# Economics 101A (Lecture 10)

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#### Outline

- 1. Application 2: Intertemporal choice
- 2. Application 3: Altruism and charitable donations

### 1 Intertemporal choice

- Nicholson Ch. 17, pp. 597-601 (502-506, 9th)
- So far, we assumed people live for one period only
- Now assume that people live for two periods:
  - -t = 0 people are young
  - -t=1 people are old
- t = 0: income  $M_0$ , consumption  $c_0$  at price  $p_0 = 1$
- t=1: income  $M_1>M_0$ , consumption  $c_1$  at price  $p_1=1$
- ullet Credit market available: can lend or borrow at interest rate r

- Budget constraint in period 1?
- Sources of income:

$$- M_{1}$$

$$- (M_0 - c_0) * (1 + r)$$
 (this can be negative)

• Budget constraint:

$$c_1 \leq M_1 + (M_0 - c_0) * (1 + r)$$

or

$$c_0 + \frac{1}{1+r}c_1 \le M_0 + \frac{1}{1+r}M_1$$

- Utility function?
- Assume

$$u(c_0, c_1) = U(c_0) + \frac{1}{1+\delta}U(c_1)$$

- U' > 0, U'' < 0
- $\bullet$   $\delta$  is the discount rate
- ullet Higher  $\delta$  means higher impatience

- ullet Elicitation of  $\delta$  through hypothetical questions
- ullet Person is indifferent between 1 hour of TV today and  $1+\delta$  hours of TV next period

• Maximization problem:

$$\max U(c_0) + \frac{1}{1+\delta}U(c_1)$$

$$s.t. \ c_0 + \frac{1}{1+r}c_1 \le M_0 + \frac{1}{1+r}M_1$$

- Lagrangean
- First order conditions:
- Ratio of f.o.c.s:

$$\frac{U'(c_0)}{U'(c_1)} = \frac{1+r}{1+\delta}$$

• Case 
$$r = \delta$$

$$- c_0^* c_1^*$$
?

– Substitute into budget constraint using  $c_0^* = c_1^* = c^*$ :

$$\frac{2+r}{1+r}c^* = \left[M_0 + \frac{1}{1+r}M_1\right]$$

or

$$c^* = \frac{1+r}{2+r}M_0 + \frac{1}{2+r}M_1$$

- We solved problem virtually without any assumption on U!
- Notice:  $M_0 < c^* < M_1$

• Case 
$$r > \delta$$

$$-c_0^*$$
  $c_1^*$ ?

- ullet Comparative statics with respect to income  $M_0$
- Rewrite ratio of f.o.c.s as

$$U'(c_0) - \frac{1+r}{1+\delta}U'(c_1) = 0$$

• Substitute  $c_1$  in using  $c_1 = M_1 + (M_0 - c_0)(1 + r)$  to get

$$U'(c_0) - \frac{1+r}{1+\delta}U'(M_1 + (M_0 - c_0)(1+r)) = 0$$

Apply implicit function theorem:

$$\frac{\partial c_0^*(r, \mathbf{M})}{\partial M_0} = -\frac{-\frac{1+r}{1+\delta}U''(c_1)(1+r)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1)*(-(1+r))}$$

• Denominator is always negative

Numerator is positive

•  $\partial c_0^*(r, \mathbf{M})/\partial M_0 > 0$  — consumption at time 0 is a normal good.

ullet Can also show  $\partial c_0^*\left(r,\mathbf{M}
ight)/\partial M_1>0$ 

- ullet Comparative statics with respect to interest rate r
- Apply implicit function theorem:

$$\frac{\partial c_0^* (r, \mathbf{M})}{\partial r} = -\frac{\frac{-\frac{1}{1+\delta}U'(c_1)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1) * (-(1+r))}}{-\frac{\frac{-1+r}{1+\delta}U''(c_1) * (M_0 - c_0)}{U''(c_0) - \frac{1+r}{1+\delta}U''(c_1) * (-(1+r))}}$$

• Denominator is always negative

- Numerator: First term negative (substitution eff.)
- Numerator: Second term (income effect:)
  - positive if  $M_0 > c_0$
  - negative if  $M_0 < c_0$

## 2 Altruism and Charitable Donations

- Maximize utility = satisfy self-interest?
- No, not necessarily

- 2-person economy:
  - Mark has income  ${\cal M}_M$  and consumes  $c_M$
  - Wendy has income  ${\cal M}_W$  and consumes  $c_W$

ullet One good: c, with price  $p=\mathbf{1}$ 

• Utility function: u(c), with u' > 0, u'' < 0

• Wendy is altruistic: she maximizes  $u(c_W) + \alpha u(c_M)$  with  $\alpha > 0$ 

ullet Mark simply maximizes  $u(c_M)$ 

ullet Wendy can give a donation of income D to Mark.

ullet Wendy computes the utility of Mark as a function of the donation D

Mark maximizes

$$\max_{c_M} u(c_M)$$

$$s.t. \ c_M \le M_M + D$$

• Solution:  $c_M^* = M_M + D$ 

Wendy maximizes

$$\max_{c_M,D} u(c_W) + \alpha u \left( M_M + D \right)$$

$$s.t. \ c_W \le M_W - D$$

• Rewrite as:

$$\max_{D} u(M_W - D) + \alpha u(M_M + D)$$

• First order condition:

$$-u'(M_W - D^*) + \alpha u'(M_M + D^*) = 0$$

• Second order conditions:

$$u''(M_W - D^*) + \alpha u''(M_M + D^*) < 0$$

- Assume  $\alpha = 1$ .
  - Solution?

$$- u'(M_W - D) = u'(M_M + D^*)$$

$$-M_W-D^*=M_M+D^* \text{ or } D^*=(M_W-M_M)/2$$

- Transfer money so as to equate incomes!
- Careful:  $D<{\bf 0}$  (negative donation!) if  $M_M>M_W$
- Corrected maximization:

$$\max_{D} u(M_W - D) + \alpha u (M_M + D)$$

$$s.t.D \ge 0$$

• Solution ( $\alpha = 1$ ):

$$D^* = \left\{ egin{array}{ll} (M_W - M_M)/2 & ext{if } M_W - M_M > 0 \\ 0 & ext{otherwise} \end{array} 
ight.$$

- Assume interior solution.  $(D^* > 0)$
- Comparative statics 1 (altruism):

$$\frac{\partial D^*}{\partial \alpha} = -\frac{u'(M_M + D^*)}{u''(M_W - D^*) + \alpha u''(M_M + D^*)} > 0$$

• Comparative statics 2 (income of donor):

$$\frac{\partial D^*}{\partial M_W} = -\frac{-u''(M_W + D^*)}{u''(M_W - D^*) + \alpha u''(M_M + D^*)} > 0$$

Comparative statics 3 (income of recipient ):

$$\frac{\partial D^*}{\partial M_M} = -\frac{\alpha u'' (M_M + D^*)}{u'' (M_W - D^*) + \alpha u'' (M_M + D^*)} < 0$$

- A quick look at the evidence
- From Andreoni (2002)

### 3 Next Lectures

- Introduction to Probability
- Risk Aversion
- Coefficient of risk aversion