Exam Instructions are printed on the Answer Booklets.
1. True/False/Uncertain (questions 1a-g) (14 points, 2 points per question.)

Explain your answer fully based on what was discussed in class, since all the credit is based on the explanation. Your grade depends entirely on the substance of your justification, not on whether you are correct in writing “True” or “False”. Note that it is possible to answer each question for full credit with three sentences or fewer, and answers longer than ten lines long will not be graded.

(a) Empirically, married women with high wage rates work more than married women with low wage rates. This implies that the labor supply of married women is very elastic with respect to their net-of-tax wage rate.

(b) Pre-tax top incomes increased sharply in the US in the 1980s when the top tax rate was cut. Therefore, cutting the top tax rate was a desirable policy.

(c) In the basic labor supply theory model we used in class, increasing the linear tax rate on earnings reduces labor supply.

(d) Policy A provides a fixed transfer of $10K for all and it is funded by a 25-percent flat tax on income. Policy B provides a means-tested transfer of $10K. The full amount goes to someone without any income. The transfer is then phased out. You lose 25 cents of it for every dollar of income you earn. These transfers are financed by a tax of 25 percent on income above $40K. Are the two policies equivalent?

(e) The US tax system is regressive at the top of the distribution even though the individual income tax is nominally progressive.

(f) The Earned Income Tax Credit is a desirable policy only if society values the welfare of low income workers more than the welfare of those with zero earnings.

(g) If Canada offered tax breaks to highly skilled foreigners who decide to move and work in Canada, it could attract a lot of highly skilled US workers.
2. Exercise (2 Parts, 16 points total)

Part I: Incidence (3 Points)
Consider the market for t-shirts sold at the UC Berkeley campus store. Suppose that aggregate
daily demand for shirts is given by $Q^D = 300 - 10P$, where $P$ represents the price of a shirt
and $Q$ represents the quantity of shirts in a given day. Suppose aggregate supply is given by
$Q^S = 5P$. The original pre-tax market equilibrium is thus given by $Q^* = 100$ and $P^* = 20$.

(a) The city of Berkeley imposes a $6 tax (per shirt) on shirt sales. How is the incidence of
the $6 tax split between consumers and the supplier? (2 points)

(b) If the consumer demand changes to be $Q^D = 300 - 20P$, will the deadweight loss of the
tax be larger or smaller? Why? Keep answers succinct. (1 point)

Hint: You do not need to do any calculations to answer this question correctly.

Part II: Labor Income Tax (13 Points)
Assume that all individuals have the same utility function over consumption and labor given
by:
$$U(c, l) = c + \theta \ln(16 - l)$$
where $c$ represents consumption, $l$ represents hours of labor, and $\theta$ is a constant parameter that
reflects an individual’s distaste for labor hours. Also, ln( ) denotes the natural logarithm (this
can also be denoted by log( )). Suppose the only income that individuals have is from labor
income, and that they work at an hourly wage $w$ which is taxed at rate $t$.

(c) Assuming the government imposes a tax on labor income at rate $t$, write down the budget
constraint faced by the individual. (1 point)

(d) Solve for the individual’s optimal labor supply as a function of $w$, $\theta$, and $t$. (2 points)

(e) For this part (e) only, assume the following:

- There are 100 individuals in this society with the utility function given above.
- All individuals have $\theta = 24$.
- There are 50 low-wage individuals and 50 high-wage individuals. The low-wage
  individuals earn wage $w = 4$, while the high-wage individuals earn wage $w = 8$.

Calculate how much revenue the government will raise if it imposes a flat 25% labor income
tax ($t = 0.25$) on all 100 individuals. (2 points)
(f) The government creates a universal basic income (UBI) program to support individuals with low or zero labor income, where the UBI phases out after a certain threshold of income. The program is financed by imposing a labor tax on higher earners.

More specifically:

- The UBI program provides all individuals a lump-sum grant of $20.
- The grant does not phase out for the first $24 of labor income.
- After the first $24 of labor income, the grant is phased out at a 50% rate.
- After the grant phases out entirely, labor income from that point up to $120 is taxed at a 25% rate.
- After $120, any additional labor income is taxed at a 50% rate.

Graph the budget constraint (*Hint: there are four brackets*). Put pre-tax income \( Z = wl \) on the x-axis and after-tax income \( c = Z - T(Z) \) on the y-axis. **Label the x and y values of each kink point, and the slope of each of the four segments of the graph.** (2 points)

(g) For each of the four brackets in your budget constraint, indicate the sign (direction) of the substitution and income effects on an individual’s choice of labor supply. Also indicate the sign (direction) of the total (combined) effect of the two, if it is possible to know for certain, or indicate with a question mark if the total effect is uncertain. (2 points)

(h) For this part (h) only, consider and individual with \( \theta = 24 \) and \( w = 8 \). Calculate this individual’s optimal choice of hours of labor \( l \) under the UBI program you graphed in part (f). (2 points)

(i) A new administration is elected and they change the UBI policy:

- The grant is cut from $20 to $8.
- Workers are subsidized on the first $24 of labor earnings with a new credit that pays $0.50 per dollar of pre-tax labor income. This new credit phases out at a 50% rate after the first $24 of income.
- All else stays the same.

Theoretically, how do you expect the change from the old UBI policy to this new policy to affect the extensive and intensive labor supply choices of individuals at and near the bottom of the income distribution? (2 points)

Keep answers succinct. No need for any calculations.
(j) Next, the government raises the tax rate in the top bracket from 50% to 75%. If economists estimate that the elasticity of labor supply with respect to the after-tax rate for top earners in this society is equal to 1.5, show that this tax increase will not raise revenue. (1 point)

Hint: This is a self-contained question. You do not need to refer to any of your prior answers to answer this question.

End of Exam