

Capital Income Taxes, Labor Income Taxes and Consumption Taxes

When thinking about the optimal taxation of saving and capital income, dynamic issues naturally arise. Of course, we could start by simply reinterpreting our existing optimal tax results by letting different consumption goods represent consumption at different dates. That is, for a representative individual, the three-good model with two consumption goods and leisure might be thought of as a model in which the individual chooses how much to work when young, how much of labor earnings to consume immediately, and how much to save for retirement consumption. If the individual earns wL when young, consumes C_1 and saves $(wL - C_1)$, that individual's second period consumption will be $(wL - C_1)(1+r)$, where r is the one-period rate of return. We may rewrite this budget constraint (letting labor be numeraire) as:

$$(1) \quad \frac{1}{w}C_1 + \frac{1}{w(1+r)}C_2 = L,$$

from which it is obvious that a tax on capital income (by reducing r after-tax) will impose a higher tax rate on second-period consumption than first-period consumption. Thus, taxing capital income at a positive rate would be called for only if second-period consumption is more complementary to leisure than first-period consumption. Under equal complementarity, we prefer simply to tax labor income or, equivalently, to impose a uniform tax on consumption.

We could extend this to a case in which individuals differ in both ability and preferences, in which case distributional concerns might dictate a higher tax on second-period consumption if it tends to be concentrated more among higher-ability individuals. But there are many things missing from this translation of static analysis that can have a significant impact on our conclusions. Here is a non-exhaustive list:

Multiple Periods

Adding several period of saving and consumption leads to stronger conclusions about the desirability of capital income taxation. This might seem surprising, since the standard optimal tax model's results don't really change when we move from two consumption goods to several, but the particular way in which capital income taxes translate into consumption price distortions is what matters here. Suppose we extend expression (1) to cover several periods of consumption, still with just one period of labor. The budget constraint then becomes:

$$(1') \quad \frac{1}{w}C_1 + \frac{1}{w(1+r)}C_2 + \dots + \frac{1}{w(1+r)^{T-1}}C_T = L,$$

from which it is clear that a constant rate of capital income tax will distort the prices of future consumption more and more as T grows. Even if we wish to tax future consumption at a higher rate than current consumption, the optimal differential tax rate is unlikely to grow without bound as T increases. Thus, at some point in the future the capital income tax has to converge to zero, to prevent the distortion from continuing to grow. This is the intuition of the Chamley (1986)-Judd (1985) result that with an infinite horizon consumer the optimal capital income tax

converges to zero in the long run. One must be somewhat careful in applying this intuition, however. As discussed by Straub and Werning (NBER Working Paper 20441, August 2014), the Chamley-Judd result holds under less general conditions than the original papers may have implied. In particular, the result of positive labor taxation but zero capital income taxation in the long run holds in Judd's framework (involving two classes of individuals, capital-owners and laborers) only if the intertemporal elasticity exceeds 1, and in Chamley's framework (modeling the behavior of a representative agent) only under the standard but restrictive assumption of time-separable utility.

Bequests

If all bequests are altruistic, as in the Barro-Becker view, then having a short life span with an operative bequest motive is just like having a single individual with a long planning horizon, which is the case just considered. But there may be other motivations for leaving bequests. They can arise from a joy of giving motivation, as an accident of saving for retirement when lifetimes are uncertain and annuities markets imperfect, or from a strategic motive involving intrafamily bargaining. These have different implications for capital income taxation, either directly or indirectly through the taxation of bequests. Also, to the extent that the welfare of individuals who receive bequests receipts is not fully internalized by bequest motives, there may be externalities associated with bequests that call for corrective taxation, in this case quite possibly a subsidy. We will discuss bequests and estate taxation in a further lecture.

Dynamic Inconsistency

Unlike in the Arrow-Debreu world, where decisions are made once, even with respect to purchases of goods at future dates, governments can deviate from an announced policy once individuals have made decisions that reduce their options. This is the standard problem of dynamic inconsistency, and can lead government to increase capital income taxes *ex post* above their optimal *ex ante* levels. For example, in the Chamley-Judd set-up, it is optimal to tax capital income very heavily in the short run, when capital is essentially in fixed supply, and then have the capital income tax rate fall over time. But this will also be the optimal policy, starting from any future date, meaning that the initial policy of low future tax rates is dynamically inconsistent unless there is some mechanism under which government can limit its future ability to deviate from previously announced policy.

Liquidity Constraints

As with dynamic inconsistency, this is a factor that would not arise in the Arrow-Debreu world; liquidity constraints impose additional constraints beyond an overall lifetime budget constraint on the allocation of lifetime resources over consumption at different dates, because once money has been borrowed against future income, individuals have an incentive to change their plans for future dates in a way that jeopardizes repayment. If liquidity constraints apply, perhaps to individuals early in the life cycle, then taxes that would otherwise be equivalent no longer will be. For example, the equality between equal-present-value labor income taxes and consumption taxes breaks down, because labor income taxes are paid earlier in life and therefore may exacerbate the restrictions imposed by liquidity constraints.

Transitions

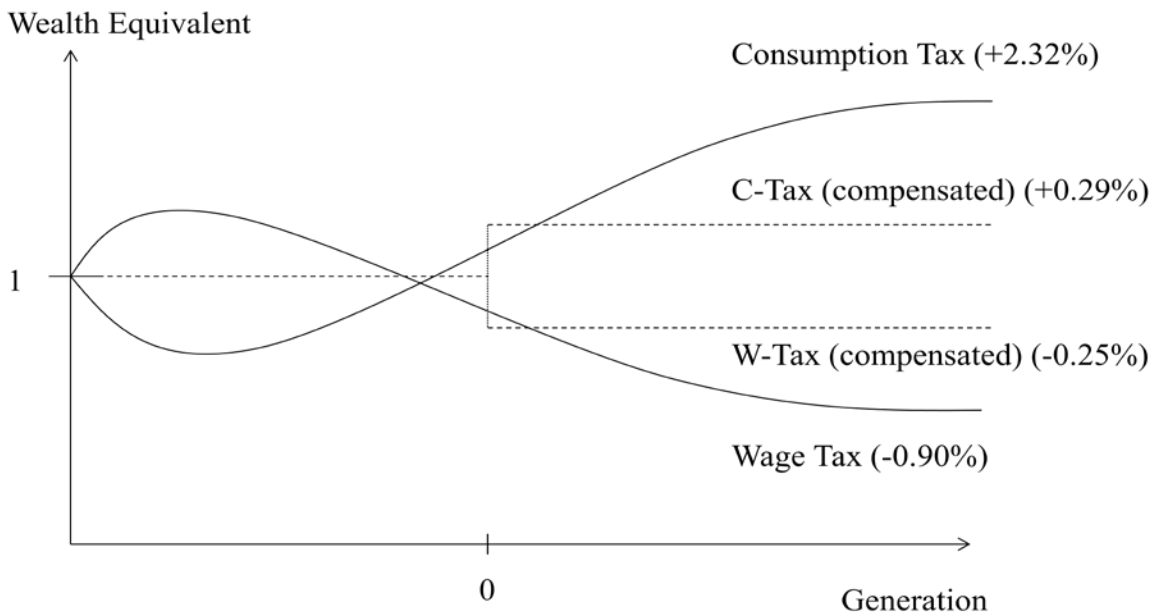
Tax policy takes place in real time. This means that expectations matter (as already mentioned in the context of analyzing incidence in the Harberger model). It also means that individuals at

different ages will be affected differently, a fact that analysis of how a representative individual or cohort is affected by a tax change won't capture. Taking transitions into account can alter our conclusions about the desirability of different tax systems.

Consider again the two-period budget constraint, but this time suppose that the representative individual has initial assets,

$$(6'') \quad C_1 + \frac{1}{(1+r)}C_2 = wL + A$$

It is evident that a consumption tax base would be broader than that of a labor income tax, hitting consumption from existing assets. This initial endowment of wealth could be an inheritance, but in a transition that hits some generations during their lifetimes, it could also simply represent previous own accumulations of life-cycle wealth. Thus, a consumption tax imposed at any date will have a broader tax base, in present value, than a labor income tax, the difference equal to existing wealth in the economy. This can have a big impact on outcomes, as shown by Auerbach and Kotlikoff (1987). Equivalent variations (relative to lifetime resources) for different generations have the following pattern, for an immediate switch from a 15 percent income tax to either a consumption tax or a labor income tax, maintaining the same annual revenue levels (with generation 0 being the one reaching adulthood in the year the transition begins):



The taxes have different effects on older initial generations, as labor income taxes reduce their taxes while consumption taxes increase them. This difference translates into differences among future generations, who face lower taxes as a result under consumption taxes and higher taxes under labor income taxes. We can neutralize these differences using a hypothetical system of balanced-budget lump-sum taxes and transfers among generations, so that transition generations are held harmless and future generations share equally in gains or losses, but this eliminates only some of the difference. The remainder is due to the fact that taxing initial wealth not only has effects on generational incidence, but also on efficiency – it's a lump-sum tax, if not anticipated. In summary, both consumption taxes and labor income taxes reduce intertemporal distortions,

but for labor income taxes the windfall transfers to initial generations involve an efficiency loss that more than offsets the efficiency gains associated with a reduced intertemporal distortion.

Many Periods of Labor Supply

Even if we do not wish to tax consumption at different dates differently, and therefore may wish to tax capital income at a low rate, we might still wish to tax labor income differently at different ages, for example if labor supply elasticities differ between prime-age workers and those just entering or leaving the labor force. If there are constraints on age-based labor income taxation, then it is possible that we would wish to use capital income taxation as a proxy. For example, since consumption from wealth is more important for older individuals, we might proxy for higher labor income taxation of middle-aged individuals by taxing their subsequent consumption effectively through capital income taxation. See Erosa and Gervais (2002), who find that capital income taxes should be positive for this reason, but still much lower than labor income taxes.

Uncertain Earnings

This also relates to taxing earnings at different dates at different rates. Suppose lifetime earnings are uncertain; some individuals have more favorable draws than others in terms of their labor market outcomes. We might wish to tax future labor income at higher marginal rates, to provide insurance (which taxing labor income at younger ages would not do), but if we cannot do so we might again wish to tax capital income to simulate higher labor income tax rates among those who will have future consumption financed by saving. See Conesa, Kitao and Krueger (2009).

Behavioral Issues

Retirement saving is one element of behavior that is often thought to be subject to deviations from the standard rational choice model. Individuals must make decisions using a very long horizon, and they do not get to learn from their own mistakes. Therefore, some policies that might seem suboptimal, such as tax incentives to place money into retirement accounts from which withdrawals are restricted, could become desirable. We will discuss this issue further when considering household saving and taxation.

New Dynamic Public Finance

Although the general optimal income tax problem is a topic we've deferred until 230B, we can note here that its basic approach is to choose a marginal rate schedule subject to self-selection constraints. That is, with no other constraints on the shape of the marginal tax rate schedule, we can raise taxes on higher income individuals up to the point where any further increases would cause them to prefer to represent themselves as having lower skills. The basic Mirrlees (*REStud* 1971) model is a static one, in which there is no capital income. With more than one period, what role should capital income taxation play? The central insight of the NDPF is that capital income taxation may aid in the imposition of progressive labor income taxation, by discouraging individual saving. The intuition is that high-skill individuals who have saved in previous periods will find it easier not to work, for they can rely on wealth (and the government's more favorable treatment of low-income individuals) to finance a reasonable level of consumption. With limited saving, however, the costs of reducing their labor supply will be greater and therefore higher labor income tax rates can be imposed on them. See Golosov, Kocherlakota and Tsyvinski (*REStud*, 2003).

Distinguishing Labor and Capital Income

While our theory may suggest different tax treatment of labor and capital income, there may be cases in which it is difficult to distinguish between the two. For example, a self-employed business owner's income consists of both returns to labor and returns to capital, so how can we impose different rates on the two components? While there are imperfect methods for doing so, it should be noted that this fuzzy division between labor and capital income, which is sometimes given as an argument for taxing capital and labor income at similar rates, is not an issue when one imposes consumption taxes. That is, while both consumption taxes and labor income taxes eliminate the taxation of capital income, imposition of consumption taxes does not require a distinction between labor and capital income, since neither form of income is being taxed directly.

Implementing Consumption Taxes

Although we may wish to impose consumption taxes in place of all or part of an income tax, how to do so involves many practical issues. Many types of consumption may be difficult to tax (such as the imputed rent on owner-occupied housing and consumer durables); we must decide how to provide a suitable degree of progressivity; and the treatment of existing assets is complicated by both political constraints and enforcement problems. Altig et al. (2001) extend Auerbach and Kotlikoff by (1) assessing transitions from a more realistic income tax to more realistic consumption taxes; and (2) taking account of lifetime income heterogeneity among individuals, looking at 12 classes of individuals within each cohort rather than one. Among the versions of the consumption tax considered are the flat tax, originally proposed by Hall and Rabushka (1983), which resembles a VAT but taxes labor income at the individual level rather than at the business level and provides a generous low income exemption. Transitions to a flat tax tend to help those at the bottom and the top relative to those in the middle, but a modified version (sometimes referred to as an X tax or a modified flat tax) with three marginal tax rate brackets succeeds well in preserving the relative distribution of the tax burden.