cycle wealth]
- 3) Net Inheritances received I_t [transfer wealth]
- 4) Rates of return on wealth: income r_t and price effects q_t
- [details in Davies-Shorrocks '00, Handbook chapter]

Wealth Inequality (Saez and Zucman '16)

Wealth inequality is very large (always much higher than income inequality). Worldwide income and wealth inequality statistics constructed in World Inequality Report '22

In the US in 2021: Top 1% wealthiest households has 40% of total wealth, Next 9% get about 35%, next 40% get 25%, bottom 50% get about 0%

Wealth inequality **decreases** from 1929 to 1980: wealth democratization due to rise in homeownership and pensions

Wealth inequality increases sharply since 1980 fueled by increases in **income** inequality and **savings** inequality [bottom 90% saves zero in net since 1990]

US public underestimates extent of wealth inequality and thinks the ideal wealth distribution should be a lot more equal [Norton-Ariely '11]

Figure 1.1 Global income and wealth inequality, 2021



Interpretation: The global 50% captures 8% of total income measured at Purchasing Power Parity (PPP). The global bottom 50% owns 2% of wealth (at Purchasing Power Parity). The global top 10% owns 76% of total Household wealth and captures 52% of total income in 2021. Note that top wealth holders are not necessarily top income holders. Income is measured after the operation of pension and unemployment systems and before taxes and transfers. **Sources and series:** wir2022.wid.world/methodology





WEALTH MEASUREMENT

In the US, wealth distribution much less well measured than income distribution because no systematic administrative source (no wealth tax). 4 methods to estimate wealth distribution:

1) Surveys: US Survey of Consumer Finances (SCF)

Uses tax returns data frame to oversample top 1%

Problems: small sample size (3500), measurement error, only every 3 years, starts in 1989, most recent is 2019

Distributional Financial Accounts (web) combine SCF and macro financial accounts to distribute US wealth at quarterly level since 1989 up to present (see Saez and Zucman JEP'20)

Top 10% wealth share grew from 67% in 1989 to 77% in 2019

Top 1% wealth share grew from 28% in 1989 to 38% in 2019

2) Estate multiplier method: use annual estate tax statistics and re-weights individual estates by inverse of death probability [based on age×gender×social class]

Kopczuk-Saez NTJ'04 create series 1916-2000 and find fairly small increases in wealth concentration in recent decades

Problems: longevity of rich has increased faster than average, significant estate tax avoidance, estates cover only the super rich [see Saez and Zucman 2019b]

3) Capitalization method: use capital income from individuals tax statistics and estimates rates of returns by asset class to infer wealth: shows big increase in wealth concentration [Saez-Zucman '16]. Real-time in Blanchet-Saez-Zucman '22

4) Rich lists: Forbes and Bloomberg magazines compile lists of US billionaires using public records on publicly traded stock ownership, estimates of private businesses, and diversified portfolios. Used to improve estimates from 1) and 3).

Top 10% wealth share 90% Source: Saez and Zucman JEP'20 85% **Distributional Financial** 80% Accounts 75% Saez and Zucman (2016) 70% 2020 update 65% 60% 910 1920 1930 1940 1970 2020 1950 1960 1980 1990 2000 2010

Top 1% wealth share











└─ Wealth growth per adult From Jan 2020 to Today

Group	Growth (%)	Gain (\$)
□ • Top 0.01%	8.8%	\$36M
🗹 Top 0.1%	10.5%	\$8.3M
🗹 🖲 Top 1%	11.1%	\$1.7M
🗹 • Top 10%	12.1%	\$380k
Middle 40%	13.7%	\$44k
Bottom 50%	93.3%	\$3.7k
 Total 	12.9%	\$57k
Mutually Exclusive Groups (Click to expand)		+



Figure 3.5. Wealth inequality in the U.S., 1810-2010

The top 10% wealth holders own about 80% of total wealth in 1929, and 75% today.



Figure 3.1. Wealth inequality in France, 1810-2010

The top decile (the top 10% highest wealth holders) owns 80-90% of total wealth in 1810-1910, and 60-65% today.



Figure 3.3. Wealth inequality in the United Kingom, 1810-2010



Figure 3.4. Wealth inequality in Sweden, 1810-2010

The top 10% holds 80-90% of total wealth in 1810-1910, and 55-60% today.

LIFE CYCLE VS. INHERITED WEALTH

Old view: Tobin and Modigliani: life cycle wealth accounts for the bulk of the wealth held in the US. Kotlikoff-Summers JPE'81 challenged the old view (debate Kotlikoff vs. Modigliani in JEP'88)

Why is this question important?

1) Economic Modeling: what accounts for wealth accumulation and inequality? Is widely used life-cycle model with no bequests a good approximation?

2) Policy Implications: taxation of capital income and estates. Role of pay-as-you-go vs. funded retirement programs

Key problem is that the definition of life-cycle vs. inherited wealth is not conceptually clean (Modigliani does not capitalize inherited wealth while Kotlikoff-Summers do)

LIFE CYCLE VS. INHERITED WEALTH

Piketty-Postel-Vinay-Rosenthal EEH'14 (PPVR) propose better definition to resolve Modigliani vs. Kotlikoff-Summers controversy (see Piketty-Zucman Handbook chapter '14)

Individual wealth accumulation (using R = r + q total return):

$$W_t = \sum_{k=1}^t (E_k - C_k) \cdot (1+R)^{t-k} + \sum_{k=1}^t I_k \cdot (1+R)^{t-k}$$

If $W_t > \sum_{k=1}^t I_k \cdot (1+R)^{t-k}$ then individual also saves out of labor income E_k and inherited wealth is $\sum_{k=1}^t I_k \cdot (1+R)^{t-k}$

If $W_t \leq \sum_{k=1}^t I_k \cdot (1+R)^{t-k}$ then individual has consumed part of inheritances (in addition to labor income) and inherited wealth is W_t

PPVR requires micro-data for implementation. If we assume uniform saving rate s, there is a simplified formula for share of inherited wealth $b_y/[b_y+(1-\alpha)\cdot s]$ with b_y bequest flow/national income and α capital share

LIFE CYCLE VS. INHERITED WEALTH

How do the shares of inheritance vs. life-cycle evolve over time? First measure is inheritance flow to national income

Inheritance share likely huge in the distant past: class society with landowners vs. workers [Delong '03]

Inheritance share \downarrow in 20th century but has \uparrow recently in France (Piketty QJE'11, Piketty-Zucman '14 handbook chapter)

Post-war period was a time of fast population and economic growth \Rightarrow If n + g (growth) large relative to r (rate of return on wealth) \Rightarrow Inheritances play minor role in life-time wealth

In general r > n + g in which case inheritances play a large role in aggregate wealth and wealth concentration is going back (Western countries moving in that direction, Piketty '14)

LONG-RUN EVOLUTION OF INHERITANCE

Source: Piketty QJE'11 Annual inheritance flow as a fraction of national income, France 1820-2008



Annual Inheritance Flow as a Fraction of National Income, France, 1820–2008

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ECONOMICA

[APRIL



FIGURE 1. Share of inherited wealth, Europe and the USA 1900–2010. *Notes*: Simplified definitions using inheritance vs. saving flows; approximate lower-bound estimates. The inheritance share in aggregate wealth accumulation was over 70% in Europe in 1900–10. It fell abruptly following 1914–45 shocks, down to 40% in the 1970–80 period. It was back to about 50–60% (and rising) in 2000–10. The US pattern also appears to be U-shaped but less marked, and with significant uncertainty regarding recent trends, due to data limitations. Source: Alveredo-Garbinti-Piketty '17

CAPITAL TAXATION IN THE US

Four main capital taxes in US (and most OECD countries):

1) **Corporate Income Tax** (fed+state): 21% Federal tax rate on profits of corporations [complex rules with many industry specific provisions]: effective tax rate much lower and incidence depends on mobility of capital bc tax is source based

2) **Individual Income Tax** (fed+state): taxes many forms of capital income. Tax is based on owners' residence (generally on worldwide capital income of the person)

Realized capital gains and dividends receive preferential treatment (to alleviate double corporation+individual tax)

Imputed rent of homeowners, returns on pension funds, state+local government bonds interest are exempt

FACTS OF US CAPITAL INCOME TAXATION

3) Estate and gift taxes:

Fed taxes estates above \$13M exemption (only .1% of deceased liable), tax rate is 40% above exemption (2013+)

Charitable and spousal giving are exempt

Substantial tax avoidance activity through tax accountants

Step-up of realized capital gains at death (lock-in effect)

4) **Property taxes** (local) on real estate (old tax):

Tax varies across jurisdictions. About 0.5% of market value on average, like a 10% tax on imputed rent if return is 5%

5) **Progressive Wealth tax**: debated in the US, exists in some countries



Average tax rates: labor vs. capital in the United States

Source: Saez and Zucman (2019)
TAXES IN OLG LIFE-CYCLE MODEL

Life-time utility: $U = u(c_1, l_1) + \delta \cdot u(c_2, l_2)$

No tax situation: earn w_1l_1 in period 1, w_2l_2 in period 2

Savings $s = w_1 l_1 - c_1$, $c_2 = w_2 l_2 + (1 + r)s$

Capital income $r \cdot s$

Intertemporal budget with no taxes:

$$c_1 + c_2/(1+r) = w_1 l_1 + w_2 l_2/(1+r)$$

Period 2 consumption or earnings are discounted with price 1/(1+r) relative to period 1

This model has uniform rate of return and does not capture excess returns

TAXES IN OLG MODEL

Budget with consumption tax t_c :

$$(1+t_c)[c_1+c_2/(1+r)] = w_1l_1 + w_2l_2/(1+r)$$

Budget with labor income tax τ_L :

$$c_1 + c_2/(1+r) = (1 - \tau_L)[w_1l_1 + w_2l_2/(1+r)]$$

Consumption and labor income tax are equivalent if

$$1 + t_c = 1/(1 - \tau_L)$$

Both taxes distort only labor-leisure choice

But timing of taxes paid differ: you pay when you earn with labor tax, you pay when you consume with consumption tax

TAXES IN OLG MODEL

Budget with capital income tax τ_K :

$$c_1 + c_2/(1 + r(1 - \tau_K)) = w_1 l_1 + w_2 l_1/(1 + r(1 - \tau_K))$$

 τ_K distorts the price of period 2 and hence the inter-temporal consumption choice (not labor-leisure choice within period)

Budget with comprehensive income tax τ :

$$c_1 + c_2/(1 + r(1 - \tau)) = (1 - \tau)[w_1l_1 + w_2l_2/(1 + r(1 - \tau))]$$

 τ distorts both labor-leisure and inter-temporal consumption choices

 τ imposes "double" tax: (1) on earnings, (2) on returns to savings

EFFECT OF r ON SAVINGS (skip)

Assume that labor supply is fixed. Draw graph. Suppose $r \uparrow$:

1) Substitution effect: price of $c_2 \downarrow \Rightarrow c_2 \uparrow$, $c_1 \downarrow \Rightarrow$ savings $s = w_1 l_1 - c_1 \uparrow$.

2) Wealth effect: Price of $c_2 \downarrow \Rightarrow$ both c_1 and $c_2 \uparrow \Rightarrow$ save less

3) Human wealth effect: present discounted value of labor income $\downarrow \Rightarrow$ both c_1 and $c_2 \downarrow \Rightarrow$ save more

Note: If $w_2 l_2 < c_2$ (ie s > 0), 2)+3) \Rightarrow save less

Total net effect is theoretically ambiguous $\Rightarrow \tau_K$ has ambiguous ous effects on s

SHIFT FROM LABOR TO CONSUMPTION TAX (skip)

Labor and consumption are equivalent for the individual if $1 + t_c = 1/(1 - \tau_L)$ but savings pattern is different

Assume $w_2 = 0$ and $l_1 = 1$

 $(1 + t_c)[c_1 + c_2/(1 + r)] = w_1$ with consumption tax

 $c_1 + c_2/(1+r) = (1-t_L)w_1$ with labor tax

1) Consumption tax t_c : $c_1^c = (w_1 - s_c)/(1 + t_c)$, $c_2^c = (1 + r)s_c/(1 + t_c)$

2) Labor income tax τ_L : $c_1^L = w_1(1 - \tau_L) - s_L$, $c_2^L = (1 + r)s_L$

Same consumption in both cases so $s_L = s_c/(1 + t_c) \Rightarrow$ Save more with a consumption tax

TRANSITION FROM LABOR TO C TAX (skip)

In OLG model and closed economy, capital stock is due to life-cycle savings \boldsymbol{s}

Start with labor tax τ_L and switch to a consumption tax t_c

The old [at time of transition] would have paid nothing in labor tax regime but now have to pay tax on c_2

For the young [and future generations], the two regimes look equivalent so they now save more and increase the capital stock

However, this increase in capital stock comes at the price of hurting the old who are taxed twice

TRANSITION FROM LABOR TO C TAX (skip)

Suppose the government keeps the old as well off as in previous system by exempting them from consumption tax

This creates a deficit in government budget equal to

$$d = \tau_L w_1 - t_c c_1 = t_c w_1 / (1 + t_c) - t_c c_1 = t_c s_L$$

Extra saving by the young is $s_c - s_L = t_c s_L$ exactly equal to government deficit.

Full neutrality result: Extra savings of young is equal to old capital stock + new government deficit \Rightarrow no change in the aggregate capital stock

Full neutrality depends crucially on same r for govt debt and aggregate r [in practice: equity premium puzzle]

[Same result for Social Security privatization]

OPTIMAL CAPITAL INCOME TAXATION

Complex problem with many sub-literatures: Banks and Diamond Mirrlees Review '09, Stantcheva '20, Piketty-Saez-Zucman '23 provide surveys.

1) Life-cycle models [linear and non-linear earnings tax]

2) Models with bequests [many models including the infinite horizon model]

3) Models with future earnings uncertainty: New Dynamic Public Finance [Kocherlakota '09 book]

Bigger gap between theory and policy practice than in the case of static labor income taxation

Life-Cycle model: Atkinson-Stiglitz JpubE '76

Heterogeneous individuals and government uses nonlinear tax on earnings. Should the govt also use tax on savings?

$$V^h = \max U^h(v(c_1, c_2), l) \text{ st } c_1 + c_2/(1 + r(1 - \tau_K)) = wl - T_L(wl)$$

If utility is weakly separable and $v(c_1, c_2)$ is the same for all individuals, then the government should use only labor income tax and should not use tax on savings

Recent proof by Laroque EJ '05 or Kaplow JpubE '06.

Tax on savings justified if:

(1) High skill people have higher taste for saving (e.g, high skill people have lower discount rate) [Saez, JpubE '02]

(2) c_2 is complementary with leisure

Life-cycle model: linear labor income tax

Suppose the government can only use linear earnings tax: $wl \cdot (1 - \tau_L) + E$ instead of nonlinear tax wl - T(wl)

If sub-utility $v(c_1, c_2)$ is also homothetic of degree one [i.e., $v(\lambda c_1, \lambda c_2) = \lambda v(c_1, c_2)$ for all λ] then $\tau_K = 0$ is again optimal [linear tax counter-part of Atkinson-Stiglitz, see Deaton, 1979]

In the general case $V^h(c_1, c_2, l)$, optimal τ_K is not always zero

Old literature considered the Ramsey one-person model of linear taxation and expressed optimal τ_K as a function of compensated price and cross-price elastiticities [Corlett-Hague REstud'54, King, 1980, and Atkinson-Sandmo EJ'80]

LIMITS OF LIFE-CYCLE MODEL

Atkinson-Stiglitz shows that life-time savings should not be taxed, tax only labor income

From justice view: seems fair to not discriminate against savers if labor earnings is the only source of inequality and is taxed non-linearly

In reality, capital income inequality also due

(1) difference in rates of returns

(2) shifting of labor income into capital income

(3) inheritances

(1) is not relevant if individuals handle risky assets rationally (as in CAPM model), probably not a very good assumption \Rightarrow Tax on lucky returns might be desirable

Difference in Rates of Returns Across Individuals

Total rate of return on wealth varies significantly over time and across individuals

Example: stock market can gain 30% in some years or lose 20% in others

Specific stocks can increase much faster for successful startups (Google) or collapse entirely for bankrupt firms (Enron)

In general, richer individuals are able to invest in higher return assets due to ability to take risks and scale effects in financial advice [e.g., large University endowments get a larger return than smaller ones, Piketty 2014, Chapter 12]

 \Rightarrow Taxing capital income is a way to mitigate such inequality

SHIFTING OF LABOR / CAPITAL INCOME

In practice, difficult to distinguish between capital and labor income [e.g., small business profits, professional traders]

Differential tax treatment can induce shifting:

(1) US C-corporations vs S-corporations: shift from corporate income (and subsequent realized capital gains) toward individual business income [Gordon and Slemrod '00]

(2) Carried interest in the US: hedge fund and private equity fund managers receive fraction of profits of assets they manage for clients. Those profits are really labor income but are taxed as realized capital gains

(3) Finnish Dual income tax system: taxes separately capital income at preferred rates since 1993: Pirttila and Selin SJE'11 show that it induced shifting from labor to capital income especially among self-employed

Theory: Shifting of Labor / Capital Income

Extreme case where government cannot distinguish at all between labor and capital income \Rightarrow Govt observes only wl + rK \Rightarrow Only option is to have identical MTRs at individual level \Rightarrow General income tax Tax = T(wl + rK)

With a finite shifting elasticity, differential MTRs for labor and capital income taxation induce an additional shifting distortion

The higher the shifting elasticity, the closer the tax rates on labor and capital income should be [Christiansen and Tuomala ITAX'08, see also Piketty-Saez Handbook chapter '13]

In practice, this seems to be a very important consideration when designing income tax systems [especially for top incomes] \Rightarrow Strong reason for having $\tau_L = \tau_K$ at the top

Taxation of Inheritances: Welfare Effects

Def: donor is the person giving, donee is the person receiving

Inheritances and inter-vivos transfers raise difficult issues:

(1) Inequality in inheritances contributes to economic inequality: seems fair to redistribute from those who received inheritances to those who did not

(2) However, it seems unfair to double tax the donors who worked hard to pass on wealth to children

 \Rightarrow Double welfare effect: inheritance tax hurts donor (if donor altruistic) and donee (which receives less) [Kaplow, '01]

Estate Taxation in the United States

Estate federal tax imposes a tax on estates above \$13M exemption (only about .1% of deceased liable), tax rate is 40% above exemption (2013+)

Charitable and spousal giving are fully exempt from the tax

E.g.: if Bill Gates / Warren Buffet give all their wealth to charity, they won't pay estate tax

Support for estate tax is pretty weak ("death tax") but public does not know that estate tax affects only richest

Support for estate tax increase shots up from 17% to 53% when survey respondents are informed that only richest pay it (Kuziemko-Norton-Saez-Stantcheva '13 do an online Mturk survey experiment)

Treatment example: Information about the Estate Tax

Besides the income tax, the government can also level the playing field with the federal estate tax.

The Federal Estate Tax (also known as the Death Tax) applies when a deceased person leaves more than \$5 million in wealth to his or her heirs. Wealth left to a spouse or charitable organizations is exempt from estate tax.



Only 1 person out of 1000 is wealthy enough to face the estate tax.

Average Americans do not have anything close to \$5 million in wealth, so the estate tax does not affect them and they can pass on their property to their children tax-free.

Eliminating the estate tax would allow the very richest families to pass down all of their wealth to their children tax-free. Hence, children of rich people would also start off very rich themselves.

Increasing the estate tax is a way to level the playing field between the children of wealthy parents and children of middle-class parents.

Taxation of Inheritances: Behavioral Responses

Potential behavioral response effects of inheritance tax:

(1) reduces wealth accumulation of altruistic donors (and hence tax base) [modest effects: Kopczuk-Slemrod 2001 survey, best recent evidence is Goupille-Infante '18 using french reform on tax treatment of savings]

(2) induces donees to work more through income effects (Carnegie effect, decent evidence from Holtz-Eakin, Joulfaian, Rosen QJE'93)

Critical to understand why there are inheritances to decide on optimal inheritance tax policy. 4 main models of bequests: (a) accidental, (b) bequests in the utility, (c) manipulative bequest motive, (d) dynastic

Inheritance tax and wealth accumulation

France has a tax preferred savings vehicle (like US IRA) with unlimited contributions "Assurance vie" with reform in 1992:

Control: Accounts opened before 11/1991: only 20% tax when bequeathed

Treatment: Accounts opened after 11/1991: contributions after age 70 face higher 40% inheritance tax when bequeathed

Goupille-Infante JpubE'18 uses AXA bank data for 2003-13:

Short-term retiming: spike in contributions at age 70

Long-run real+shifting response: small DD in balances at age 70+ with elasticity wrt $1 - \tau$ of .4 (combines real+shifting responses so real response even smaller) \Rightarrow Even wealthy individuals respond myopically (treatment should contribute heavily before 70)





B) AVERAGE ACCOUNT BALANCES (INLOG) BY QUARTERLY AGE

Fig. 4. Impact of inheritance tax on wealth accumulation: Difference-in-differences evidence. Notes: The figure shows the normalized average log of (contributions + 1) and the normalized average log of (account balances + 1) by quarterly age in the control and treatment group. The normalization consists in subtracting to each aver-

ACCIDENTAL BEQUESTS

Bequest taxation has no distortionary effect on behavior of donor and can only increase labor supply of donees (through income effects)

 \Rightarrow strong case for taxing bequests heavily

Wealth loving: Same tax policy conclusion arises if donors have wealth in their utility function [social status or power, Carroll '98]

Kopczuk-Lupton REStud'07 shows that only 1/3 of people accumulate wealth for bequest motives

Bequests in the Utility: Warm Glow Or Altruistic

 $u(c) - h(l) + \delta \cdot v(b)$ where c is own consumption, l is labor supply, and b is net-of-tax bequests left to next generation and v(b) is warm glow utility of bequests

Budget with no estate tax: $c + b/(1 + r) = wl - T_L(wl)$

Budget with bequest tax at rate τ_B : $c + b/[(1 + r)(1 - \tau_B)] = wl - T_L(wl)$

Suppose first that b is not bequeathed but used for "afterlife" consumption [e.g., funerary monument of no value to next generation]

 \Rightarrow Atkinson-Stiglitz implies that b should not be taxed [$\tau_B = 0$] and that nonlinear tax on wl is enough for redistribution

Bequests in the Utility: Warm Glow Or Altruistic

Suppose now that b is given to a heir who derives utility $v^{heir}(b)$ $\Rightarrow b$ creates a positive externality (to donee) and hence should be subsidized $\Rightarrow \tau_B < 0$ is optimal

Kaplow '01 makes this point informally

Farhi-Werning QJE'10 develop formal model of non-linear Pigouvian subsidization of bequests with 2 generations and social Welfare:

$$SWF = \int [u(c) - h(l) + \delta v(b) + v^{heir}(b)]f(w)dw$$

The marginal external effect of bequests is dv^{heir}/db and hence should be smaller for large b

 \Rightarrow Optimal subsidy rate is smaller for large estates \Rightarrow progressive estate subsidy

A-S Fails with Inheritances In General Equilibrium (Piketty-Saez ECMA'13)

Atkinson-Stiglitz applies when sole source of lifetime income is labor:

c+b(left)/(1+r) = wl-T(wl) (w = productivity, l = labor supply)

In GE, bequests provide an additional source of life-income:

$$c + b(left)/(1+r) = wl - T(wl) + b(received)$$

 \Rightarrow conditional on wl, high b(left) is a signal of high b(received) $\Rightarrow b(left)$ should be taxed even with optimal T(wl)

 \Rightarrow Two-dim. inequality requires two-dim. tax policy tool

Extreme example: no heterogeneity in productivity w but pure heterogeneity in bequests motives \Rightarrow bequest taxation is desirable for redistribution

Piketty-Saez Simplified Optimal Inheritance Tax Model

Measure one of individuals, who are both bequests receivers and bequest leavers (in ergodic general equilibrium)

Linear tax τ_B on bequests funds lumpsum grant E

Life-time budget constraint: $c_i + b_i = R(1 - \tau_B)b_i^r + y_{Li} + E$

with c_i consumption, b_i bequests left, y_{Li} inelastic labor income, b_i^r pre-tax bequests received, R = 1 + r generational rate of return on bequests

Individual *i* has utility $V^i(c, \underline{b})$ with $\underline{b} = R(1 - \tau_B)b$ net-of-tax bequests left and solves

$$\max_{b_i} V^i(y_{Li} + E + R(1 - \tau_B)b_i^r - b_i, Rb_i(1 - \tau_B)) \Rightarrow V_c^i = R(1 - \tau_B)V_{\underline{b}}^i$$

Piketty-Saez ECMA'13 Optimal Inheritance Tax

Government budget constraint is $E = \tau_B b$ with b aggregate (=average) bequests. Govt solves:

$$\max_{\tau_B} \int_i \omega_i V^i (y_{Li} + \tau_B b + R(1 - \tau_B) b_i^r - b_i, Rb_i(1 - \tau_B))$$

with $\omega_i \geq 0$ Pareto weights

Meritocratic Rawlsian criterion: maximize welfare of those receiving no inheritances with uniform social marginal welfare weight $\omega_i V_c^i$ among zero-receivers

(e.g., people not responsible for b_i^r but responsible for y_{Li}) \Rightarrow

Optimal inheritance tax rate:
$$\tau_B = \frac{1 - \overline{b}}{1 + e_B}$$

with $e_B = \frac{1-\tau_B}{b} \frac{db}{d(1-\tau_B)}$ elasticity of aggregate bequests and $\overline{b} = \frac{E[b_i|b_i^r=0]}{b}$ relative bequest left by zero-receivers

Piketty-Saez ECMA'13 Optimal Inheritance Tax: Proof

$$SWF = \int_{i} \omega_{i} V^{i} (y_{Li} + \tau_{B} b - b_{i}, Rb_{i} (1 - \tau_{B}))$$

[NB: removed term $R(1 - \tau_B)b_i^r$ because $\omega_i = 0$ when $b_i^r = 0$]

$$\begin{split} 0 &= \frac{dSWF}{d\tau_B} = \int_i \omega_i \cdot \left(V_c^i \left[b - \tau_B \frac{db}{d(1 - \tau_B)} \right] - Rb_i V_{\underline{b}}^i \right) \Rightarrow \\ 0 &= \int_i \omega_i \cdot \left(V_c^i \cdot b \left[1 - \frac{\tau_B}{1 - \tau_B} e_B \right] - \frac{b_i}{1 - \tau_B} V_c^i \right) \Rightarrow \\ 0 &= b \left[1 - \frac{\tau_B}{1 - \tau_B} e_B \right] - \frac{1}{1 - \tau_B} \cdot \frac{\int_i \omega_i V_c^i \cdot b_i}{\int_i \omega_i V_c^i} \Rightarrow \\ \omega_i V_c^i &\equiv 0 \text{ for } b_i^r > 0 \text{ and } \omega_i V_c^i \equiv 1 \text{ for } b_i^r = 0 \Rightarrow \\ 0 &= 1 - \tau_B - \tau_B \cdot e_B - \frac{E[b_i | b_i^r = 0]}{b} \Rightarrow \tau_B = \frac{1 - \overline{b}}{1 + e_B} \end{split}$$

as

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Piketty-Saez ECMA'13 Optimal Inheritance Tax

Optimal inheritance tax rate: $\tau_B = \frac{1 - \overline{b}}{1 + e_B}$

1) Optimal $\tau_B < 1/(1 + e_B)$ revenue maximizing rate because zero-receivers care about bequests they leave

2) $\tau_B = 0$ if $\overline{b} = 1$ (i.e, zero-receivers leave as much bequest as average)

3) If bequests are quantitatively important, highly concentrated, and low wealth mobility then $\overline{b} << 1$

4) Empirically e_B small (Kopcuzk-Slemrod '01) but poorly known, $\overline{b} = 2/3$ in US (SCF data) but poorly measured

5) Formula can be extended to other social criteria, elastic labor supply, wealth loving preferences, altruistic preferences [see Piketty-Saez ECMA'13]

MANIPULATIVE BEQUESTS

Parents use potential bequest to extract favors from children

Empirical Evidence: Bernheim-Shleifer-Summers JPE '85 show that number of visits of children to parents is correlated with bequeathable wealth but not annuitized wealth of parents

 \Rightarrow Bequest becomes one additional form of labor income for donee and one consumption good for donor

 \Rightarrow Inheritances should be counted and taxed as labor income for donees

SOCIAL-FAMILY PRESSURE BEQUESTS

Parents may not want to leave bequests but feel compelled to by pressure of heirs or society: bargaining bt parents and kids

With estate tax, parents do not feel like they need to give as much \Rightarrow parents are made better-off by the estate tax \Rightarrow Case for estate taxation stronger [Atkinson-Stiglitz does not apply and no double counting of bequests]

Empirical evidence:

Aura JpubE'05: reform of private pension annuities in the US in 1984 requiring both spouses signatures when retiring worker decides to get a single annuity or couple annuity: reform increased sharply couple annuities choice \Rightarrow Higher spousal bequest when spouse has more say

Equal division of estates [Wilhelm AER'96, Light-McGarry '04]: estates are very often divided equally but gifts are not

DYNASTIC MODEL OR INFINITE HORIZON

Special case of warm glow: $V_t = u(c_t, l_t) + V_{t+1}/(1+\delta)$ implies

$$V_0 = \sum_{t \ge 0} u(c_t, l_t) / (1 + \delta)^t$$

subject to
$$\sum_{t \ge 0} c_t / (1+r)^t = \sum_{t \ge 0} w_t l_t / (1+r)^t$$

Dynasty with **Ricardian equivalence:** consumption c_t depends only on PDV of earnings of dynasty (not $w_t l_t$)

Poor empirical fit:

1) Altonji-Hayashi-Kotlikoff AER'92, JPE'97 show that income shocks to parents have bigger effect on parents consumption than on kids consumption (and conversely)

2) Temporary tax cut debt financed [fiscal stimulus] should have no impact on consumption but actually do

INFINITE HORIZON MODEL: CHAMLEY-JUDD

Govt can collect taxes using linear labor income tax or capital income taxes that vary period by period τ_L^t , τ_K^t

Goal of the government is to maximize utility of the dynasty

$$V_{0} = \sum_{t} u(c_{t}, l_{t}) / (1+\delta)^{t} \text{ st } \sum_{t} q_{t}c_{t} \leq \sum_{t} q_{t}w_{t}(1-\tau_{L}^{t})l_{t} + A_{0} \quad (\lambda)$$

$$q_{0} = 1, \ \dots, \ q_{t} = 1 / \prod_{s=1}^{t} (1+r_{s}(1-\tau_{K}^{s})), \ \dots$$

With constant tax rate τ_K and constant r: Before tax price: $p_t = 1/(1+r)^t$ and after-tax price $q_t = 1/(1+r(1-\tau_K))^t \Rightarrow$

Price distortion q_t/p_t grows exponentially with time

CHAMLEY-JUDD: RESULTS

Chamley-Judd show that the capital income tax rate always tends to zero asymptotically: no capital tax in the long-run:

Two equivalent ways to understand this result:

(1) A constant tax on capital income creates an exponentially growing distortion which is inefficient

(2) The PDV of the capital income tax base is infinitely elastic with respect to an increase in τ_K in the distant future [Piketty-Saez '13]

Intuition: $u_c(c_{t+1})/u_c(c_t) = (1+\delta)/(1+r(1-\tau_K)) \Rightarrow$ savings decisions infinitely elastic to $r(1-\tau_K) - \delta$

If $r(1 - \tau_K) > \delta$, accumulate forever. If $r(1 - \tau_K) < \delta$, get in debt as much as possible.

ISSUES IN INFINITE HORIZON MODEL

1) Taxing initial wealth is most efficient [as this is lumpsum taxation] \Rightarrow solutions typically bang-bang: tax capital as much as possible early, then zero

2) Chamley-Judd tax is not time consistent: the government would like to renege and start taxing capital again

3) Chamley-Judd may not technically hold if intertemporal elasticity of substitution is below 1 as a capital tax encourages savings in this case (Werning-Straub '20)

4) Dynastic model requires strong homogeneity assumptions (in discount rates) to generate reasonable steady states [un-likely to hold in practice]

5) Introducing stochastic shocks in labor/preferences [Aiyagari JPE'95, Piketty-Saez ECMA'13] or wealth in the utility function [Saez-Stantcheva '18] in dynamic model leads to finite elasticities (and reasonable optimal tax rates)

US WEALTH TAX DEBATE

Recent proposals for progressive wealth tax (Warren, Sanders). Various justifications from center left to radical left:

(1) Revenue: US wealth is top heavy \Rightarrow well enforced wealth tax can raise substantial revenue

(2) Tax fairness: super-rich do not need to "realize" income and hence pay fairly low taxes relative to their true incomes (Saez-Zucman '19, Propublica leak)

(3) Oligarchy risk: wealth at the top is power. Evidence from Robber Barons US 19th century and devo countries that entrenched wealth stifles growth (Acemoglu-Robinson '12)

Concerns of opponents: Wealth tax will be easy to avoid/evade. If not, wealth tax will discourage entrepreneurs.
US WEALTH TAX DEBATE

Politically: wealth tax is easy for public to understand as a tax on the rich (and polls well even among republicans)

Economically: wealth tax powerful because

(1) wealth tax goes after the stock while a capital income tax goes after the flow: example if rate of return is r = 5%, a wealth tax at rate 5% is like taxing capital income at 100%.

(2) Capital income tax discourages high returns but wealth tax doesn't (Allais 1966, Guvenen et al. QJE'23)

(3) wealth tax builds overtime: for billionaires, wealth tax mechanically reduces wealth by $(1-\tau_W)$ after 1 year, $(1-\tau_W)^2$ after 2 years, ..., $(1-\tau_W)^t$ after t years, etc. (Blanchet '22)

 \Rightarrow Billionaires can still arise but don't stay billionaires as long



Source: Saez and Zucman 2019



		Current 2018 wealth (\$ billions)	With Warren wealth tax (3% above \$1b) since 1982	With Sanders wealth tax (5% above \$1b up to 8% above \$10b)
Top Wealth Holder	Source			
1. Jeff Bezos	Amazon (founder)	160.0	86.8	43.0
2. Bill Gates	Microsoft (founder)	97.0	36.4	9.9
3. Warren Buffett	Berkshire Hathaway	88.3	29.6	8.2
4. Mark Zuckerberg	Facebook (founder)	61.0	44.2	28.6
5. Larry Ellison	Oracle (founder)	58.4	23.5	8.5
6. Larry Page	Google (founder)	53.8	35.3	19.5
7. David Koch	Koch industries	53.5	18.9	8.0
8. Charles Koch	Koch industries	53.5	18.9	8.0
9. Sergey Brin	Google (founder)	52.4	34.4	19.0
10. M. Bloomberg	Bloomberg LP (f.)	51.8	24.2	11.3
11. Jim Walton	Walmart (heir)	45.2	15.1	5.0
Total top 15		942.5	433.9	195.7

Long-Term Wealth Taxation and Top Wealth Holders

Source: Saez and Zucman BPEA2019



WEAKNESSES WITH EXISTING WEALTH TAXES

Wealth taxes have been used in Europe but most repealed (and never raised much revenue, except Switzerland). 4 issues:

1) Offshore tax evasion: easy to hide wealth illegally in tax havens before FATCA/Common Reporting Standard

2) Concerns about mobility of the rich: could move out of the country to legally avoid wealth tax (see Jacobsen et al. 2023 for Swedish wealth tax abolition).

3) Exemption threshold too low (like \$1m) creating hardship for illiquid millionaires, led to

a) Inefficient illiquid asset exemptions such exempting stock of ownermanagers benefitting ultrarich (Alvaredo-Saez '09 for Spain, Bach et al. 23 for France which exempted both public/private stock of owners/managers)

b) Tax limits based on reported individual income which defeats the wealth tax purpose (Bach et al. 23 for tax rates in France)

4) Reliance on self-assessment (see Garbinti et al. 2023 for France)

Wealth Tax Rates in Sweden <u>Exposure to the Reform by Distance to the Exemption Threshold</u>



Wealth Tax Rates in Sweden Exposure to the Reform by Distance to the Exemption Threshold





FIGURE 10. The top 0.01% financial wealth share and composition in Spain, 1982–2002. The figure displays the financial wealth share and composition of the top 0.01% tax units. Stocks are broken down into three components: publicly traded stocks, taxable closely held stocks, and exempted closely held stocks. Source: Table E1 and E2, and direct computations based on wealth tax statistics. Closely held stock of owners/managers becomes exempt in 1994 for Spanish wealth tax

Personal and corporate taxes along the comprehensive income distribution



• Billionaires almost only pay the CIT

Source: Bach et al. 2023, tax rates in France when wealth tax existed in 2016

FRANCE WEALTH TAX SIMPLIFIED FORM

Since 2013, taxpayers with wealth below 2.57m Euros can only report total net wealth without having to provide details by category of assets

Makes it a lot harder for the tax administration to police tax returns (e.g., check property address and value for real estate)

Garbinti et al. (2023) show that taxpayers strongly prefer to locate in the "simplified" bracket with bunching at the threshold

 \Rightarrow Strong evidence that individuals manipulate wealth to avoid extra reporting requirement and reduce wealth tax

Note: Poorly functioning french wealth tax repealed in 2017 and replaced by a new progressive tax on french real estate wealth only (the new tax looks like a regression but looks progressive relative to US type flat property taxes)

D. Simplification Threshold is 2,570K for 2013-2017



Source: Garbinti et al. 2023





COULD A WEALTH TAX BE ENFORCED?

In principle, all 4 issues could be remedied:

1) Fight offshore tax evasion with FATCA/Common Reporting Standard

2) Tax expatriates for a number of years (extreme case: US taxes its citizens abroad forever and imposes big exit tax upon renouncing citizenship)

3) Set high exemption threshold (\$50m rather than \$1m) but use comprehensive tax base including all assets valued at market rates.

Make payments for large private businesses in shares rather than cash if there are disagreements about value (Saez-Zucman 2019b)

4) Develop systematic information reporting for wealth just like for income (as is done in Denmark)

NEW DYNAMIC PUBLIC FINANCE: REFERENCES

Dynamic taxation in the presence of future earnings uncertainty

Literature in macro PF following upon on Golosov, Kocherlakota, Tsyvinski REStud '03 (GKT)

Principle can be understood in 2 period model: Diamond-Mirrlees JpubE '78 and Cremer-Gahvari EJ '95

Generalized to many periods by GKT and subsequent papers

Simple exposition is Kocherlakota AER-PP '04

Two comprehensive surveys: Golosov-Tsyvinski-Werning '06 and Kocherlakota '10 book

NEW DYNAMIC PUBLIC FINANCE (NDPF)

Key ingredient is uncertainty in future ability \boldsymbol{w}

2 period simple model:

(0) Everybody is identical in period 0: no work and consume c_0 , period 0 utility is $u(c_0)$

(1) Ability w revealed in period 1, work l and earn z = wl, consume c_1 , period 1 utility $u(c_1) - h(l)$

Total utility $u(c_0) + \beta[u(c_1) - h(l)]$

Rate of return r, gross return R = 1 + r

Discount rate $\beta < 1$

STANDARD EULER EQUATION

No govt intervention: $c_0 + c_1/R = wl/R$

Solve model backward (assume c_0 given):

Period 1: $c_1 = wl - Rc_0$, choose *l* to maximize $u(wl - Rc_0) - h(l)$

$$\Rightarrow$$
 FOC $wu'(wl - Rc_0) = h'(l) \Rightarrow l^* = l(w, c_0)$

Period 0: Choose c_0 to maximize:

$$u(c_0) + \beta \int [u(wl^* - Rc_0) - h(l^*)]f(w)dw$$

FOC for c_0 (using envelope condition for l^*)

$$u'(c_0) = \beta R \int u'(c_1) f(w) dw$$

This is called the Euler equation

MECHANISM DESIGN

Government would like to redistribute from high w to low w. Government does not observe w but can observe $c_0, c_1, z = wl$ and can set taxes as a function of c_0, c_1, z

Equivalently (using revelation principle), govt can offer menu $(c_0, c_1(w), z(w))_w$ and let individuals truthfully reveal their w

Govt program: choose menu $(c_0, c_1(w), z(w))_w$ to maximize:

$$SW = u(c_0) + \beta \int [u(c_1(w)) - h(z(w)/w)]f(w)dw$$
 st

1) Budget: $c_0 + \int c_1(w)f(w)dw/R \leq \int z(w)f(w)dw/R$

2) Incentive Compatibility (IC): individual w prefers $c_0, c_1(w), z(w)$ to any other $c_0, c_1(w'), z(w')$

INVERSE EULER EQUATION

Inverse Euler equation holds at the govt optimum:

$$\frac{1}{u'(c_0)} = \frac{1}{\beta R} \cdot \int \frac{1}{u'(c_1(w))} f(w) dw$$

Proof: small deviation in menus offered: $\Delta c_0 = -\varepsilon/u'(c_0)$ and $\Delta c_1(w) = \varepsilon/[\beta u'(c_1(w))]$ with small $\varepsilon > 0$

Does not affect individual utilities in any state:

$$u(c_0 + \Delta c_0) + \beta u(c_1(w) + \Delta c_1(w)) =$$

 $u(c_0) + \beta u(c_1(w)) + \Delta c_0 u'(c_0) + \Delta c_1(w) \beta u'(c_1(w)) = u(c_0) + \beta u(c_1(w))$

 \Rightarrow (IC) continues to hold and SW unchanged

Deviation must be budget neutral at optimum

$$\Rightarrow -\frac{\varepsilon}{u'(c_0)} + \frac{1}{R} \int \frac{\varepsilon f(w) dw}{\beta u'(c_1(w))} = 0$$

INTERTEMPORAL WEDGE

Jensen Inequality: for K(.) convex

$$\Rightarrow K\left(\int x(w)dF(w)\right) < \int K(x(w))dF(w)$$

Apply this to K(x) = 1/x and $x(w) = u'(c_1(w)) \Rightarrow$

$$\frac{1}{\int u'(c_1(w))f(w)dw} < \int \frac{f(w)dw}{u'(c_1(w))} = \frac{\beta R}{u'(c_0)}$$
$$\Rightarrow u'(c_0) < \beta R \int u'(c_1(w))f(w)dw$$

 \Rightarrow Optimal govt redistribution imposes a positive tax wedge on intertemporal choice

NDPF DECENTRALIZATION AND INTUITION

Decentralization: Optimum can be decentralized with a tax on capital income [which depends on current labor income] along with a nonlinear tax on wage income [Kocherlakota EMA'06]

Economic intuition: If high skill person works less (to imitate lower skill person), person would also like to reduce c_0 and hence save more, so tax on savings is a good way to discourage imitation

Result depends crucially on rationality in inter-temporal choices + income effects on labor: not clear yet how applicable this is in practice

Would be valuable to explore empirically for example whether DI (disability insurance) cheaters were saving more than non cheaters [would require merging SSA data and tax/wealth data, hard to do]

NDPF NUMERICAL SIMULATIONS

Farhi-Werning '11 propose numerical calibration and show that, for realistic parameters, the welfare gain of using full nonlinear optimal capital/labor taxation is very small (0.1% in aggregate welfare) relative to using only optimal labor taxation

Golosov-Troshkin-Tsyvinski '11 also find on average small welfare gains and small optimal capital tax rates

 \Rightarrow Suggests that the mechanism is not quantitatively important even assuming the theory is right

 \Rightarrow Policy relevance of the NDPF for capital taxation likely to be limited

DI/retirement application of NDPF might be quantitatively more important

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