

# Economics 101A

## (Lecture 18)

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## Outline

1. Supply Function
2. One-step Profit Maximization
3. Introduction to Market Equilibrium
4. Aggregation
5. Market Equilibrium in the Short-Run

# 1 Supply Function

- Supply function:  $y^* = y^*(w, r, p)$
- What happens to  $y^*$  as  $p$  increases?
- Is the supply function upward sloping?

- Remember f.o.c:

$$p - c'_y(w, r, y) = 0$$

- Implicit function:

$$\frac{\partial y^*}{\partial p} = -\frac{1}{-c''_{y,y}(w, r, y)} > 0$$

as long as s.o.c. is satisfied.

- Yes! Supply function is upward sloping.

## 2 One-step Profit Maximization

- Nicholson, Ch. 9, pp. 265–270 [OLD: Ch. 13, pp. 346–350].
- One-step procedure: maximize profits
- Perfect competition. Price  $p$  is given
  - Firms are small relative to market
  - Firms do not affect market price  $p_M$
  - Will firm produce at  $p > p_M$ ?
  - Will firm produce at  $p < p_M$ ?
  - $\implies p = p_M$

- Revenue:  $py = pf(L, K)$
- Cost:  $wL + rK$
- Profit  $pf(L, K) - wL - rK$

- Agent optimization:

$$\max_{L,K} pf(L, K) - wL - rK$$

- First order conditions:

$$pf'_L(L, K) - w = 0$$

and

$$pf'_K(L, K) - r = 0$$

- Second order conditions?  $pf''_{L,L}(L, K) < 0$  and

$$\begin{aligned} |H| &= \begin{vmatrix} pf''_{L,L}(L, K) & pf''_{L,K}(L, K) \\ pf''_{L,K}(L, K) & pf''_{K,K}(L, K) \end{vmatrix} = \\ &= p^2 \left[ f''_{L,L}f''_{K,K} - (f''_{L,K})^2 \right] > 0 \end{aligned}$$

- Need  $f''_{L,K}$  not too large for maximum

- Comparative statics with respect to  $p$ ,  $w$ , and  $r$ .
- What happens if  $w$  increases?

$$\frac{\partial L^*}{\partial w} = - \frac{\begin{vmatrix} -1 & pf''_{L,K}(L, K) \\ 0 & pf''_{K,K}(L, K) \end{vmatrix}}{\begin{vmatrix} pf''_{L,L}(L, K) & pf''_{L,K}(L, K) \\ pf''_{L,K}(L, K) & pf''_{K,K}(L, K) \end{vmatrix}} < 0$$

and

$$\frac{\partial L^*}{\partial r} =$$

- Sign of  $\partial L^* / \partial r$  depends on  $f''_{L,K}$ .

# 3 Introduction to Market Equilibrium

- Nicholson, Ch. 10, pp. 279–295 [OLD: Ch. 14, pp. 368–382.
- Two ways to analyze firm behavior:
  - Two-Step Cost Minimization
  - One-Step Profit Maximization
- What did we learn?
  - Optimal demand for inputs  $L^*$ ,  $K^*$  (see above)
  - Optimal quantity produced  $y^*$



- **Supply function.**  $y = y^*(p, w, r)$

- From profit maximization:

$$y = f(L^*(p, w, r), K^*(p, w, r))$$

- From cost minimization:

*MC* curve above *AC*

- Supply function is increasing in  $p$

- Market Equilibrium. Equate demand and supply.

- Aggregation?

- Industry supply function!

# 4 Aggregation

## 4.1 Producers aggregation

- $J$  companies,  $j = 1, \dots, J$ , producing good  $i$
- Company  $j$  has supply function

$$y_i^j = y_i^{j*}(p_i, w, r)$$

- Industry supply function:

$$Y_i(p_i, w, r) = \sum_{j=1}^J y_i^{j*}(p_i, w, r)$$

- Graphically,

## 4.2 Consumer aggregation

- Nicholson, Ch. 10, pp. 279–282 [OLD: Ch. 7, pp. 172–176]
- *One-consumer economy*
- Utility function  $u(x_1, \dots, x_n)$
- prices  $p_1, \dots, p_n$
- Maximization  $\implies$

$$\begin{aligned}x_1^* &= x_1^*(p_1, \dots, p_n, M), \\ &\vdots \\ x_n^* &= x_n^*(p_1, \dots, p_n, M).\end{aligned}$$

- Focus on good  $i$ . Fix prices  $p_1, \dots, p_{i-1}, p_{i+1}, \dots, p_n$  and  $M$

- **Single-consumer demand function:**

$$x_i^* = x_i^*(p_i | p_1, \dots, p_{i-1}, p_{i+1}, \dots, p_n, M)$$

- What is sign of  $\partial x_i^* / \partial p_i$ ?
- Negative if good  $i$  is normal
- Negative or positive if good  $i$  is inferior

- *Aggregation*:  $J$  consumers,  $j = 1, \dots, J$

- Demand for good  $i$  by consumer  $j$  :

$$x_i^{j*} = x_i^{j*} (p_1, \dots, p_n, M^j)$$

- Market demand  $X_i$ :

$$\begin{aligned} X_i & (p_1, \dots, p_n, M^1, \dots, M^J) \\ &= \sum_{j=1}^J x_i^{j*} (p_1, \dots, p_n, M^j) \end{aligned}$$

- Graphically,

- Notice: market demand function depends on distribution of income  $M^J$
  
- Market demand function  $X_i$ :
  - Consumption of good  $i$  as function of prices  $\mathbf{p}$
  - Consumption of good  $i$  as function of income distribution  $M^j$

# 5 Market Equilibrium in the Short-Run

- Nicholson, Ch. 14, pp. 368–382.
- What is equilibrium price  $p_i$ ?
- Magic of the Market...
- Equilibrium: No excess supply, No excess demand
- Prices  $\mathbf{p}^*$  equates demand and supply of good  $i$ :

$$Y^* = Y_i^S(p_i^*, w, r) = X_i^D(p_1^*, \dots, p_n^*, M^1, \dots, M^J)$$

- Graphically,

- Notice: in short-run firms can make positive profits



- Comparative statics exercises with endogenous price

$p_i$  :

- increase in wage  $w$  or interest rate  $r$ :

- change in income distribution

## 6 Comparative statics of equilibrium

- Supply and Demand function of parameter  $\alpha$  :

- $Y_i^S(p_i, w, r, \alpha)$

- $X_i^D(\mathbf{p}, \mathbf{M}, \alpha)$

- How does  $\alpha$  affect  $p^*$  and  $Y^*$ ?

- Comparative statics with respect to  $\alpha$

- Equilibrium:

$$Y_i^S(p_i, w, r, \alpha) = X_i^D(\mathbf{p}, \mathbf{M}, \alpha)$$

- Can write equilibrium as implicit function:

$$Y_i^S(p_i, w, r, \alpha) - X_i^D(\mathbf{p}, \mathbf{M}, \alpha) = 0$$

- What is  $dp^*/d\alpha$ ?

- Implicit function theorem:

$$\frac{\partial p^*}{\partial \alpha} = - \frac{\frac{\partial Y^S}{\partial \alpha} - \frac{\partial X^D}{\partial \alpha}}{\frac{\partial Y^S}{\partial p} - \frac{\partial X^D}{\partial p}}$$

- What is sign of denominator?

- Sign of  $\partial p^*/\partial \alpha$  is negative of sign of numerator

- Examples:

1. *Fad*. Good becomes more fashionable:  $\frac{\partial X^D}{\partial \alpha} > 0 \implies \frac{\partial p^*}{\partial \alpha} > 0$

2. *Recession in Europe*. Negative demand shock for US firms:  $\frac{\partial X^D}{\partial \alpha} < 0 \implies \frac{\partial p^*}{\partial \alpha} < 0$

3. *Oil shock*. Import prices increase:  $\frac{\partial Y^S}{\partial \alpha} < 0 \implies \frac{\partial p^*}{\partial \alpha} > 0$

4. *Computerization*. Improvement in technology.  $\frac{\partial Y^S}{\partial \alpha} > 0 \implies \frac{\partial p^*}{\partial \alpha} < 0$

# 7 Next Lecture

- Elasticities
- Taxes and Subsidies
- Long-Run Equilibrium